

*The Travel Agents' Path to Profits*

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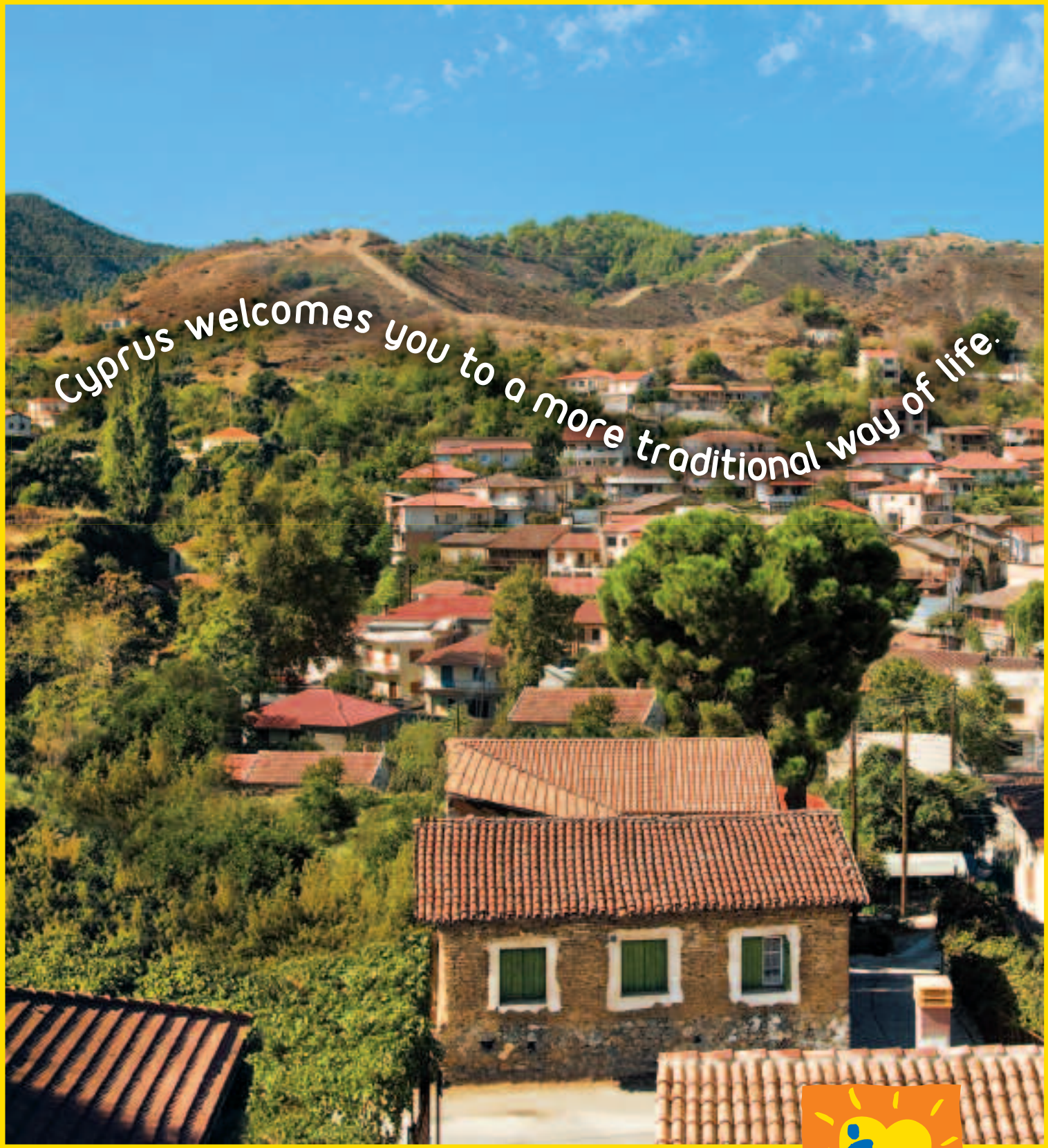
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# A La Carte Airline Travel Pricing

Yesterday I was reading an article in USA Today about the problems being caused by the fees most airlines are now charging for checked bags and how this leads to more and larger bags being brought onto planes and stuffed in the overhead bins. It reminded me of a Publisher's Page I wrote back in Match of 2006 which I have reprinted below. It is amazing how many of the predictions I made (most tongue in cheek) have been adopted by the major airlines. Is it possible that airline executives read my Pub Page and used it as a business plan for increasing revenue? Doubtful, but this does illustrate how quickly the additional charges can add to the cost of a flight.

It is well worth becoming familiar with the various airlines additional fees policies. Choosing the right airline can save your clients hundreds of dollars in additional fees. Your clients may not be aware of these fees and will appreciate the knowledgeable travel agent that takes the time to find them the best overall price.

Please read on to see which of my predictions have come true, and which may still be pending.

It is no secret that most airlines in the United States are continuing to struggle with their balance sheets and are looking for ways to boost their revenues. With the advent of internet pricing and of low cost carriers, the major airlines must look for new creative ways to eke a few more dollars out of their customers. Northwest Airlines has just announced their intention to charge a \$15 premium for preferred seats (aisle near the front and emergency exit rows). One can only wonder what is next on the horizon. In the not too distant future, a typical travel experience might go something like this:

You arrive at the airport with \$275 ticket in hand for a JFK-LAX flight. You think you have gotten a good deal, right? As you step up to the automated check in kiosk, the first thing you encounter is a message on the screen announcing a \$5 charge for the convenience of using the automated check in. You glance over at the line of 50 or so people waiting to check in at the

counter and figure that \$5 is well worth the time savings.

After the machine has retrieved your record it prompts you to select seats and a seat map appears. As you peruse the map, you notice something different. Every seat has a colored background with a color key next to the seating chart. You quickly surmise that any seat in the front half of the plane carries a \$5 surcharge. Additionally, all aisle and emergency row seats have a \$15 surcharge and all windows a \$10 surcharge. Of course, not wanting to be stuck in a center seat for 5 hours you select a window seat in the back of the plane.

After selecting your seat you proceed to the baggage check screen. Here you learn that there is a \$10 charge for checking your first bag, and \$5 additional for the second. If you have no baggage to check, but have a carry on too large to fit under the seat, you must buy an overhead storage space for \$15

The next screen offers you priority boarding for an additional \$10. You decline since your overhead coupon insures a spot for your bag somewhere on the plane. The final screen of check in shows your additional payment due of \$30, so you swipe your credit card, grab your boarding pass and overhead storage coupon and head for the gate.

Once in the air, a menu of in-flight services is distributed to each passenger. Included on this menu are the following ala carte choices: pillow or blanket - \$2, soft drink, water or coffee - \$2, alcoholic beverage - \$6, cold snack packet - \$5, hot meal (2 choices)- \$8, power port usage - \$5. Seventeen dollars later, you sit back and relax to "enjoy" your meal and get some work done, vowing to research teleconferencing equipment when you get back to your office. Total additional cost of your roundtrip ticket - \$94.

Oh and by the way, ever wonder what happened to the pay stalls that used to be in public restrooms? Well, the coin operated doors have been retrofitted to fit airplane restrooms so be sure to bring a supply of quarters on the plane with you.

*Douglas Cooke, CTC, Publisher*

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# Preserving the Past for Tomorrow

**Y**ou've heard this before and maybe so often it now sounds like a platitude, but "Preserving the past for the future," has to be one of tourism's guiding principles. At the moment, the industry is consumed with survival strategies to ride out the market's volatility, but we also have to maintain a long-range perspective. Without naming names of places that have only "followed the money," to the detriment of the local environment and culture, the failure to reclaim places of the past becomes evident pretty quickly.

Of course, there are success stories. For instance, as young a nation as is the U.S. we have ancient sites such as the Taos Pueblo in New Mexico, which began with a few voices, and a great deal of commitment. This year the Pueblo made it to the list. The ancient ruins in the Taos Valley indicate Native American Indians lived here nearly 1,000 years ago. The Pueblo is made entirely of adobe -- earth mixed with water and straw, then either poured into forms or made into sun-dried bricks.

In our September issue, JF published a feature on two more potential sites in Croatia -- Klis and Salona -- both of which represent a major importance to Croatian history and culture. JF had the exclusive opportunity to speak with two principles -- Ivan Glavina, general manager of Eklata, a tour operation that specializes in youth travel and educational programs, and Radoslav Buzancic, a trained architect who is now the Director of the Institute in Trogir for Monument Protection -- both of whom are engaged in getting the world to pay attention to the sites.

Bonnie Burnham, President of the World Monuments Fund, announced the 2010 World Monuments watch. The latest Watch includes 93 new

sites at risk, in 47 countries including nine sites from the U.S. and 15 dating from the 20th century.

Ranging from the famous Machu Picchu in Peru to the remote, Phajoding, a monastery high in the mountains of Bhutan, to unexpected sites such as the Merritt Parkway in Conn. (one of the most beautiful roadways in the metropolitan area) and the little-known desert castles of ancient Khorezm, Uzbekistan, the 2010 Watch tells a series of compelling human stories.

Burnham said that most often, local efforts come to WMF for technical assistance, guidance, education and funding. Application is a competitive process and nominators have to make a strong case for assistance, however, the efforts tend to start very locally.

According to Burnham, the only travel company that has stepped forward to support WTM preservation efforts in the past has been American Express, a company known for its vision when it comes to the travel industry. By now, however, Burnham expected more and revealed some disappointment from the industry's players. "We had hoped companies would adopt certain sites much as people adopt highways today, and take stewardship of a place to be sure it remains intact." She acknowledged the efforts of groups like Tourism Cares, but feels that industry has faltered by not stressing to their clients more information on what is at stake and how best to appreciate it.

"A few individual tour operators are stressing their 'greenness,' but cultural tourism has not caught on yet," she said.

She is hoping that a plan to launch a public campaign online will encourage the public to vote on the sights and make modest contributions. For more information on the WMF and its work, visit [www.wmf.org](http://www.wmf.org)

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# Snapshots

## THE MONTH IN REVIEW

### Cunard's President Hosts Travel Agents and Key Cruise Media



Newly appointed Cunard Line President Peter Shanks hosted New York travel agents, media and other tourism industry professionals at a luncheon aboard Cunard's Queen Victoria. Shanks highlighted Queen Victoria's upcoming Americas season in early 2011, including a transit through the Panama Canal and several West Coast

calls featuring visits to Los Angeles and Hawaii. Visit [www.cunard.com](http://www.cunard.com).

*Pictured left: Altour Executive Cruise Counselor Nancy Brookes with Cunard Line President Peter Shanks*

### Sandals Weddings by Martha Stewart Partnership Revealed

Sandals Resorts International (SRI) and Martha Stewart Living Omnimedia (MSLO), introduce Sandals® Weddings by Martha Stewart™. Beginning October 1, 2009, brides and grooms can book a destination wedding for any time after January 1, 2010 at any of the 18 Luxury Included® Sandals Resorts and Beaches Resorts, with six exquisite wedding themes in the most romantic settings. [www.sandals.com](http://www.sandals.com)

*From Left: Martha Stewart, MSLO founder, Gordon "Butch" Stewart, founder and chairman of SRI, and Darcy Miller, senior vice president and editorial director, MSLO.*



NICK D./THE MARTHA STEWART SHOW

### Victoria Cruises Introduces New 'Executive Suite Decks'

After launching its largest, most luxurious vessel to-date, the Victoria Jenna, Victoria Cruises, the pre-eminent cruise line on China's Yangtze River, has announced plans to renovate the Victoria Anna and Victoria Katarina to include the same "Executive Suite Decks" offered on the Victoria Jenna. [www.victoriacruises.com](http://www.victoriacruises.com)



*James Pi, President of Victoria Cruises; Xinhong Zhang, Director of the China National Tourist Office, NY; Barry Block, PM Travel, Forest Hills, NY; Elizabeth Chin, ECI Travel, Fort Lee, NJ; Lloyd Cole, Valerie Wilson Travel, NY; Larry Greenman, Manager of Public Relations and Customer Service, Victoria Cruises*

### Travel Bound/GTA Goes to Washington For Tourism Cares



Sixty employees of Travel Bound and GTA took part in the Tourism Cares for America Volunteer Day in Washington, D.C. The team was ready to help clean and restore the National Mall and Memorial Parks, however the event was cancelled due to inclement weather. [www.booktravelbound.com](http://www.booktravelbound.com)

### Joining hands for Mexico's Recovery

The governor of Quintana Roo, Felix Arturo González Canto, joined the senior leadership of La Macchia Enterprises, the holding company of The Mark Travel Corporation and Trisept Solutions, in Milwaukee, to review 2009 leisure travel to Quintana Roo, along with continued recovery efforts, innovations and opportunities to help tourism to Quintana Roo. *From left: Javier Aranda, Raul Marrufo, Bill La Macchia Sr., Governor Felix Arturo González Canto and Jesus Almaguer*



### South Africa Gearing Up for FIFA 2010

South African Tourism kicked off its special marketing campaign for the 2010 FIFA World Cup™ with a series of events in Chicago designed to promote South Africa as the proud host of the prestigious tournament, and encourage travel to South Africa for the World Cup and beyond.

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**BLESSED WATERS AT AQUA:** Aqua Hotel Molokai is celebrating the canonization of Damien de Veuster of Kalaupapa by extending their special travel agent familiarization rates until March 31, 2010. Special 'fam' rates start at \$80 per night and reflect a 50% discount. Aqua's travel agent familiarization rates are offered on a space available basis to bona fide travel agents with IATA designations and must present the card at check-in. There is no minimum night stay and travel agents must occupy the room. Call 866-406-2782.

**BREEZES SHOWS APPRECIATION IN PANAMA:** The newest addition to the popular Super-Inclusive resort chain, **Breezes Panama**—that opened last month, is extending an invitation to agents with an Agent Appreciation \$149 per person rate for four-day/three-night stays, including roundtrip airport transfers, for travel through Nov. 30, 2009 when booked by Nov. 26, 2009. To book, agents must provide a copy of current IATAN Card or CLIA card with name and photo, copy of IATAN list or CLIA certificate, and verification of employment letter signed by a member of management. Call 877-273-3937 or visit [www.breezes.com](http://www.breezes.com); mention code BPN TACOMP when booking.

**COLLETTE'S FIVE FOR \$500:** With its new expanded tour offerings, **Collette Vacations** has included a new agent incentive called "5 for \$500." The \$500 incentive will be awarded to agents who complete five bookings by April 30, 2010, for travel through Dec. 31, 2010. Visit [www.collettevacations.com](http://www.collettevacations.com)

**CULTIVATING CONTIKI KIDS:** **Contiki Holidays**, the industry leader in designed vacations for 18-35 year olds, announced the renewal of its highly successful All Access Program. The incentive-laden program "discovers" agents who want to sing the Contiki song and trains them to develop their sound and audience. Incentives start at \$50 and range to \$250 in cash but extend to land-only and air-inclusive fams depending on the Phase of the program agents have completed. Last year's launch resulted in agents reporting an aggregate increase of 132% on their Contiki bookings against the previous year.

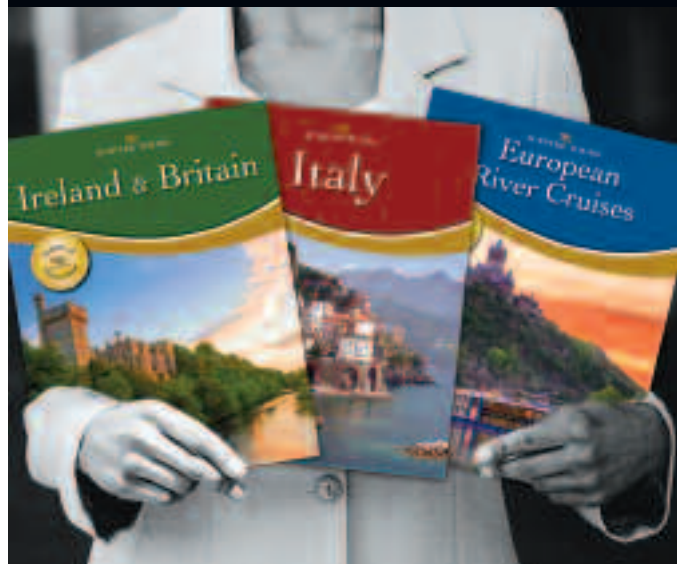
Beyond working with well-established agents who already specialize in the 18-35 demographic, Contiki is committed to developing agents who want to extend their earning power by adding students and young professionals to their portfolio. As a key component of the All Access Program, all registered agents will work directly with a Contiki Sales Manager for hands-on training on how to cultivate this huge audience and create an effective action plan designed to convert. 714-935-0808; E-mail [sales@contiki.com](mailto:sales@contiki.com); register at [www.contiki.com](http://www.contiki.com)

**EMIRATES' PROPERTY IN AUSSIE:** **Wolgan Valley Resort & Spa**, Australia's first luxury conservation-based property, which debuted in October, is offering 50% off published retail rates exclusively for travel industry professionals.

As Emirates Hotels & Resorts' first hospitality development outside Dubai, the US \$94 million project is being built on the same principles as Emirates' internationally-acclaimed Al Maha Desert Resort & Spa. This offer may not be booked from Dec 24, 2009 to Jan 2, 2010. Contact Natalia Widdicombe, Reservations Manager, E-mail: [reservations@wolganvalley.com](mailto:reservations@wolganvalley.com); [www.emirateshotelsresorts.com](http://www.emirateshotelsresorts.com)

**GREATER FORT LAUDERDALE'S PITCH TO CRUISE AGENTS:** With the recent launch of **Greater Fort Lauderdale's We**

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*Continued on page 79* ➤

# Israel Young and Old

By Denise Dube

**T**el Aviv's **David InterContinental** and the **Dan Hotels** are designed to offer guests panoramic ocean views. For some, that ocean beckons, whether it's winter or summer. Fortunately, Israel's winters are gentle and warm enough to sustain those who are called to its sandy beaches. Visit [www.InterContinental.com](http://www.InterContinental.com); [www.DanHotels.com/Tel\\_Aviv/](http://www.DanHotels.com/Tel_Aviv/)

My friend, Gretchen made a date with the water as soon as we arrived in Israel last January. "I'm going to surf," she told our group of eight women bound for Tel Aviv, Israel's best surfing spot.

The weather, in the high 50s and low 60s, was a bit chilly that week, but far colder in her Midwest hometown, one that held little to no chance of even encountering the ocean, let alone a view.

I had no intention of surfing. My job was getting pictorial proof that she braved the high white foamy waves that

roared to the Israeli shoreline.

We left the David InterContinental early enough to easily cross the street that divided the ocean from Tel Aviv's Neve Tzedek neighborhood and headed for a long cement and graffiti-ridden building near the marina. Gretchen, a determined soul, had searched for Ronnie and his small surf shop a day earlier. She would, she said, not leave Tel Aviv without participating in the city's second favorite sport. (I'll tell you about the first later.)

Ronnie's shop was in a cement alcove between other businesses that had closed for the season. Ronnie kept his door open. He knew that tourists and Tel Avivians like to surf — in any weather. If they don't know how, they want to learn — right here in Tel Aviv.

Even though Israel boasts warm weather during oh-so-mild winters, the ocean is cold in January, so surfers must wear wetsuits — and Ronnie has racks and racks of them crammed into his small shop.

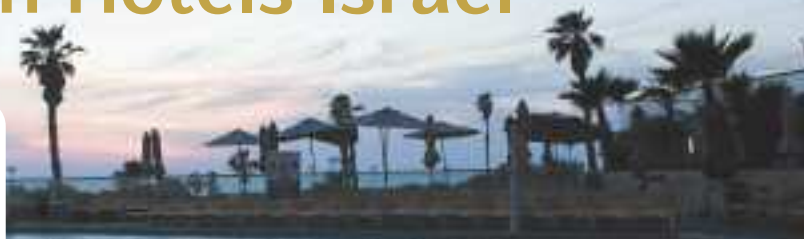


Belly dancers and musicians



Haifa: Bahai gardens and Shrine of the Bab.

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On Masada



Some surfers are so committed to the sport that a wetsuit is part of their wardrobe. Others just rent his small, medium or large black insulated gear. On this January morning surfers were already in the ocean playing, evidenced by a sea line dotted with surfboards and black-suited swimmers following the waves.

I focused and aimed my camera while Gretchen was suited, warmed up and then ran into the sea with Ronnie following shouting instructions. After a few tries she stood, arms outstretched riding Israel's waves just like the natives.

Although I laughed when I initially heard Gretchen's plans, I wasn't laughing when I left. I spoke to a few 30-something surfers who said the waves are some of the best in the region and their favorite sport.

### Tel Aviv's First Sport

So, what is the first Tel Aviv sport? Nightlife — and it goes on all night long. Unlike the natives, I don't have the energy or the inclination to work all day, go home, grab a bite, rest for an hour and then hit the clubs at 10 or 11 p.m. Yes, that's when it starts hopping. When it ends is anyone's guess. Most say it doesn't and people go home, shower and just head to work.

We hit "Mega Bar" a sleek glass and metal multi-floor facility that has a glass ceiling (or floor) upstairs. Although the music is retro- American 1980s that doesn't daunt dancers who can move to any tune, as long as it has a beat. I decided to go back to the hotel and get some sleep. How they keep up this dizzying behavior is beyond me. They do though, because our guide, Carmela Ohev Zion and a few patrons swore that the city is awake all day for business and all night for play. It's considered part of the real Tel Aviv experience. It's not just for the young either. I questioned a few patrons sitting at the bar and was surprised to learn the ages



Surfing the Mediterranean



Floating on the Dead Sea

ISRAELI MINISTRY OF TOURISM

ISRAELI MINISTRY OF TOURISM

ranged from 20-50. (Maybe that's why the 1980s music?)

This bar was named "Mega" last January. Since then there are a few other bars with the name "Mega." It seems ours may have adopted a prefix. Our guide for the night, Doron Ozer, said bars are like flash flames. They burn bright and are popular for a while and then a new one comes along and patrons go there instead. Sounds a bit like New York, which also never sleeps and has a great nightlife.

If you want to know what's hot right now ask the hotel concierge. It seems everyone knows the trendiest bar – at any given time. It changes like the seasons.

They used to say, "Jerusalem prays, Tel Aviv plays," but that is changing too. Tel Aviv isn't the only spot with nightlife. Jerusalem rocks too, but it shuts down at what I would call "a more reasonable hour."

Some visitors just aren't interested in the nightlife. I'd be one of those. I flock toward the historical and archeological

sites, which are found in all of Israel, whether you're in Jerusalem, Haifa, Bethlehem, Nazareth, or anywhere else.

While in Tel Aviv, my idea of fun was eating at some of the trendy restaurants. **Kimmel**, which serves zatar-spiced Israeli Mediterranean, was spectacular. **Carmela's Bistro**, tucked into an old building, was bustling with activity, music and lots of good food.

My favorite was **Dr. Shakshuka's** kosher restaurant. Inside it's eclectic and oddly decorated, but the food is fantastic and his fans visit from all over the world. Owner, Bino Gabso serves traditional food, but the famous shakshuka he's known for resembles a Mexican favorite.

The shakshuka consists of sautéed tomatoes, spices, green peppers cooked in a small frying pan. When it's bubbling, he deftly cracks two eggs over the top of the mix and lets it cook for a few seconds before serving it. Heuvos Rancheros and shakshuka, both incredibly good might well be the same dish with different spices in different corners of the world. Visit [www.drshaksuka.rest-e.co.il](http://www.drshaksuka.rest-e.co.il)

Food lovers will enjoy **liveO**, a boutique Olive Oil shop in Tel Aviv. The amber thick liquid comes in various flavors and intensity. Our group sat around and tasted a number of different oils, some spiced, some plain. The experience is similar to wine and coffee tasting and requires the full use of your palate. Visit [www.levigne.net/olive-flavors.pd](http://www.levigne.net/olive-flavors.pd)

During my Tel Aviv stay I visited **Nalaga'at Center** and saw the play, *Not by Bread Alone*. Nalaga'at employs more than 70 people who are hearing or visually impaired. This particular play consisted of 11 actors, both deaf and blind. I had no idea what to expect. How would they know when the scene changed, how would this work? It does. By tapping or nudging each other and by using cues

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Ronen Paldi, President

these people managed, for a brief moment, to tell us what the deaf and blind world feels like. Most walk in curious, but leave visibly moved, shaken, or teary. I highly recommend any production at the Nalaga'at Center. Visit [www.nalagaat.org.il](http://www.nalagaat.org.il)

Don't stay in Tel Aviv too long. There are other spots to visit and other sights to see – some new and exciting.

### Daily Discoveries

Israeli archeologists are discovering more and more of the country's deep past, which is amazing in this bit of land that is no larger than New Jersey.

The plaque of a female goddess, from about 1350 BCE, was recently found at Tel Beth-Shemesh. Thirteenth century stone structures were just exposed in Manasseh Hill Country. A 2,000-year-old almost 400-

square foot synagogue, considered the world's oldest temple, was found in Migdal near the Sea of Galilee. Mosaic floors and frescoes walls from the synagogue are intact and still being examined.

It's a perfect time to explore newly found treasures throughout the country – and see these finds before anyone else.

While there one always visits Jerusalem, a city that calls to those who seek religion and history. This city is steeped in both. Yet another find was recently made in early October. Archeologists unveiled a stepped street they believe was used by pilgrims as a path to the second temple. Although it isn't certain when this will open, there are other tunnels underneath the Wailing Wall that are open to the public. After tucking your prayers in the wall's seams take a stroll through

the maze of tunnels and streets that go under and beyond the wall. Visit [www.thekotel.org/](http://www.thekotel.org/)

Haifa offers the picturesque Bahai Temple. Public access is limited, but it's worth a visit while there.

Jesus' mother Mary's home cave is on a side street in Nazareth. Although a church is built over the site, visitors who enter will see the small cave where her story began.

### The Golden Grape

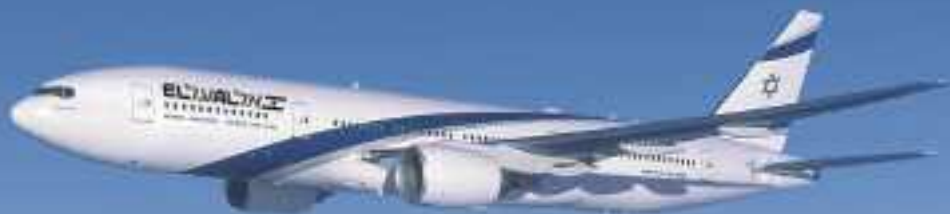
Israeli wines are finally hitting the shelves in America and some are winning awards. Why not? The land is perfect for grapes. Binyamina and Tishbi were only two vineyards I visited. During an earlier visit wineries weren't making enough to export to any country. That changed in two years and Israeli wines are now on

*Continued on page 20* ➔

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# Israel Goes Mainstream

By Maria Lisella

Israel's government keeps discovering ancient sites, which enhances the country's roster of must-see destinations. And, while the Holy Family will always be associated with Israel's sacred sod as will its associations for other major religions – Judaism and Islam – a new breed of traveler is ranking Israel alongside marquee destinations in Europe, says **Arie Sommer**, Israel's tourism commissioner for North and South America.

**JF:** This has been a tumultuous year for travel to foreign places, how has Israel fared?

**Sommer :** Better than we expected. We actually reported a 5% increase in visitor arrivals August; although overall, we experienced a decrease between 15 and 16%, short of the deep 20 percent-plus declines many other destinations anticipate for 2009.

The year before was a record-breaker for us with three million visitors worldwide – 25% of which were from the U.S., which is why the drop in 2009 was simply not catastrophic for us.

**JF:** How has Israel's appeal been fanning out across various market segments besides the religious market?

**Sommer :** Actually, Israel is still a priority of course for the religious markets, particularly the Christian market which comprises about 35-40% of our visitors, but lately, Israel has been cropping up on lists that indicate people are beginning to see it as a mainstream destination next to any in Europe; much of the data on this trend are a result of surveys we conduct upon visitors' entry and exit from the country.

**JF:** To what do you attribute this change of perception?

**Sommer :** Sophisticated travelers are noticing us and in part, it is due to the dynamic advertising campaigns we have launched in recent years. The campaign, designed by Bodden Partners, has been refreshed with the human faces of Israel but instead of saying, "You'll love Israel from the first Shalom," which was used last year,

the new message will illustrate unique aspects of Israel that cannot be found anywhere else in the world, leading in with the tagline, "Where else can you..." We have a five-year commitment from the Ministry of Treasury that supports our efforts. And we see this as a successful approach because each time the ads run on TV or in print, the visitors to our website doubles and triples coinciding with the ad runs.

**JF:** How does this change manifest itself in travel patterns?

**Sommer :** Travelers are showing more confidence in the destination and you can see this as the FIT market grows. This trend is evident across all segments – among general travelers as well as the Jewish market, they are beginning to see Israel as just another place worth visiting. Today, travelers are coming to Israel for the same reason as they visit other places: for history, culture, and archaeology. Israel's inventory of boutique hotels and properties is expanding, which is a type of accommodation that suits independent travelers and small groups well. Travelers are now confident enough to fly into Tel Aviv and pick up a rental car and drive around themselves.

Initially, hotels and tour operators catered to group travel, which is quite normal in a destination's early development. At the outset of Israel's tourism industry, we built big luxurious hotels, ideal for large groups, and for the travelers who were most comfortable touring by day, and dining and sleeping at their hotels by night.

**JF:** This year Israel has racked up an impressive number of new discoveries; can you speak to the significance of this?

**Sommer :** As soon as someone puts a shovel in the earth – whether it is a hotel development or a house – officials examine any findings and we preserve them immediately. This stresses the very deep and ancient connection the Jewish people have for the land and we share these sights with the world. This commitment underscores



that the Jewish people did not arrive just 60 years ago with the State of Israel, but our link to this place is ancient.

**JF:** Tel Aviv celebrated Bauhaus Architecture and its own 100th Anniversary, will this change the city's appeal do you think?

**Sommer :** This was a great year for Tel Aviv, which is often overlooked by travelers as the place they stop in on the way home while waiting to get to the airport and upon arrival, just a place to get their bearings and move on. The Bauhaus brought a spotlight to the city and it garnered a great deal more attention than usual. We hope this results in travelers spending more time in Tel Aviv.

**JF:** Are there other areas that Israel would like to pursue in the coming months or years?

**Sommer:** We continue to pursue the religious market, which is so important to Israel, the sophisticated traveler, affinity groups, meetings and conventions of course, but we are also interested in attracting cruise lines to Haifa and Ashdod, our major cruise ports. At the moment among the cruise lines calling in Israel include: Azmara, Celebrity Cruises, Costa Cruise, Crystal Cruises, Holland America, Louis Cruise Lines, MSC Cruises, Oceania Cruises, Princess Cruises, Royal Caribbean and Thomas Cruises.

As for air accessibility, we have service via Continental, Delta, El Al, USAirways and we are hoping another American carrier will join the group and form a stronger code share with El Al perhaps.

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# Israel

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# Invigorating EL AL

By Maria Lisella

**E**L AL, Israel's national airline, has a plan. "The '2010 Plan,' was meant to further upgrade EL AL as a premium company, so we took a holistic



approach that deals with all aspects of the EL AL experience...from improving service delivered by the flight attendants to providing healthier food we serve, to check-in, the interior design and improving the comfort and the experience prior to boarding. We also have a new user-friendly reservation system with Amadeus," says **Offer Gat**, CEO, EL AL North and Central America.

EL AL is not shy about posting aggressive sales in a soft and volatile market such as this one. Currently on sale this fall and winter are business class seats priced from \$3,000 from the East Coast and \$3,700 on the only nonstop flights between the West Coast and Israel, from Los Angeles including fuel surcharges – prices that remain valid throughout the winter months during certain periods.

As a policy and strategy, EL AL works with agents. Says Gat, "Most of our traffic originates with agents and we pay our contracted agents up to 10 percent depending on the class of service, the volume they contribute and the EL AL market share within their sales."

The cornerstone of the 2010 plan is to continue renewing and upgrading the EL AL fleet. Back in February, the airline acquired one state-of-the-art Boeing 747-400 to service long-haul nonstop routes, including New York (JFK/Newark). At the same time, EL AL signed a contract last year ordering four new 777 extended range Boeing at a cost of approximately \$540 million. "We are looking for the right time to order the Dreamliner," said Gat.

On the new 747-400 and the 777s that are used on the USA/Israel route, premium classes are equipped with advanced sleeper seats and a superior video on demand (VOD) entertainment system. Additionally, EL AL followed up with upgrading the entertainment system in economy class as well, and it now includes a range of "on

demand" interactive games and activities. Further, every seat is equipped with a personal television and a wide selection of in-flight programming on all EL AL flights between the U.S.A. and Israel. Similar upgrades have been completed on all EL AL 747-400 jumbo aircraft (Tel Aviv-Jaffa, Jerusalem, Haifa, Beer-Sheva).

The upgrading does not stop with seats and entertainment. To further enhance the EL AL experience, the carrier has partnered with several major Israeli culinary brands such as Tnuva and Arcaffe so that gourmet healthy kosher meals, freshly prepared by Israeli chefs, are served to passengers in all classes of service.

It's been a year since EL AL and American Airlines established a code share agreement that allows both airlines' passengers to fly between 22 additional cities in North America and Israel. Other advantages for EL AL Matmid frequent flyer members is that they can earn points on any flight operated by American Airlines and EL AL premium class passengers can utilize the First and Business Class lounges of both airlines.

The current agreement benefits passengers flying from 20 U.S. gateways: Austin, Boston, Chicago, Cleveland, Dallas/Ft Worth, Denver, Indianapolis, Honolulu, Las Vegas, Miami, Montreal, Orlando, Pittsburgh, Raleigh-Durham, San Diego, San Francisco, San Jose, San Juan, Seattle, St. Louis, Tampa & Washington, D.C.

Gat admits it is too early to evaluate the code share. "We are in a totally different environment, so it will take more time to assess because traffic has to be better stabilized." Anecdotally, it looks as though EL AL has been able to attract a substantial amount of traffic out of those cities, but there are no hard statistics to compare it to yet. Gat is confident the code share will have a greater impact in the future.

On Gat's wish list are two other U.S. gateway cities, "We are looking for at least two additional destinations in the U.S. – Miami and Chicago as nonstop flight possibilities – we are looking at others but these two have the greatest potential for now."

Further along the global aviation highway, EL AL has been operating nonstop service between South America (Sao Paulo, Brazil) and Tel Aviv since the spring of 2009. Additionally, the carrier offers connecting flights from Sao Paulo to various destinations across the Latin Continent, including Argentina, Chile, Uruguay, Bolivia, Ecuador, as well as additional cities within Brazil, such as Rio de Janeiro, Salvador and more. Visit [www.elal.com](http://www.elal.com)

## ISRAEL

Continued from page 17

shelves in New York, Boston and other big U.S. cities. For more information, visit [www.wineintro.com/regions/israel](http://www.wineintro.com/regions/israel)

**Tishbi** is family-owned and run and open for tours. It now has a café so visitors can enjoy a glass of wine with a sandwich. While there, you'll notice neighbors come in with empty bottles. A steel vat filled with wine refills the bottles and another machine recorks them. It's recycling at its best. Visit [www.tishbi.com](http://www.tishbi.com)

**Binyamina**, a much older winery, has a different history. The fourth largest winery in Israel, it was started by Hungarian immigrant, Joseph Zeltzer in 1952 in the heart of the town of Binyamina. Although Zeltzer started the winery it's actually on the 1925 site Baron Benjamin de Rothschild's old perfume factory. Visit [www.binyaminawines.co.il/](http://www.binyaminawines.co.il/) (google and translate)

You can't throw a stone without hitting some of Israel's past; although I don't recommend throwing stones. Police and soldiers don't take kindly to that kind of behavior. Dancing all night, now that's another matter.

For more information, contact the Israel Ministry of Tourism at 888-77-ISRAEL; [www.goisrael.com](http://www.goisrael.com); for more information on Tel Aviv, visit [www.visit-tlv.com](http://www.visit-tlv.com)



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For consolidator airfares and tour packages to Israel see page 59.

**\$1375 ISRAEL** The eight days and seven nights "Footsteps of Our Lord" package offered by **Picasso's Israel With Us** has been recently reduced by \$150 per couple. The package costs \$1,375 per person double; \$1,945 for singles.

Besides accommodations in four-star hotels (**Tel Aviv – Grand Beach or Mercure Hotels; Galilee – Kibbutz Hotel Lavi and Jerusalem – Grand Court or Novotel Hotels**), the package includes daily buffet breakfast and dinner at the hotels, a professional guide with the group for six full days, private transfers from the airport to the Tel Aviv hotel where the tour begins and private transfers from Jerusalem hotel to airport. In the Footsteps of Our Lord package is available for select Sunday arrivals from now through February 2010. Special low airfares from the US to Israel are also available. Call 800-995-7997; [www.picassotours.com](http://www.picassotours.com)

**\$3995 ISRAEL** Greenwood, SC-based **Reservations Master** is selling an eight-night tour to Israel that is priced from \$3,995 per person for land arrangements only. Guests will be accommodated at the Moriah Plaza Tel Aviv, and in Tiberias and Jerusalem. The sightseeing program features visits to Tel Aviv, Caesarea, Megiddo, Haifa, Acre, Tiberias, Capernaum, Banias, Nazareth, Beit Shean, Jerusalem, Bethlehem, Qumran, Masada & the Dead Sea. A three-night extension can be arranged to Jordan, staying one night in Amman and two in Petra for an additional price of \$895 per person double. Another option being offered is an extension to Egypt that includes a cruise on the legendary Nile for seven nights, priced from \$1,995 per person for land arrangements only. Backed by more than 15 years of experience, Reservations Master specializes in educational travel tours. Call 800-381-4896; Email [jaxfax@reservationsmaster.com](mailto:jaxfax@reservationsmaster.com); or visit [www.reservationsmaster.com](http://www.reservationsmaster.com)

**\$799 ISRAEL** Golsrael USA is the **Heritage Tours division of SkyLink Holidays, USA** a company of the **SkyLink Travel Group**. The company boasts that it offers land arrangements and very competitive airfares based on their negotiating power and years of experience. The heritage tours are guided by knowledgeable tour guides, are sold at affordable prices, and are all commissionable. All departures are guaranteed, operating twice a week throughout the year. Group leaders always travel for free. Among the well-priced offers is "Explore the Land of the Bible" priced at \$799 per person double, based on 20 paying participants. The price covers seven nights' accommodations, breakfast and dinner daily, all entrance fees and transfers. Or, book clients on a guaranteed departure tour to discover the "Treasures of the Middle East," a 13-night program that visits Egypt, Jordan and Israel from \$2,359 per person double. Accommodations are in first-class hotels, include breakfast and dinner daily and two lunches in Cairo, as well as all entrance fees, one-way domestic flights from Eilat to Tel Aviv, all transfers and the services of knowledgeable tour guides. Call 866-483-5702; or, visit [www.goisraelusa.com](http://www.goisraelusa.com) for special "Hot Deals."

## Dan Hotels Posts Fall/Winter Specials

The **Dan Hotel Israel** is the largest luxury chain of hotels in Israel with 13 properties throughout Israel. Through Feb. 10, 2010, Dan is offering unprecedented deals on standard rooms, based on double occupancy, including buffet breakfast daily and service charge.



DAN HOTELS

At its flagship property, the **King David** in Jerusalem, a standard room will cost \$428 per night; at the **Dan Panorama Jerusalem**, rates range from \$196 to \$220; and at the **Dan Boutique Jerusalem** rooms range from \$154- \$192.

Moving on to Tel Aviv, which is still celebrating its 100th anniversary this year, two completely renovated properties – the **Dan Tel Aviv (above)** and the **Dan Panorama Tel Aviv**, the standard rooms go for \$314 and \$236 respectively.

At Israel's southern tip, its sun and sea playground of Eilat the **Dan Eilat** is charging \$298, (excluding Dec. 20-Jan 4, 2010); while the **Dan Panorama Eilat** will charge \$160, (with the exception of Thursday and Friday nights).

At its northern properties in Haifa, both of which have been completely renovated, prices at the **Dan Carmel Haifa** range from \$244 to \$280; and at the **Dan Panorama Haifa**, the rate is \$196. Call 800-223-7773/4; [www.danhotels.com](http://www.danhotels.com)

## Protea's African Pride Debuts in December

**African Pride Hotel's** latest five-star deluxe property, the **Crystal Towers Hotel & Spa** will open in Dec. 2009 in Cape Town's urban retail, business and residential hub known as Century City. This 180-bedroom luxury hotel also includes a wellness spa (operated by Spas of Distinction) and gym, the Virgin Active health club, to form an integral part of the Crystal Towers Hotel & Spa experience.

Crystal Towers Hotel & Spa joins many new developments in South Africa in the expansion strategies of Protea Hotels and African Pride Hotels, in the build up to and beyond the FIFA World Cup 2010. Call 800-323-3210; E-mail [uwelcome@proteahotels.com](mailto:uwelcome@proteahotels.com); [www.proteahotels.com](http://www.proteahotels.com)

## Be a Jordan Specialist

Learn about Jordan with **Jordan Destination Specialist Course – FREE!** - What's your clients' idea of a magical vacation? Whether it's experiencing genuine hospitality, exploring archeological and religious wonders or following in the footsteps of Lawrence of Arabia, look no further and find all this and more in legendary Jordan. Learn about this great destination and how to sell it to your clients. Join a select group of experts by becoming a Jordan travel specialist. The country's historical appeal and safe reputation is drawing more tourists each year - a trend proven by recent figures from the World Travel and Tourism Council. After completing the course, your services as a Jordan specialist will be promoted on [www.seejordan.org](http://www.seejordan.org), the Web site of the Jordan Tourism Board North America.

Jordan Destination Specialist Course accredited by The Travel Institute. Visit [www.thetravelinstitute.com](http://www.thetravelinstitute.com)

# Chances to Witness Kenya's Annual Epic

By Maria Lisella

For those clients who plan ahead for fabulous vacations, it is not too soon to plan to be in Kenya in time for the annual Wildebeest Migration at the Maasai Mara, which follows a natural cycle that replenishes and renews the grasslands of East Africa. Each June, around 1.3 million Wildebeest gather in the Serengeti to calve. They slowly mass into a huge single herd, until the dry season withers their supply of fresh grass. Conversely, by October visitors will see the herds turn southward and repeat the same journey back to the Serengeti, where the renewed grasslands await. Some say, The Migration is the planet's last great epic of life and death.

African Travel Inc. (ATI) reports that its most popular program to Kenya is the eight-night Kenya Explorer. "This eight-night program features all Fairmont properties, with prices starting from \$3,995 per person double for land only, which comes to less than \$500 per person per night," says Heidi Podjavorsek, Sales & Marketing Manager for ATI.

Voted best value safari for eight years running and now back by popular demand, this program would fulfill any first-time safari traveler's dreams: accommodations range from the historic **Norfolk Hotel**, through the colonial estate of **Mount Kenya Safari Club** to camps on the expansive Maasai Mara; participants tour Karen Blixen's Museum and home, and visit the Giraffe Centre for the opportunity to feed Daisy, the giraffe; delight in delicious cuisine and hospitality as dinner guests in the home of a Kenyan family. Participants can walk with the animals on a ranch in the Aberdares; and observe some of the nocturnal activities of the local animal population from the safety of their tree hotel.

Additionally, the company has recently launched a new project: Safari with a Sole, which invites travelers to take shoes to Africa to be taken to orphanages. "ATI provides one pair of brand new shoes, travelers can add more if they choose and then we either take the shoes upon arrival to the orphanages or invite the travelers to include a visit on their trip," adds Podjavorsek. Call 800-421-8907; [www.africantravelinc.com](http://www.africantravelinc.com)

Goway's AFRICAExperts' 2010 Travel Planner, which has just been released, is a special Goway 40th Anniversary edition featuring the top-selling travel ideas for Africa and the Middle East, several new travel experiences plus a timeline of significant events that have impacted travel to Africa over the last 40 years.

"This new brochure is our most comprehensive yet with over 170 independent and escorted travel ideas," says Moira Smith, General Manager for the specialist Goway division. "We recognize the diverse needs of North American travelers by incorporating safaris, lodges, small group escorted tours, self-drives, Indian Ocean Resorts, cruises and rail journeys" she adds.

Among the new offers are three Southern Africa itineraries

for families that offer special activities for children. These were introduced as multi-generational travel is on the increase, with parents and grandparents taking their children along. Prices start from \$1,740 per person double.

For East Africa, the company has enhanced its 14-day East Africa Safari to make it a more comprehensive and competitively priced itinerary that takes in all the highlights of Kenya and Tanzania. Prices start from \$4,638 per person double. Call 800-387-8850; [www.goway.com](http://www.goway.com)

To celebrate the company's 30 years' of trailblazing travel, **International Expeditions** is making it easier for adventurers to travel in 2010 by lowering costs of some of its signature programs. On select far-flung journeys in South America and Africa, guests can save up to \$2,500 over 2009 offerings while enjoying as many as two additional days in each destination.

The 13-day Kenya Wildlife Safari lowers the price tag by \$1,600 and adds two days to the 2009 itinerary, giving travelers more time to experience some of nature's greatest spectacles. New for 2010, the journey includes two nights in both Lake Nakuru National Park and Sweetwaters Game Reserve, two premier wildlife-sighting destinations. Also included are Samburu Reserve, where 365 species of birds have been recorded, and the renowned Maasai Mara Reserve, Kenya's most popular game park. Daily game drives and window seats for everyone in IE's private 4X4 Land Cruisers offer numerous opportunities to witness Africa's Big Five. The Kenya Wildlife Safari has year-round departures, and per person rates start at \$3,998 per person double. Call 800-633-4734; E-mail [nature@ietravel.com](mailto:nature@ietravel.com), or visit [www.IEtravel.com](http://www.IEtravel.com)

Call Magical Kenya at 866-44 KENYA (53692); E-mail [infousa@MagicalKenya.com](mailto:infousa@MagicalKenya.com); or visit [www.KenyaAgent.com](http://www.KenyaAgent.com)



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For consolidator airfares and tour packages to Kenya see page 61 of the Listings Section



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# AGENT INCENTIVES & BEST BUYS

**\$1720 KENYA** Few areas of the world are as wealthy with natural wonders and offer such a kaleidoscope of memorable images such as in Kenya. Long time recognized as the home of the traditional safari, SITA's Classic Kenya 11-day program, one of the tour operator's most popular tours is also one of its best values. Classic Kenya allows guests to travel by road between camps, to take in every experience that Kenya has to offer. Another popular program is "Masai Footsteps," a seven-day program that visits Nairobi, Masai Mara, Lake Nakuru and Amboseli National Park. Laudie Hanou, SITA's Vice President adds, "This safari takes in three of the most picturesque regions of Kenya and is truly one of the most exciting destinations in the world to experience". Masai Footsteps starts at \$1,720 for land and has daily departures except Tuesdays and Fridays.

SITA World Tours, headquartered in Los Angeles, California with offices throughout the nation, offers a myriad of African safaris in destinations such as Kenya, Tanzania, Botswana, Uganda and South Africa. Call 800-421-5643; [www.sitatours.com](http://www.sitatours.com)

**\$1699 MOROCCO** FIT Tours has packaged an eight day luxury Tangier Beaches package to Morocco starting at \$1,699 per person double with roundtrip airfare from New York's JFK International Airport to Tangier, via Casablanca on Royal Air Maroc. Of all the hotels in Tangier, the five-star El Minzah is considered one of the most sumptuous and elegant. Built at the command of John Crichton-Stuart, the fourth Marquis of Bute, the hotel

was constructed in a Hispano-Moorish style yet embodies the amenities one expects to find in an English gentlemen's club. Roundtrip transfers are included as is breakfast daily and fuel surcharge. Call 800-248-3487; [www.fittours.com](http://www.fittours.com)

## Kenya's Agent Incentive

The Kenya Tourist Board is sponsoring a \$25 Gift Card Incentive for the first 200 U.S. Travel Agents to achieve Kenya Authorized Travel Specialist (KATS) Certification. The free online education program was designed for U.S. and Canadian travel agents to provide in-depth information on Kenya, the birthplace of "the safari," including its geography, history, culture and cuisine. Learn about accommodations, nightlife, holidays and festivals and come away with the knowledge you need to give you the edge in creating the journey of a lifetime for your travel clients - filled with unparalleled wildlife and scenic beauty, cultural interaction, and just the right blend of amenities, from rustic to luxury.

In addition to the limited time U.S. Gift Card Offer, certified KATS Benefits include three Continuing Education Credits (CEU's) from The Travel Institute; exclusive FAM Trips, ongoing information from the Kenya Tourist Board, including destination updates, hotel and attraction news, sales tools, brochure ordering and the opportunity to take this one step further and attain the Master KATS Certification with enhanced benefits and seven additional CEU's. Complete the KATS course today to start your Magical Kenya Learning Safari and earn one of the remaining \$25 Gift Cards (while supplies last). Most importantly, become a Kenya Travel Expert. Register at [www.KenyaAgent.com](http://www.KenyaAgent.com)

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## \$6395 EGYPT

Egypt's pyramids and temples may be ancient, but luxury travel operator **Travcoa** is finding that the destination hasn't lost any of its appeal. When Travcoa released its 2009 Escorted Journeys, it offered 10 departure dates for the 12-day "The Nile Revealed" journey. Four of those trips sold out almost immediately and the company has tacked on more departures throughout 2009.

"The Nile Revealed" costs from \$6,395 per person double, which includes deluxe accommodations, three meals per day on Travcoa's signature Dine-Around program, sightseeing with an English-speaking local guide (and all entrance fees); the personal services of a Travel Director throughout the journey; transportation included on the itinerary; meet and greet with arrival and departure airport transportation; all luggage handling; all gratuities; all port taxes on cruise portions of itineraries; and \$50,000 medical evacuation insurance. Call **800-992-2005**; [www.travcoa.com](http://www.travcoa.com)

## \$2399 SOUTH AFRICA

**South African Airways Vacations'** nine-day Winter in Style priced from \$2,399 is valid for travel Nov. 1-Dec. 15, 2009, the package includes international and domestic African flights on South African Airways. Once in Cape Town, travelers will spend four nights at one of two world-famous five-star resorts – The Twelve Apostles Hotel & Spa or The Table Bay Hotel. There is no shortage of sites and activities that travelers can enjoy in this city where the Atlantic and Indian Oceans meet, but each hotel also offers top spas meant to relax the body and soul. After the exhilarating stay in Cape Town, it's off to Lion Sands River Lodge in the Lion Sands Private Game Reserve. Located in the Sabi Sand Game Reserve, Lion Sands offers the highest luxury standards coupled with top-notch game viewing, all within a wildlife paradise. Game drives and meals are included while at the lodge. Additional packages, such as "SA on Sale" and "Safari Royale," are also available for travel now through Dec. 15, 2009 at rates starting from \$1,899 per person, double. Call **888-722-4872**; [www.flysaa.com](http://www.flysaa.com)

## \$3854 EGYPT, JORDAN AND ISRAEL

**Indus Travels** combines Egypt, Jordan and Israel on this 12-day program that visits the Pyramids of Cheops, the most colossal ever built, the Sphinx of Giza, the Cairo Museum, St. Catherine's Monastery, visits the city of Petra in Jordan as well as the Biblical sites of Jerusalem followed by a drive along the Jordan Valley to the Land of Galilee to visit the "Mt. of Beatitudes," followed by rest and relaxation on the beach in Tel Aviv.

Accommodations are in superior classed hotels such as the Shepherd Hotel, Wadi El Raha, Golden tulip, Days Inn, Dan Panorama and the Holiday Inn or can be upgraded to include deluxe properties such as the Ramses Hilton, the InterContinental Aqaba, Marriott Petra, Crowne Plaza, King David in Jerusalem or the Sheraton Tiberius. The program is divided into three nights in Cairo, one each in St. Catherine's, Aqaba, Petra and Tiberius, and two each in Amman and Jerusalem.

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## EUROPE

### Open a Package for a Waltz through Vienna

By Tom Bross

Package deals go a long way toward making itineraries in culturally appealing European cities affordable. That tried-and-true marketing tool (air-cruise-land combos come to mind) can work to your clients' advantage while immersing themselves in Austria's diverse cosmopolitan capital. Statistics underscore Vienna's ongoing popularity as an FIT, group-travel and meetings-conventions destination.

The winter months are an ideal time to take advantage of some great deals for traveling to Europe. Vienna's sixth consecutive record-breaking year was recorded in 2008, based upon 8,200,000 overnights in inner-city hotels. Indicating an additional boost, upwards of 10,000,000 stay-overs are forecasted for next year.

#### First-Timer Packages

First-time visitors should know about introductory packages focused specifically on Viennese highlights. Choices are numerous. For instance, **Avanti Destinations** markets a five-day/four-night Vienna City Stay product, which includes historical-highlights sightseeing, a Schönbrunn summer-palace visit and—centrally situated alongside one of the Ringstrasse boulevards—five-star Hotel Imperial accommodations with daily breakfasts. Priced from \$1,915 per person double. To augment standard commissions, agents can add their own fees and service charges. (The Portland, Oregon-headquartered company also offers a six-night Salzburg-Vienna combo). Call 800-422-5053; or, visit [www.avantidestinations.com](http://www.avantidestinations.com)

Vienna's location, midway between Prague- Budapest, makes it an ideal hub for various categories of three-city programs via either motorcoach or river-cruise connections. For instance, Rhode Island-based **Collette Tours**' 11-day Imperial Cities package includes three overnights in each destination (Vienna: Hotel de France), from \$2,099 per person double. Visit [www.collettetours.com](http://www.collettetours.com)

Right now from **Austrian Air Vacations**, agents can secure a three-night, four-day vacation for their clients in Vienna, Prague or Budapest for \$799 per-person double, valid for travel between November 1 - December 10, 2009 and again from January 4 - March 25, 2010 with roundtrip economy-class air transportation from either New York (JFK) or Washington, DC (IAD). Also includ-



ed are three nights' hotel accommodations in the city of choice (Vienna, Austria; Prague, Czech Republic or Budapest, Hungary), daily buffet breakfast, hotel service charges and hotel taxes. All hotels featured in these \$799 City Steals are centrally located, superior tourist-class properties. To upgrade a basic three-night City Steal package to a first-class, four-star hotel, add \$140 per-person, while the five-star deluxe version, with three nights in the InterContinental Hotel in either Vienna, Prague or Budapest, is priced at \$1,099 per-person, double occupancy. All City Steals must be paid in full within 7 days after reservations are confirmed, and no later than 14 days prior to departure. Call 800-790-4682; E-mail: [info@austrianair-vacations.com](mailto:info@austrianair-vacations.com); or, visit [www.austrianair-vacations.com](http://www.austrianair-vacations.com)

#### Leafy Ambience & Cultural Tourism

Clients seeking a relaxing overseas getaway might be interested in a package promoted by the four-star, 49-room **Höldrismühle** countryside hotel. Nestled in peaceful Wienerwald (Vienna Woods), a bit over 10 miles west of mid-city Vienna, the four-star property's amenities include roof-terrace sauna and sundeck, plus conference setups. Horses and mountain bikes are available for exploring Fohrenberge nature-park surroundings.

The hotel's layout and setting inspired 19th-century landscapes by notable painter F. G. Waldmüller—currently on view in Vienna's Belvedere Austrian Gallery. Result: a package combining two-nights' superior-category accommodations, Belvedere admittance, 72-hour Wien-Card and "Biedermeier picnic rucksack" filled with luncheon goodies. All-inclusive packages priced at about \$175 per person double. Visit [www.hoeldrichsmuehle.at](http://www.hoeldrichsmuehle.at)

Vienna's cultural eminence and varied, topnotch performance venues have long been advantageous for a few discriminating U.S. travel specialists. Agents can work with them in putting together music-making itineraries for student groups—orches-



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##### ENCHANTING TAORMINA (SICILY) 6 DAYS/5 NIGHTS LAND ONLY - From \$699 per person dnl.occ.

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##### AEOLIAN ISLANDS EXPLORER (SICILY) 7 DAYS/06 NIGHTS LAND ONLY From: \$ 1,499 per person dbl.occ.

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tras, bands, chamber and choral ensembles.

Pasadena, Calif.-based **United World Concert Tours** has been serving this niche market for 32 years. A typically appealing itinerary includes Haus der Musik (close to St. Stephen's Cathedral, in the heart of downtown's 1st district), a multi-media museum and "sound lab" where visitors of any age can wield a baton while virtual-conducting a Vienna Philharmonic rendition of a Strauss waltz. One of UWCT's 10-day best-sellers gives youthful musicians a memorable opportunity to perform with the Vienna Boys' Choir. Visit [www.uwconcerttours.com](http://www.uwconcerttours.com)

**Cultural Tour Consultants**, an experienced Michigan-based supplier, also takes small-group clientele on trips with a musical focus. For instance: dinner concerts by the Schönbrunn Palace Orchestra, in the sumptuous Orangerie palm house. Another of the operator's concert venues (for dinner and melodious string-quartet entertainment) is Piaristenkeller, loaded with Old World ambience, in the cloister cellar and frescoed basilica that are part of a 300-year-old monastery. Program-inclusive Viennese hotels are topped by this first-class fivesome: Kummer, Royal, Kaiserhof Wien, Kaiserin Elisabeth and Mercure Grand Biedermeier. CTC's Melissa Reed says, "Austria, and Vienna in particular, has consistently been a cost-effective destination for our customized group tours, available to agents at net cost." One of her multi-destination itineraries combines Vienna-Ljubljana-Venice. Visit [www.culturaltourconsultants.com](http://www.culturaltourconsultants.com)

**Herzerl Tours** has packaged the Austrian Christmas Spirit in a six day "Sights, smells, sounds and tastes of Christmas" trip to Austria. It is available including accommodations, transfers and seasonal events at the price of \$2,300 per-person double for land arrangements only; international airfare is additional. Participants will visit magical Christmas markets in Baroque Salzburg and in the Imperial City Vienna, where artisans from all over Austria display their crafts. Special events such as listening to notable choral groups (such as the world-famous Vienna Boys Choir), sightseeing tours and great dinners round out this offering. Travelers will experience an Old World Christmas like no other. The package can be arranged for mini-groups or FIT's. Call 800-684-8458 or E-mail [sms@herzerltours.com](mailto:sms@herzerltours.com).

### Deep in Burgenland & Wine Country

Vienna's **Panorama Tours & Travel** has developed the Classical Vienna package that features Schönbrunn and Belvedere plus a coffee-and-cake sojourn at the Leopold Museum in Vienna's Museum Quarter for \$177 per person. Guests stay in the first-class Hotel & Palais Strudlhof, an 84-room parkside property for \$155 double per night. Other packages feature the Vienna Card for 72 hours, a great way to travel by public transportation, and visit various sites for major discounts and reductions; the company also has an impressive roster of city sightseeing tours in Vienna and in Salzburg. Visit [www.panoramatours.com](http://www.panoramatours.com)

Because of current Haydn Year anniversary celebrations, traveling southward to Burgenland wine country couldn't be more timely. The composer's career blossomed during his court-conducting tenure at state-capital Eisenstadt's Esterházy Palace.

From northern Virginia's **TT&A Travel**, a deluxe package features three overnights in the Hotel Sacher Wien, followed by relaxation in a lakeside inn alongside Burgenland's Neusiedler See. Dinners (with wine, of course) introduce clients to regional Pannonian cuisine; inquire for pricing. TT&A principles are working on brand-new Christmas market packages for 2010, so inquire about those as well. Call 877-360-1999; Visit [www.tt-a.com](http://www.tt-a.com)

**Austrian Airlines** ([www.austrian.com](http://www.austrian.com)) operates nonstop flights between New York JFK (Terminal 1) and Vienna VIE, also

from/to Washington Dulles IAD, plus Toronto YYZ. Thanks to code-share partnerships with United Airlines, US Airways and Lufthansa, travelers have a wider-than-ever choice of departure/return destinations throughout North America and overseas. Schwechat Airport's international gateway is located southeast of the city center.

For information, contact the Austrian Tourist Office in New York, 212-944-6880; E-mail [travel@austria.info](mailto:travel@austria.info); Chicago, 312-644-5555; Houston, 713-850-9999; Los Angeles, 310-477-3332; or log onto the b2b website for travel agents [www.b2b.vienna.info](http://www.b2b.vienna.info)



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For consolidator fares and tour packages to Vienna see page 51 of the Listings Section



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## EUROPE

### BEST BUYS & NEWS

**\$2300 AUSTRIA** This month Herzerl Tours has packaged the Austrian Christmas Spirit in a six day "Sights, smells, sounds and tastes of Christmas" trip to Austria. It is available including accommodations, transfers and seasonal events at the price of \$2,300 per person double for land arrangements only; international airfare is additional. Participants will visit magical Christmas markets in Baroque Salzburg and in the Imperial City Vienna, where artisans from all over Austria display their crafts. Special events such as listening to special choirs (Vienna Boys Choir), sightseeing tours and great dinners round out this experience. Travelers will experience an Old World Christmas like no other.

The package can be arranged for mini-groups or FIT's. Call 800-684-8458 or E-mail [sms@herzerltours.com](mailto:sms@herzerltours.com)

**\$400 BELGIUM** New in Bruges is **Le Mystique**, a restaurant inside the **Hotel Heritage** that offers seasonal Flemish cuisine prepared by Chef Olivier. The Hotel Heritage is winner of the 2009 TripAdvisor Travelers' Choice award and offers classic elegance at great prices. A member of Relais & Chateaux the Hotel Heritage is only a 50-minute train ride from Brussels. A two-night midweek stay with a complimentary dinner at Le Mystique costs about \$400 per room for two nights, through December 31, 2009; breakfast is additional at \$28 per person per day. Call Relais & Chateaux, 800-735-2478; [www.hotel-heritage.com](http://www.hotel-heritage.com)

**\$1677 RUSSIA** Orient-Express' **Grand Hotel Europe**, located in the heart of St. Petersburg, recently completed an extensive restoration project to 10 of its historic suites. Located on the hotel's Historic Floor, each suite has its own original interior that reflects the rich history of both the hotel and St. Petersburg. From Pavarotti to Romanov, the suites were named and inspired by famous Russians and guests who left their mark on the hotel.

Each suite has a vestibule, living room, bedroom and large bathroom, with windows looking out on the picturesque center of St. Petersburg – Arts Square, with its monument dedicated to the great poet, Alexander Pushkin, and the building of the Noble Assembly. Dating back to the 1820s, the Grand Hotel Europe building is classified as a national and cultural landmark and is under a preservation order as a historical monument. The historic suites start from approximately \$1,677 per room per night. Visit [www.grandhoteleurope.com](http://www.grandhoteleurope.com)

**\$939 ITALY** Andiamo's seven-night Trilogy by Rail to Italy is one of the company's most popular classical tours that is powered by rail travel. Clients can choose the date of travel that suits them best, as this is an FIT program that includes several components such as transfers, hotels, first-class rail tickets and sightseeing priced from \$939 per person double.

Clients stay three nights in Rome and two each in Florence and Venice; with buffet breakfast daily, hotel service charges and taxes; arrival transfer from Rome's Fiumicino Airport to the hotel; and first-class rail tickets from Rome to Florence, and Florence to Venice as well as departure transfers from Venice Hotel to the Airport. Sightseeing plans are available. Winter rates are in effect from Nov. 1, 2009 through March 31, 2010 with the exception of the Christmas Holidays; and prices for Venice Carnival dates are on request. Call 718-524-0490; E-mail [info@GoAndiamo.com](mailto:info@GoAndiamo.com); [www.goandiamo.com](http://www.goandiamo.com)

#### *Central Posts Early Booking Incentives*

Clients save when they book **Central Holidays'** Spain programs early for 2010 – For new bookings made with payment in full by January 31, 2010, travelers save 5% on Escorted Tours. Or, when they book with a deposit by January 31, 2010, they'll save \$250 for two travelers on all air-inclusive escorted programs; \$100 for two on land-only Escorted programs; early booking savings on hosted programs are \$100 off for two on all air-inclusive programs or \$50 for two on land-only programs. Among Central Holidays' newest products is the Spain & Portugal escorted tour that showcases the treasures of both countries in an itinerary that is full of value added inclusions and bonus sightseeing.

Two new escorted tour options include Elegance of Southern Spain visiting Andalusia, Granada, Seville, Cordoba, and Malaga; or trace the paths left behind by ancient civilizations on Imperial Cities of Morocco that includes visits to Casablanca, Rabat, Fez, and Marrakech. With the elements of hotel, sightseeing, many meals, and other vacation components included, these programs are a terrific value for money. Beyond these new Escorted Tours, Central Holidays has just-released Discover Spain's Relaxed Southern Shoreline program takes travelers to vacation along the Costa del Sol. Call 800-935-5000; [www.centralholidays.com](http://www.centralholidays.com)

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# Spain—Valencia Shimmers at Las Fallas

By Betsa Marsh



Valencia: Mother and daughter approach the giant version of Our Lady of the Forsaken, the patroness saint of Valencia, covered with thousands of flowers.

A giant papier-mache wizard, centerpiece of a four-story bonfire, suddenly whooshes up into the Valencian midnight sky, close enough to scorch eyebrows. Yet no one moves a muscle to call the Spanish fire department—because a “fireman started” this inferno.

Across this Mediterranean city, 400 other bonfires are flaming tonight, March 19, St. Joseph’s Day and eve of the vernal equinox. Thousands of airbrushed caricatures in papier-mache and Styrofoam are blazing to their deaths to clear the symbolic way for spring and another 364 days of preparation in the annual obsession called Las Fallas.

Las Fallas (pronounced FYE as) is an explosive mix of pageantry and pyromania, with pagan, commercial and religious sparks igniting one of Europe’s largest festivals. More than a half-million visitors crowd Valencia’s medieval Old Town streets and modern boulevards to eat, drink and warm to the primal thrill of fire.

Fallas is “fires,” and that’s a literal translation from the first firecracker to the fiery finale, “Crema,” on the night of March 19. Across this city of 800,000, streets close, schools empty and every child past diapers pops firecaps on the sidewalks and flings firecrackers. One lad about 8 straddled his sizzling firecracker like Colossus of Rhodes, proud hands on hips, until the blast sent him scrambling, clutching his smoldering pants. Is it any wonder, then, that the parents grow into world-class pyrotechnicians, tattooing the midnight sky over Paseo de la Alameda?

Each afternoon from March 1-19, sprawling Plaza del Ayuntamiento explodes at 2 p.m. in the mascleta, a combination of giant, rhythmic firecrackers and traditional colored fireworks. Pyrotechnicians beat out an explosive tattoo—one afternoon, a little Mozart Nachtmusic segues into Brazilian batucada drumbeats as the Plaza fills with smoke. Thousands pack the square

and lean over Valencia’s filigreed balconies.

Non-Spaniards may puzzle over the concept of red and green fireworks at 2 o’clock in a climate that sparkles with 300 sunny days a year. “It’s like sweet bacon,” offered journalist Moises Dominguez, a Fallas expert. “Or honor and politics.” An oxymoron. Most people don’t even try to figure it out, reveling in explosive throbs in their breastbones and inhaling the elixir of gunpowder.

But the blast, in every sense of the word, doesn’t stop there. The party snakes back into Old Town alleys for impromptu song fests and fireworks. Locals disdain earplugs, saying it’s best to just open your mouth wide to equalize the explosive pressures. Trust me, pack earplugs—and spares.

In a nation that elevates tomato tossing and bull running to world-famous events, how did Fallas start? The legend is that carpenters in Valencia’s busy woodworking shops wanted to clear up for spring, burning scraps just before the feast day of their patron saint, Joseph.

Now in its third century, Fallas has morphed into a paean to pyrotechnics, with more than 400 monuments erected in squares around the city. These steroid-sized cartoons satirize politicians, religious, modern life—nearly anything is fair game. They make their ribald comments until they go up in smoke March 19.

The monuments are envisioned, funded and erected by the city’s Fallas commissions, neighborhood clubs that offer entertainment and fellowship from cradle to grave. The clubs hire artists to create their monuments in secret, finally “planting” their first Fal-

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\*Fares do not include taxes

las element on its square March 5. Each day, more is revealed until the final touches at midnight March 15.

Part of the joy is just wandering among the crowds, catching one Fallas commission as its musicians play "YMCA" and everyone, in elegant gowns and breeches, mimics the Village People.

Or enjoy the sensation when a phalanx of Fallas women sashays past—it's like tumbling headfirst into a kaleidoscope. Textiles are Valencia's second industry after furniture, and gossamer lace and brilliant brocades glow in 18th-century styles.

The costumed faithful make a two-day procession through the cobble streets of Europe's largest Old Town toward the Plaza de la Virgen, bearing floral offerings to Our Lady of the Forsaken, the patroness saint of Valencia. A supersized armature of the Virgin and Christ Child awaits them, built with wooden slats to receive thousands of bouquets. Hour by hour, volunteers clamber over the giant rungs, slotting in blossoms by color to create the saint's robes.

As they enter the plaza, many of the women are so overcome by the sight of the towering Virgin and Child that they weep unreservedly. The statue, of course, is not burned, and flowers that overflow the square go to the ill and housebound. One other element escapes the flames each year: the character (ninot) that receives the most votes from the public.

Each Fallas commission creates an extra figure for the competition, at the Nuevo Centro shopping center. This is often the best place to appreciate the intricate sculpting, painting and outrageous humor that go into these pieces. The winner joins other spared ninots in the Fallas Museum, back to 1935.

It's sweet, of course, that one character lives past March 19. But whatever the ninot's future veneration in the halls of the Fallas Museum, it can't touch the flashes of glory that consume its brethren on the squares of Valencia.

### Accommodations

Many hotels book quickly, so reserve early, although you can snag some last-minute rooms as late as February.

The **Westin Valencia**, Amadeo de Saboya 16 is in a quieter neighborhood, away from most of the Fallas frenzy. Doubles during Fallas start from \$532. Visit [www.westin.com/valencia](http://www.westin.com/valencia)

The **Hotel Astoria Palace**, Plaza Rodrigo Botet 5, which is close to the Fallas action, completed a major renovation this year. Doubles during Fallas start from \$387. Visit [www.hotelastoriapalace.com](http://www.hotelastoriapalace.com).

The **Hotel Hospes Palau de la Mar**, Navarro Reverter 14 is a boutique property made more popular since famous architect Santiago Calatrava stays here when he returns to

his hometown. Doubles during Fallas start at \$258. Visit [www.hospes.es](http://www.hospes.es)

The **Melia Ingles Boutique Hotel**, Marques de Dos Aguas 6, may be among the very best délas in town even during the festivities. Doubles during Fallas start from \$103. Visit [www.sh-hoteles.com](http://www.sh-hoteles.com)

### Getting There and Getting Around

**Iberia Airlines** operates nonstop flights out of Boston, Chicago, Miami, New York and Washington, D.C. to Madrid; connecting flights to Valencia are available all day long. Call 800-772-4642; [www.iberia.com](http://www.iberia.com).

Most restaurants in Valencia serve a complete "menu of the day," rather than an assortment of entrees and side dishes. It usually includes a starter, main course and dessert. Don't miss the Mediterranean seafood and paella.

Fallas is not the time for a rental car—the medieval streets in Old Town, Europe's largest, are tortuous, and most routes are blocked at the height of the festival. The Valencia Airport in Manises is about 5 miles away, and the North train station is in the city center.

For more on Valencia, visit [www.turisvalencia.es](http://www.turisvalencia.es) and specifically on Las Fallas visit [www.fallasfromvalencia.com](http://www.fallasfromvalencia.com)

For general information, contact the Tourist Office of Spain in New York, 212-265-8822; Miami, 305-358-1992; Chicago, 312-642-1992 or, in Los Angeles, 323-658-7188; or, visit [www.spain.info](http://www.spain.info)

For consolidator airfares and tour packages to Spain see page 56 of the Listings Section

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# Romania's Beloved Town and Country Create a New Present

By Maria Lisella

Even though the former Eastern European nations raced toward market economies and seemingly set them up in the blink of an eye, some changes come slowly. For long moments at a time, news stories about Romania seem sparse, and then all at once, the county reappears in a new light. At press time, Herta Muller, the Romanian-born German novelist who writes of life under Romania's former dictatorship as well as her life in exile, won the 2009 Nobel Prize in Literature, making her the 12th woman in a roster of 103 prize winners. Four of her 20 books have been translated into English.

The same day, Romania's current president and other dignitaries unveiled a monument in memory of the Gypsies and Jews killed during the Holocaust set in the center of Bucharest. Although Elie Wiesel was not present, he sent a message paying homage to the "courage" of the Romanian authorities who recognized the tragic events. The Elie Wiesel International Commission on the Holocaust was established in 2003 in Romania.

Once called Little Paris of the East, Romania's capital city, Bucharest is known for its wide tree-lined boulevards (said to have been designed with the Champs Elysees in mind) and glorious Belle Époque buildings.

So it is no wonder that its largest luxury hotel – the 424-room **Radisson** – would open right here at what some say is the best address in the city. [www.radissonsas.com](http://www.radissonsas.com)

Located on Bucharest's main shopping street, known as Calea Victoriei, the 424-room Radisson is steps from the Romanian Athenaeum, home to the Romania Philharmonic, Romania's National Museum of Art and is adjacent to the former Royal Palace. The property's facilities include not only meeting spaces, but also the World Class Health Academy with a swimming pool and the Bali Spa, which highlights Southeast Asian treatments.

Condé Nast Traveler's editors chose the **Carol Parc Hotel**, which opened in 2007, to the Hot List in 2008. The property boasts great views over the city from its setting at the end of a cul-de-sac atop Filaret Hill, Bucharest's highest point. The 17-room property has all the trappings of any grand dame property one might find in Europe from its Murano glass chandeliers to its Bulgari bath amenities, original artwork throughout and its restaurant, Poem. For those wanting to reserve the entire property for a night, agents would be looking at a hefty bill of \$28,000 and a lovely commission of about \$2,800. [www.carolparchotel.ro](http://www.carolparchotel.ro)

Also in Bucharest, the **Ramada Plaza**, is a 300-room property set near Romania's largest exhibition space and the Rin Grand, with 1,500 rooms, making it the largest hotel in the region.

Other cities have been welcoming new properties as well: in Sibiu, a 127-room Ramada has moved in; and in Brasov, yet another Ramada, this one with a modest inventory of 113 rooms. Visit: [www.ramada.com](http://www.ramada.com)

## Linking Cities

Romania's main cities are connected with Bucharest by the Sageata Albastra (the Blue Arrow) high-speed train. Discounts are available for students, groups and international rail pass holders.

**Rail Europe** offers the option to visit Romania in its two or



Bran (Dracula's) Castle.

three Country Passes. For example, the Austria - Hungary - Romania Pass or Romania - Hungary Pass are available for 5, 6, 8 and 10 travel days within a two month period. It is also possible to combine tours of Romania with such nearby cities as Vienna, Budapest, Istanbul and Prague – all within a 90 minutes flight or a day's train journey.

For those interested in vintage trains, the narrow-gauge steam train "Mocanita" runs every day except Sundays from the small town of Viseu de Sus (northwestern Romania) to settlements higher up in the Iza Valley.

The Dracula Express was introduced in 2008 between Brasov and Zarnesti, a charming village at the foot of the Carpathian Mountains, and will continue service during the summer season. Dracula Express is a national landmark train that dates back to the 1800s when its cars were to be part of the famed Orient Express train traveling from Paris to Istanbul, via Bucharest.

## Further Afield

The Maramures County, which is in the northwest corner of Romania, is dominated by a landscape of mountains and three large rolling valleys cross the region: Viseu, Iza and Mara. The Rodnei Mountains National Park, a natural reserve filled with a rich diversity of flora and fauna, has been awarded biosphere status by UNESCO. Here, chamois leap between rocks, the cry of eagles' rings out overhead and as the snows recede in the spring, crocus and other flowers create swathes of dazzling colors.

Recently, Romania's Merry Cemetery (right) was sighted as among the world's most moving sights. Indeed, this attraction in the village of Sapanta in the Maramures attracts a fair amount of attention and with good reason. Established in the 1930s, its tombstones are the subjects of coffee-table photography books.

Each tombstone is decorated with naïve paintings meant to reflect the deceased buried there and the epitaphs describe their personalities and lives in lyrical and poetic prose. The portraits of the deceased are rendered with tenderness and care and an eye for preserving something of their character. Many times the tombstones are a reflection of the person's trade – butchers, bakers, farmers and ordinary housewives and even some children – but all have been executed with the deep desire to immortalize the characters and their souls, which presumably have departed this world only to attain joy in the next.

The founder of the cemetery, Stan Patras was a local artist who sculpted the first tombstone crosses in about 1935. By the 1960s, more than 800 oak wood crosses arrived on the sight, some with very funny epitaphs and others, very solemn. Patras' house in the village is now a fascinating museum. Sapanta is also



ROMANIA NTO

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home to several wooden gates and one of the region's tallest wooden churches.

A 20-minute drive from Sapanta brings visitors to Sighetu Marmatiei, an important tourist and cultural center in the region. The outdoor village museum in Sighetu Marmatiei boasts dozens of homes and farm buildings assembled from Maramures County. Other attractions include the 16th century Reform Church, the Elie Wiesel Memorial House, and the Museum of Arrested Thought, set in a former communist prison in the center of town.

### Getting There

**Simion Alb**, Director of the Romanian Tourist Office in New York, noted recently that the total number of U.S. visitors to Romania increased for the ninth straight year in 2008. Even if the 2008 improvement is rather insignificant (1.1 % compared to 2007) it is worth mentioning considering that travel from the USA to Europe was down back then by the seemingly insignificant singular digit of 7 percent. However, in 2009, Romania saw its first drop in many years to about 170,000 American visitors compared to a range of 180,000-200,000.

Alb says the partnership between the Romanian Tourist Office and **Austrian Airlines** will continue in 2010. "The feedback we get from clients taking Austrian Airlines to Romania is consistently fantastic whether they are sitting in business class, which has a chef on board to the economy class seats." The carrier is the only company that links the U.S. and Canada with five cities in Romania.

Austrian Airlines, the preferred airline for travel from North America to Romania offers daily trans-Atlantic flights from New York, Washington and Toronto to five Romanian cities: Bucharest, Cluj, Timisoara, Sibiu and Iasi with a stop in Vienna. Delta Airlines resumed its seasonal non-stop flights from New York (JFK) to Bucharest (OTP) which runs from late-May until the end of September. European low-cost airlines such as: **EasyJet**, **Ryanair**, **Germanwings**, **Wizzair**, **Blue Air**, **MyAir**,  **Cimber Air** fly from major European cities to several destinations in Romania.

### Touring Options

Some fascinating inclusive tours have been developed for 2010, showcasing the heritage of Romania.

"Next year, it will be possible to combine tours of Romania with such nearby countries as Croatia or Hungary – all within a less than two-hour flight or a day's drive," says Simion Alb. Included in most tours are treasured world-heritage sites as Sighisoara or southern Bucovina's ancient painted monasteries.

Among the operators of river cruises that stop in Romania are **AMA Waterways**, **Avalon Waterways**, **Brennan Vacations**, **CIE Tours**, **Gate 1**, **General Tours**, **Insight Vacations**, **Tauk Tours**, **Trafalgar Tours**, **Uniwold**, **Value World Tours**, **Vantage Travel**, **Viking River Cruises**, and **Zegrahm & Eco Expeditions**.

**Pure Adventures**, **Hidden Trails**, **Wilderness Travel** and **Tauk Tours**, have joined the group of well-known Romania specialist operators such as **Quest Tours**, **Five Star Touring**, **TradeSCO** and **Kutrubes Travel** that offer tours and packages as well as specially designed itineraries in Romania. **Travel Bound** has recently included several Romanian hotels in its offer.

For more information, call the **Romanian Tourist Office**, 212-545-8484; E-mail [Trade@RomaniaTourism.com](mailto:Trade@RomaniaTourism.com); [www.RomaniaTourism.com](http://www.RomaniaTourism.com)

**\$1,899 EUROPE** **PRIDE Travel**, specialists in Cruise and River Cruise vacations, announced today its extended offer for a group aboard **AMA Waterway's** Amacello from Paris to Amsterdam, December 16th through the 27th. The full itinerary includes a three-night stay in Paris, with transfers to embark the vessel in Trier and cruise to Amsterdam. Prices of the combined cruise and Paris land portion with shore excursions, transfers, all meals and most beverages start at \$2,559 per person double plus port charges of \$98 each. Cruise- only prices for the seven nights onboard from Trier to Amsterdam start at \$1,899 per person double plus port charges. An upgrade from a window suite to a floor to ceiling French Balcony starts at only \$449 per person. Call **562-432-3888**; [www.pridetravelonline.com](http://www.pridetravelonline.com)

**\$757 EUROPE** **Fred Olsen** holiday cruises feature Holiday Special Saver Fares that represent a significant savings off the published fares. Rates for an outside cabin start at \$119 per person, per night, based on double occupancy. The 856-passenger **Boudicca's** Yuletide Amsterdam & Bruges Cruise (BD0930) departs Portsmouth on December 18 for a four-night mini cruise, calling at Zeebrugge (Belgium) and Amsterdam (Netherlands). Rates begin at \$565 per person for an outside cabin. That is less than \$142 per person, per night. Captivating Christmas Markets (BW0920) is an eight-night cruise aboard the 807-passenger **Black Watch** departing Southampton on December 11. Ports of call: Amsterdam (Netherlands), Copenhagen (Denmark), Warnemunde (Germany), (cruising the Kiel Canal), and Bremerhaven (Germany). Rates begin at \$949. Call **800-843-0602**; [www.bortonoverseas.com](http://www.bortonoverseas.com)

**\$94 EUROPE** **The Rezidor Hotel Group**, the Brussels-based hotel management company, is offering guests 25 percent savings on published rates at upscale **Radisson Blu** properties in major European destinations from Russia to the UK. This "Hot Deal" provides 25 percent off one night of any length stay booked at least 28 days in advance. The offer is valid through January 31, 2010. Rates start as low as \$94 per night in Dresden, \$140 per night in St. Petersburg and \$170 per night in Amsterdam. Other participating hotels include, but are not limited to: **Radisson Blu Royal Hotel**, Dublin from \$164; **Radisson Blu Le Dokhan's Hotel**, Paris Trocadero from \$264; **Radisson Blu Hotel**, Nice from \$138; **Radisson Blu es. Hotel**, Rome from \$164; **Radisson Blu Hotel**, Berlin from \$153; **Radisson Blu Hotel**, Zurich Airport from \$149; **Radisson Blu Strand Hotel**, Stockholm from \$163. **Radisson Blu Hotels & Resorts** worldwide feature breakfasts daily, late check-out and complimentary high-speed internet in all rooms. Visit [www.radissonblu.com/great-offers](http://www.radissonblu.com/great-offers)

**\$2,756 IRELAND** **Ashford Castle** can trace its roots back to 1228 but history buffs should fast-forward all the way to 1939 for the most pivotal year in the life of the sprawling structure in Ireland's County Mayo. Ashford Castle's new "1939, What a Year!" program includes three nights in a Lake-View Deluxe Room with a complimentary upgrade to a Junior Suite Priced at \$2,756; the package is valid through Dec. 22, 2009. Visit [www.ashford.ie](http://www.ashford.ie)

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## ASIA & S. PACIFIC

# 48 Hours in Seoul

By Mark Laiosa

Seoul's energy, befitting a nation's capitol, will keep your clients engaged from the minute they arrive – exploring attractions from the historic National Palace to modeling the latest fashions, and catching world-class performances. It is the “little things” such as motion sensors that light up your room or automatically lock your hotel room door that reminds visitors of Korea's state-of-the-art facilities.

The 168-room **East Gate Hotel**, located in the East Gate market area (Dongdaemun) is a new addition to Seoul's hotel roster. The rooms have high-quality linens and firm beds, and kitchenettes including an in-room washer/dryer. The sweeping city views from the rooms and the 18th floor breakfast area with outdoor terrace look upon the ancient palaces mixed with the modern high-rise buildings. The luxurious Cerestar Korean Style Spa and Sauna, located in the same building, offers discounts to East Gate Hotel guests. The Mall has a ten-screen, 24-hour cinema, karaoke clubs, a fitness center, a golf range, a bookstore, a food court, a medical center and a flower shop, as well as internationally-recognized brand-name shops. The hotel is a 10-15-minute train ride to the National Palace and major tourist attractions. <http://eng.eastgatehotel.kr/>

The National Palace complex, which was originally built in the 14th century, was destroyed and rebuilt several times with the current restoration on a grand scale. The buildings that were once home to the royal household and then transformed into a series of government offices, can now be experienced in eye-dazzling color combinations and intricate artisan work in stone, metal and silks. Of the several highlights, one not to be missed is Gyeonghoeru Pavilion, a gently sloping, pillared reception hall, where the kings hosted banquets and received foreign dignitaries; it is reflected in the surrounding koi-filled pool. Visit [www.royalpalace.go.kr](http://www.royalpalace.go.kr)

Nearby, is the antique market on Insadong Street. Bronze ceremonial masks, books in various languages, jade stone jewelry, diver's helmets and assorted knick-knacks pour out of shop windows and doorways. For a tea break, try the Beautiful Tea Shop and Museum offering a wide range of green, black and specially blended teas. On display are teaware styles from the traditional to the avante-pop!

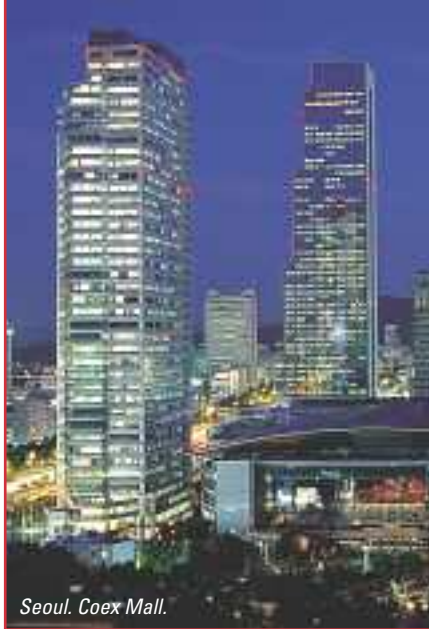
The nearby Mokin museum is a three-storied collection of painted wooden dolls. Carved animals and people - some for rituals, some for play are displayed. The rooftop gives a good view of Isadong's alleyways. Visit [www.mokinmuseum.com](http://www.mokinmuseum.com)

For clothing, try shopping at Itewon, or South Gate Market that features leather bags, and shoes. Many signs are in English and mix of international food chains and local food stands make it a special experience. Your clients may spot off-duty American military personnel shopping for the latest in civilian fashions.

A short distance away is Namsam Park, filled with hiking trails and beautiful vistas of the city. At the top sits the Seoul Tower. The 360-degree open view from over 1,500 feet above sea level looks down upon large modern buildings, offset by wide green grounds. The inside viewing area marks the distance to large cities around the world. During the warmer months, the plaza around the tower is where martial arts demonstrations take place with sword and lance performances. Viewers are invited to try their hand at lancing a bale of straw and pose for photos with the costumed warriors.

The National Museum of Korea is celebrating its 100th anniversary in its new, modern and airy, steel and glass building. One object that must be seen is a National Treasure, the Pensive or Thinking Buddha, sitting on a chair with its head slightly tilted and crossed leg, which gives a subtle human quality to a figure often associated with spiritual realms. The history of Korea is depicted with 11,000 ceramic, steel, and stone objects on display. There are ancient maps showing the world as known several hundred years ago and many of the spice roads or trade roots that

*Continued on page 38*



Seoul. Coex Mall.

KOREA NTO

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## 2010: Visit Japan Year

This season, Japan jump-starts its tourism campaign in an effort to achieve 10 million visitors to Japan by 2010, now named Visit Japan Year. This is the first effort of its kind since 1993. For starters, the **Japan National Tourism Organization** (JNTO) will take submissions for Visit Japan Year 2010 Contest. The contest consists of two categories – photo and essay, and each awards prizes of a Japan trip. The entry must be submitted on JNTO's North America website before November 30, 2009, and the winners will be announced online in December.

The campaign website also contains JNTO's insider recommendations, Japan's trip highlights, entertainment and the latest popular experiences. Follow Japan tourism information on Facebook. Visit [www.japantravelinfo.com/2010](http://www.japantravelinfo.com/2010)

## \$839 CHINA

Journey to China with **Uniworld River Cruises and Tours**, and travelers can be upgraded to a junior suite for FREE while sailing along China's legendary Yangtze River onboard five-star **Victoria Cruises'** ships: this is an \$839 per person savings. Pay-in-full on or before November 30, 2009, and be upgraded to a junior suite with the Executive-Level Benefits Package FREE on the following three Uniworld 2010 China River Cruises & Tours: Highlights of China & the Yangtze: 12 days; Beijing, Xi'an, Yangtze River Cruising, and Shanghai; Grand China & the Yangtze: 19 days; Beijing, Xi'an, Shanghai, Suzhou, Cruising the Yangtze, Guilin, and Hong Kong; and China, Tibet, & the Yangtze: 15 days, Beijing, Xi'an, Lhasa, Cruising the Yangtze, and Shanghai.

Uniworld's "Suite" deal also includes a special Executive-Level Benefits Package with such added amenities as choice of two dining rooms offering exclusive a la carte menu options of Western and Chinese food, concierge service, executive lounge and use of the Executive Business Center, and private cultural lectures by senior American and European staff. Call **800-733-7820**; E-mail [sales@uniworld.com](mailto:sales@uniworld.com)

## \$889 CHINA & SINGAPORE

**Goway Travel** is offering its most affordable China programs ever for travel through to the end of 2009. The seven-day Beautiful Beijing, priced from \$919 including RT airfare on United Airlines from Los Angeles to Beijing, 5 nights at the Days Inn Forbidden City in Beijing, breakfast, full day coach tour to Tian An Men Square, Forbidden City, Temple of Heaven and Summer Palace with lunch, and full day coach tour to Great Wall and Ming Tombs with lunch.

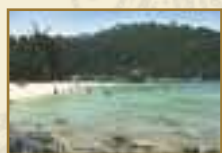
The seven-day Sensual Shanghai, priced from \$889 and includes RT airfare on United Airlines from Los Angeles to Shanghai, 5 nights at the Ramada Plaza Gateway Hotel in Shanghai with breakfast daily, half-day coach tour to Yu Garden, Shanghai Old Town and the Jade Buddha Temple, and a half-day coach tour to Nanjing Road and the Shanghai Museum with lunch.

Stunning Singapore, priced from \$959 per person double, includes return airfare on United Airlines from Los Angeles, round-trip Airport Transfers in Singapore, 5 nights at the Peninsula Hotel Singapore with breakfast, half-day Singapore sightseeing tour. Call **888-469-2988** or visit [www.goway.com](http://www.goway.com)

## \$1189 SINGAPORE AND BANGKOK

**Singapore Airlines Vacations** is offering the best of Singapore and Bangkok in a 5 night, air-inclusive package, featuring round-trip, economy class air on Singapore Airlines. Guests will stay two nights in Singapore at the Regent Hotel or Pan Pacific Orchard Hotel in a standard room, and three nights in Bangkok at the Millennium Hilton Bangkok Hotel in a deluxe room. Also included is a complimentary city tour in Bangkok and SIA Hop-on Bus pass in Singapore (for departures in 2009), 50% off food at designated venue of the Regent Hotel or Pan Pacific Hotel, daily breakfast in Bangkok and a city/temple tour. Round-trip airport transfers in both cities and airline fuel surcharge are also included. Priced from \$1,189 for LAX departures and \$1,239 for Hou/NYC departures thru 12/5/09. Visit [www.singaporeairlinesvacations.com](http://www.singaporeairlinesvacations.com)

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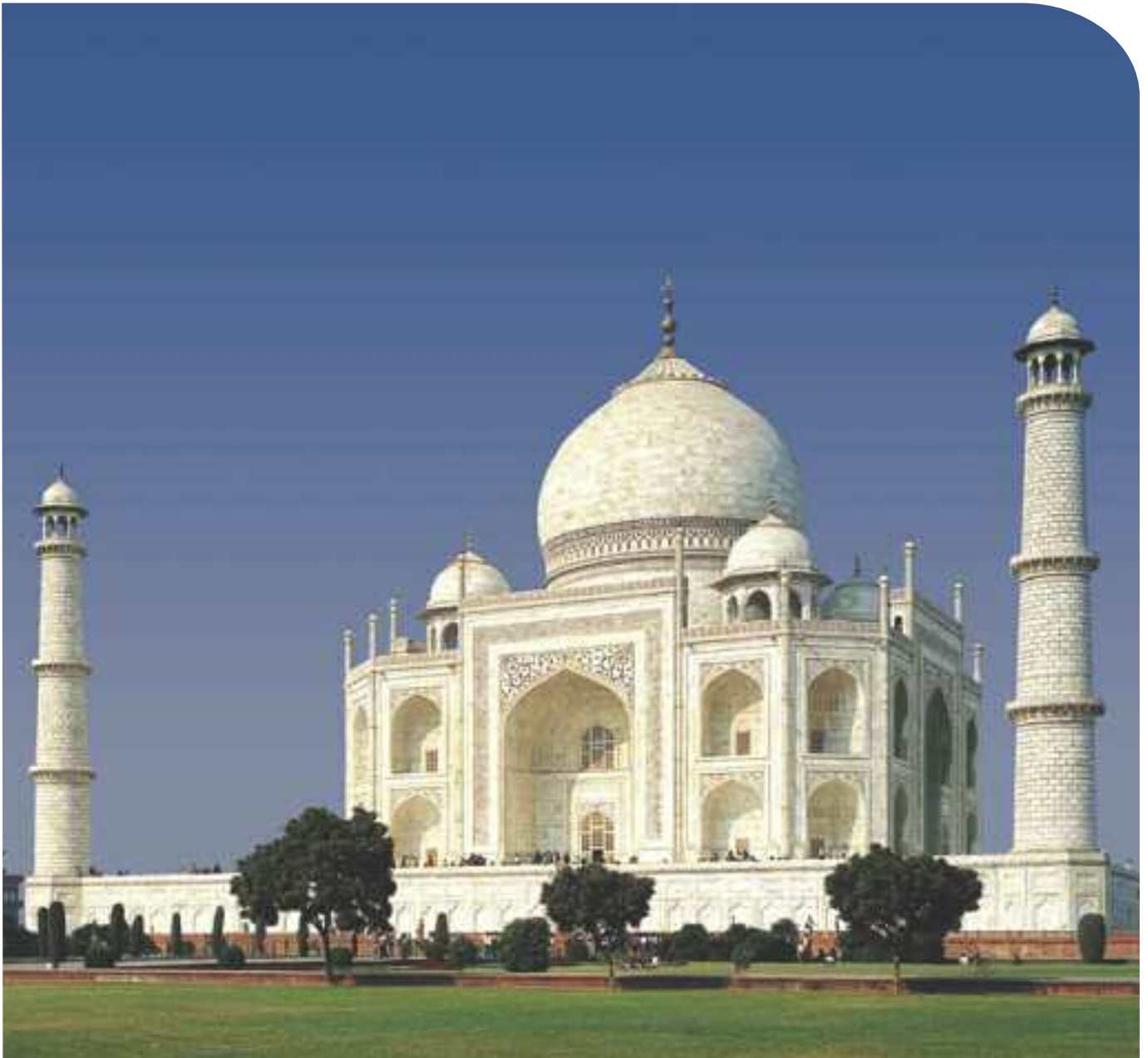
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## ASIA & THE SOUTH PACIFIC

### KOREA *Continued from page 35*

spanned Asia, Africa, and Eastern Europe. The children's museum has activities that show rituals from Korea's early farm culture and children can try on ceremonial armor. [www.museum.go.kr](http://www.museum.go.kr)

The Seoul Museum of Art, housed in the former Supreme Court building exhibits Korean and international artists, with painting and sculpture shows. Temporary exhibitions host works from Europe and America. It is also a chance to see the work of up-and-coming Korean painters and sculptors. [www.seoulmoa.org](http://www.seoulmoa.org)

The War Memorial is a solemn and fascinating experience. The outer corridors hold bronze plaques, listing those who were killed during the Korean War. Inside are exhibits showing the long struggle of the Korean people. Some of the exhibits are animated dioramas showing historic battles from earlier centuries. A park outside the hall has a collection of tanks, trucks, and a B-52 bomber that you can peek into both the cockpit and the bomb bay. The biggest attraction is the "K-1 Experience," an automat-

ed mannequin mounted on a tank, complete with a sound track of a running engine and machine gun fire on an unseen enemy. [www.warmemo.or.kr](http://www.warmemo.or.kr)

### Culture at Night

Nighttime is when to catch one of the many musicals being performed. The action packed performances like the Chongdong Nanta Theater is non-verbal. Chefs are preparing a wedding banquet using sight gags and audience participation makes it a fun evening. ([www.nanta.co.kr](http://www.nanta.co.kr)) For traditional Korean music and dance performances visit the Chongdong Theater, where English super-titles enhance your experience. ([www.mct.or.kr](http://www.mct.or.kr))

Pansori is a special Korean art form where a storyteller comes out and speaks about life, emphasizing or commenting on his words with a tap on his drum. The English translation shows the universality of people's concerns and makes for an engaging evening. There are opportunities to try on traditional costumes or take a twenty-minute class in playing the jang-go, or traditional drum. Dancers will find clubbing a high-energy experience with high-tech special effects and superb sound systems. Musical styles range from international artists to Korean DJs.

Seoul gives your clients the chance to experience ancient Asian culture with the excitement and attractions of a modern capital.

For more information, contact the Korea Tourism Organization 800-868-7567; E-mail: [NY@kntoamerica.com](mailto:NY@kntoamerica.com), [Chicago@Korea.kntoamerica.com](mailto:Chicago@Korea.kntoamerica.com), [la@kntoamerica.com](mailto:la@kntoamerica.com); or, visit <http://english.visitkorea.or.kr/enu/index.kto>

*For consolidator airfares and tour packages to Korea see page 72 of the Listings Section*

### *Why Asiana Wins "Airline of the Year"*

*By Mark Laiosa*

Your clients will feel extra special when they fly Asiana Airline's business class. It all starts before the flight. Check in is swift, and at JFK, the Business and adjacent First Class clubs are located in "The Lounge." The attentive staff will take their orders from a fixed menu and serve it at their table, be it café style, or at a family-style table. The lounge has a variety of settings to suit one's mood: from leather-upholstered executive chairs to deep, plush sofas. Premium liquors are offered at the self-service bar, as are a variety of soft drinks and snacks. Complimentary high-speed internet and wi-fi connections are available.

Throughout first and business class lounges and during in-flight service, Rainforest Alliance Certified coffee is served. Once on board, the purser comes through the cabin and introduces himself to each business-class passenger, wishing them a pleasant flight with the suggestion "...not to hesitate to ask for anything," and they mean it.

The in-flight food service offered is a choice of either a Western or a Korean menu with heavy and light snacks available, from club sandwiches to fruit salad throughout the flight.

At Incheon in Seoul, the business lounge is spacious and impeccably clean. Seating is diverse on this end too — from small nooks where one can read the great masterworks from the lounge's library, or listen to the tinkling of the baby grand piano. Relaxation nooks have motor-driven massage chairs. The shower rooms are immaculate and have state-of-the-art fixtures and amenities.

This level of service and accommodation along with an excellent safety record and financial management won Asiana Airlines the title "Airline of the Year" for 2009 from Air Transport World. In addition, the airline earned a Five-Star Airline ranking for two consecutive years from the airline research group Skytrax. In October 2009, Asiana Airlines, a Star Alliance member, appointed AVIAREPS as their General Sales Agent in Italy, Spain, and Portugal, bringing the total to 10 European countries. Visit [www.us.flyasiana.com](http://www.us.flyasiana.com)

## IN THE NEWS

### *Discovering Asia Now!*

Eight Asian tourism organizations including the Hong Kong Tourism Board, India Tourism, Japan National Tourism Organization, Korea Tourism Organization, Macau Tourism Board, Philippine Department of Tourism, Singapore Tourism Board, and the Tourism Authority of Thailand, launched a new travel campaign just in time for the fall season.

Leading tour operators, hotels, and airlines to Asia offering special discounted travel deals and booking promotions are on the site. Among the operators and products now featured are: **Asia Classic Tours'** "Royal India," starting at \$1,899 for 16 days; **Asia Luxe Holidays'** five-day holiday in Tokyo starts at \$998; **Cathay Pacific** – Travel to Hong Kong and four other Asian destinations, with roundtrip economy fare from New York, Los Angeles or San Francisco, starting at \$1,499 while "Classic Escapes" is a nine-day Shopping & Sightseeing Tour in Singapore, Hong Kong, and Macau starting at \$2,395; **Club ABC Tours'** "Value Thailand" tour for 13-days starts at \$1,899; **Gate 1 Travel's** eight-day Hong Kong & Beijing package starts at \$1,069; **Goway Travel's** "Classic Philippines" for nine days starts at \$1,299; **Harbour Plaza Hotels & Resorts** offers a choice from 10 hotels throughout Hong Kong and Chongqing; **Pacific Holidays** offers 11 days in the capital cities of Japan, China and Korea with its "Eastern Asia Trio" vacation; and **SITA World Tours** is selling five days in Korea starting at \$1,950 per person double. Visit [www.discoverasianow.com](http://www.discoverasianow.com)

# Hot Buttons & Green Ways

By Maria Lisella

Tourism is one of the world's biggest industries, and the impact travel has on the environment has become starkly clear - from the carbon emissions resulting during air, car and bus travel right down to noise pollution and the wear and tear on natural resources from overuse. As Southeast Asia emerges as one of the most exotic vacation choices in the world - spanning Thailand, Laos, Cambodia, and Vietnam - it has also had to refocus its development to keep its environmental concerns in the spotlight.

Thailand has long been the focus of studies regarding overdevelopment, so the country is now embarking on an effort to focus on cleaner, more regulated development. For American travelers, perhaps no country in the world hits such a tender nerve as Vietnam, yet today, it draws thousands of Americans eager to fully understand the Vietnam experience—its people, culture, and ways of life.

Thailand is making a conscious effort to employ a major change. "The eco-news from various hotels and tour companies is that they are paving the way for an environmentally friendly travel industry. We hope this will help inspire a more conscious way of traveling for all of us where we take responsibility to protect and conserve our vast natural resources, which are breathtaking as well as susceptible to degradation if not treated properly," said Srisuda Wanapinyosak, Director for Thailand Tourism.

Renowned for their top-notch design and accommodations, both **Novotel Beach Resort Panwa Phuket** and **Novotel Phuket Resort**, Patong Beach recently joined forces with Green Globe Certification Programme, an international certification program providing a framework for environmental and social performance development.

Known for their eco-friendly design, **Alila Hotels & Resorts** reaffirmed its commitment to reducing energy consumption and environmental disturbance while promoting community involvement. Ongoing key initiatives include the use of bio-degradable building materials such as plant walls and bushes in place of concrete and iron, a bus service for the staff that runs to and from town to reduce fuel consumption, the use of local Thai ingredients for all Spa Alila products and the local sourcing of all fresh food and beverage products.

Nestled in a tropical Thai garden in Hua Hin, the beachfront **Sofitel Centara Grand Resort & Villas Hua Hin** was recently presented with the Thailand Environment Impact Assessment (EIA) Monitoring Award for 2008 by Thailand's Department of Natural Resources and Environment.

## Operators Focus on Exotic Locales

Operators say the best season for the region is between October and May and many add that hotel development has helped enhanced the vacation choices they offer.

Says Larry Kwan, president of **Pacific Delight Tours**, "Vietnam and Cambodia do have a lot of interest as of late. While all of our itineraries include a strong cultural element, the Angkor temples of Cambodia and the exotic appeal of Vietnam make this region particularly popular among culture seekers and we have produced



Thailand Floating Temple.

TED FOLKE

a fair amount of travelers to these destinations. Winter months seem to draw more interest in this area as well."

Pacific Delight's Southeast Asia Gold Vista tour is a 14-day program priced from \$4,399 per person double for land arrangements only. It visits Vietnam and the legendary Angkor Wat temples as well as bustling Bangkok in Thailand. Other stops include Hanoi, Hue, Danang, Ho Chi Minh City and Siem Reap.

Special inclusions cover nearly all meals, full breakfasts, and cultural activities such as wooden boat cruises, and visiting families and local markets, a pottery village and a wood-carving village. Call **800-221-7179**; [www.pacificdelighttours.com](http://www.pacificdelighttours.com)

While **Travel Bound** has been traditionally linked to travel in Europe, during the past few years the company has expanded its links to Asia, the Middle East and South America. At the end of the summer, Travel Bound announced the addition of scenic cruises in all of these destinations to the company's extensive lineup of commissionable sightseeing options for independent travelers and groups of 10 or more passengers. "While we've always had day and evening cruise sightseeing tours, now we're adding overnight cruises - which can be the highlight of an F.I.T. itinerary," explains Nico Zenner, President of Travel Bound. "Cruising is so appealing because of the relaxing ambiance and the ease of unpacking only once while still seeing many places. Most of these destinations are well known - like the Amazon and the Nile, but then we have the the "Lost Civilization" cruise in Indochina for those F.I.T. clients who want something completely out-of-the-ordinary."

The seven-night cruise, "Indochina: Lost Civilization" departs from Ho Chi Minh City, Vietnam or Siem Reap, Cambodia to cruise on Mekong River and on Tonle Sap Lake aboard the luxury cruiser, Jayavarman. Among the UNESCO World Heritage sites that will be visited are Angkor Wat, a mangrove reserve, floating markets, cottage industries, colonial Phnom Penh and former "Killing Field." The program starts at \$1,338 per person double, valid Nov. 7-Dec. 18, 2009 from Ho Chi Minh City; and will operate from July 1-Dec. 15, 2010 from Siem Reap. Call **800-808-9541**; [www.booktravelbound.com](http://www.booktravelbound.com)

In an effort to augment its strategic focus on Asian FIT products, **Brendan Vacations** recently announced its cruise offerings for the Mekong and Ha Long Bay. Traditionally, Brendan has been known as a Europe-focused tour operator even though the company has been offering both escorted and independent travel to other locations such as South & Central America, South Pacific, Asia and U.S. and Canada for

quite some time now. In Asia, Brendan has been operating tours in China, Japan, Vietnam, Cambodia, Singapore, Malaysia, Thailand and Indonesia since 2005.

Brendan's incoming President Don Cooper commented on the new direction, "In 2009, as part of a company-wide strategic initiative, we have decided to drastically expand our real-time FIT Asia inventory as a response to constant requests from our travel agency partners." The decision, he said, was also based on the company's own historical performance coupled with consumer surveys that indicated a genuine interest in tour packages to Asia.

"We have long understood the fact that exotic travel to destinations such as Angkor Wat in Cambodia, Bali in Indonesia, Xi'an in China has been particularly interesting to the American traveler so we decided to grow our inventory to meet this increasing market demand," he added. Call **800-421-8446**; [www.BrendanVacations.com](http://www.BrendanVacations.com)

Recognized by *National Geographic Adventure Magazine* as one of "The Best Adventure Travel Companies on Earth," **BikeHike** specializes in small group multi-sport Adventures in South and Central America, Canada, Europe, Oceania, Asia and Africa.

"We've been running trips to Vietnam for the past seven years now. It is a wonderful destination and one that is extra special to do on a bicycle. Many Vietnamese people travel

by bike and they are thrilled to encounter us on our bikes. They often-times ride alongside us, invite us into their homes to try local delicacies and drink tea. We have a couple of overnight home-stays on this trip, which are very culturally rich," says Trish Sare, BikeHike founder and Director.

This year, BikeHike lists three different trips to Vietnam, all of which are categorized as moderate. The trip below was specifically developed for families and operates only during winter school breaks. Sare expects these trips to fill up fast and so she is alerting agents to encourage clients to plan ahead to take advantage of low airfare prices before they rise again. The Vietnam - Family Fusion tour is a 13-day trip. Participants will explore Hanoi's narrow streets and bustling markets, hike to and stay overnight in a hill tribe village, mountain bike the scenic Mai Chau valley; sail and sea kayak among the caves and rock formations of Halong Bay. Departure dates are Dec 19 - Dec 31; and prices start at \$2,299 per person double. Call **888-805-0061**; E-mail [info@bikehike.com](mailto:info@bikehike.com); [www.bikehike.com](http://www.bikehike.com)



## BEST BUYS & HOTEL NEWS

**\$2743 SOUTHEAST ASIA**  
Ritz Tours is offering travelers a chance to visit Thailand's most famous sites and Cambodia's renowned attractions with a 14-day unforgettable journey. The tour is priced from \$2,743 per person, double, stopping in the beautiful cities of Bangkok, Chiang Mai and Angkor; departures are scheduled through Feb. 17, 2010.

Pricing includes roundtrip airfare transportation from Los Angeles and San Francisco (starting at \$2,843 from New York's JFK); intra-Thailand air, transportation per the itinerary; deluxe hotel accommodations (**Sofitel Centara Grand** in Bangkok, **The Empress Hotel** in Chiang Mai, and **Victoria Angkor Resort & Spa** in Siem Reap); meals, sightseeing and entertainment per the itinerary; taxes and fuel surcharges. Airfare is available from all major gateways (including but not limited to, Boston, Miami, Philadelphia, Chicago and Dallas) and ranges from an additional \$150 - \$450 per person. For travelers looking to discover more of Asia, Ritz Tours offers add-on tour packages starting from four days that are available to Phuket, Hong Kong and Vietnam. Packages start at \$435 per person double. Call **800-900-2446**; E-mail [info@ritztours.com](mailto:info@ritztours.com); [www.RitzTours.com](http://www.RitzTours.com)

**\$172 THAILAND**  
One of the most popular honeymoon destinations in Thailand, is the southern region of Krabi, bordering the Andaman Sea. On the pristine Tub Kaek Beach in Krabi, the brand-new five-star **Amari Vogue Resort** offers spectacular views and Lanna-style décor. The beachfront property also features two restaurants and a signature Sivara Spa. Room rates from \$172 per night double. Visit [www.amari.com/vogue](http://www.amari.com/vogue)

For a spectacular winter sun getaway, look no further than the 1+1 Night Free, opening offer at **Langham Place Samui** at

**Lamai Beach**, the five-star resort on beautiful Koh Samui, Thailand which opens November 1. The deal is available through December 24, 2009. Receive a second night for free when making reservation for a room online. The latest addition to Langham's portfolio enjoys a prime beachside location and offers 77 stunning villas and suites; many featuring personal plunge pools and views over the Gulf of Thailand. Call **800-588-9141**; [www.kohsamui.langhamplacehotels.com/en](http://www.kohsamui.langhamplacehotels.com/en)

### *New Property for Suzhou*

The **Pan Pacific Hotels Group** is set to have another hotel in China next year, in line with its growth strategy for the country. The 484-room hotel, currently Sheraton Suzhou Hotel and Towers, will be rebranded as Pan Pacific Suzhou in January 2010. It is owned and will be managed by Pan Pacific Hotels Group, which also opened Pan Pacific Xiamen in August this year.

An architectural landmark in Suzhou, the Sheraton Suzhou Hotel and Towers unveiled its new Towers Wing, with 99 deluxe rooms and suites, earlier this year. Before its opening as Pan Pacific Suzhou in January, key areas will be identified for enhancements and upgrades that will align the hotel to the renowned Pan Pacific brand standards of hospitality.

"The re-branding and opening of Pan Pacific Suzhou will heighten the profile of the Pan Pacific brand and that of Pan Pacific Hotels Group in China," said Mr. A. Patrick Imbardelli, President and CEO of Pan Pacific Hotels Group. "We look forward to it joining its sister hotel Pan Pacific Xiamen in bringing the Pan Pacific experience to more guests in China." A brand new 342-room hotel in Tianjin, scheduled to open in 2011, is next in the pipeline for the Group.

Visit [www.pphg.com](http://www.pphg.com)

# For First-Timers Heading South

By Maria Lisella

**E**urope has its marquee cities – London, Paris and Rome – that first time travelers to the Continent tend to be drawn to, but what about other continents like South America? With a Continent with such vast diversity, where would you send a first-time traveler to South America? I asked this question of a few South America specialists.

Another part of this question was – how practical is it for clients to visit more than one country on an average vacation, because unlike Europe where countries are very close in terms of distance, the 21 countries of South America are hundreds of miles from each other. Air access is key to developing destinations and by extension, creating more diversity among tours.

Just a little background, the **United Nations World Tourism Organization** reported its long-term forecast growth rate of 4.1% a year through 2020 in Latin America as it is among the fastest growing travel destinations in the world. Last month Altour's Index illustrated that adventurous travelers head first to South America, which, at 71%, has maintained the top spot among exotic locales since 2008. At the recent **2nd South America Hotel & Tourism Investment Conference** held in Rio de Janeiro, hosted by HVS Argentina, the **Hilton Hotels Corporation** was among many hotel firms to participate as its expansion plans are firmly focused on South America. The new Hilton Family brands' highly anticipated return to Santiago, Chile with the Hilton Garden Inn will be officially announced later this year. Earlier this year, the company opened the 124-suite Doubletree Guest Suites by Hilton in Paracas in Peru.

At the same time, construction of the 190-guestroom Hilton Bariloche is expected to begin later this year with a scheduled completion in 2013. Currently, Hilton counts seven properties in the pipeline with completion dates from 2010 to 2013 in Argentina, Brazil, Colombia and Venezuela. Visit [www.hilton.com](http://www.hilton.com)

Likewise, Caribbean-based **SuperClubs Breezes** properties are now flying their banners in Panama and in Brazil, which is located on the seacoast in Bahia. Visit [www.superclubs.com](http://www.superclubs.com)

Tourism is viewed as an instrument of development for Latin America as it generates more jobs and the tourism authorities of the countries in the region are planning more sustainable schemes. The environmental and sustainable components are emerging among tour operators' extensions and special interest programs.

All the respondents agreed that agents must first get a sense of their clients' interests and preferences, the way they like to travel – in complete luxury, standard comfort, are eager to rough it, and what their budgetary limitations and time constraints may be.

"Depending on the interest of each person, I would think that the easiest destination for a first-time traveler to South America might be Buenos Aires," says Martha Tavera of **Marnella Tours**. She explains that Buenos Aires is a destination that is very European and will deliver very little culture shock for the uninitiated, but she also suggests rounding out the trip with an extension to Iguassu Falls or Bariloche or wine tastings in Mendoza.

Jonathan Brunger, Operations Manager for **Adventure Life Journeys (ALJ)**, which specializes in South and Central America and is based in Montana, said, "That is a great question about first tours in South America due to the sheer number of options of things to do and places to visit."

He offered a few salient ideas: for wildlife viewing, nothing beats the Galapagos, for cultural experiences, Machu Picchu and for sport-



GUATEMALA INT

ing types, Costa Rica would work for most. "I am particularly fond of the Inti Raymi, "Festival of the Sun". It is a religious ceremony in honor of the Inca god, Inti, marking the summer solstice," he said.

Likewise, Marnella's Martha Tavera adds, "If it's during Latin America's summer months (Nov-Dec. through March) Marnella offers trips to Patagonia to take advantage of the weather for a vacation with more of a nature angle." Call **866-993-0033**; or, visit [www.marnellatours.com](http://www.marnellatours.com)

**ALJ's** Brunger started off in sales but soon moved to his present position which handles all client services from the point a client is booked to when they return home, including trip evaluations. Since he also assists with product development and researching new trip options, he was particularly enthusiastic about the company releasing a new series of trips that visit Latin America's most spectacular festivals in Peru, Guatemala, Bolivia, and Ecuador. Many of these festivals date back centuries to a time of colonialism and ancient civilizations and over time, the Christian and indigenous customs and traditions have intermingled to become unique celebrations. With local expert guides, travelers will enjoy festivities, parades, colorful costumes, music, dancing, art, and food.

"I love the diversity that you can find in Latin America, even within the smallest of areas. Every climate zone can be found on the continent, and when you look at a country like Ecuador, you can trek on a glacier in the morning and then be swimming with piranhas in the afternoon in the Amazon. The cultural diversity is really interesting as well."

They have also created a new Volunteer Service Extension in Peru or Group service project in the Cachicata community combined with a visit to Cusco, the Sacred Valley, and Machu Picchu. Participants, side-by-side with the family members, will work on cleaning, repairing, and restoring homes, planting native trees, visiting schools and supporting a healthy breakfast project. Travelers stay in the community campground nightly to immerse in village life. Call **800-344-6118**; or, visit [www.Adventure-Life.com](http://www.Adventure-Life.com)

**Trafalgar Tours**, normally associated with programs to Europe and recently to the U.S., has introduced a series of "Be My Guest" programs to Central and South America. Participants can immerse themselves in their surroundings and gain a sense of place through special meals and experiences offered in the homes of locals. Whether winding through the sophisticated streets of Buenos Aires, the rainforests of Costa Rica or heading to the heights of Machu Picchu, Trafalgar's "Be My Guest" program places visitors at local families' dining tables. Among the programs that might have particular appeal for first time travelers to the region is the Glimpse of South America - a brand new tour for 2010 - visitors divide up among houses of established Argentine families to taste and experience their hospitality, between jaunts to Iguassu Falls, Manaus and the Amazon. Prices start at \$2,425 per person double. Call **866-544-4434**; [www.trafalgartours.com/south-america](http://www.trafalgartours.com/south-america)

# Chilean Surprises

By Ann Carroll Burgess and Tom Burgess

Few destinations can boast that they truly “have it all” — mountains, seacoasts, wine country, forests, deserts, quiet country villages and fast-paced cosmopolitan towns and cities — but that long, and skinny nation, Chile does.

Clients may be tempted to make their stay in Chile a brief pre or post- cruise trip to tack on to an Antarctic or South American cruise, but don't let them shortchange themselves on one of the most delightful of global experiences.

Santiago, the first stop for many, is a city of contrasts: There are modern highways that sweep travelers effortlessly to the mountains or seacoast or may be closed at the drop of a hat for a religious fiesta, making the event an unplanned but colorful memory.

The distinguishing aspect of Santiago is its European attitude. While the official language is Spanish, English is spoken widely.

Hotels in the city are a mix of well-known international chains including the **InterContinental Hotels, Ramada, Crowne Plaza, Holiday Inn, Hilton** and many others. The **Holiday Inn at the Airport** is especially good for travelers with limited time, or for those who arrive early, as many flights from the U.S. do. The hotel allows early check-ins if rooms are available. There is an internet facility in the lobby and a restaurant with good food on a limited menu.

## City Tours and Excursions

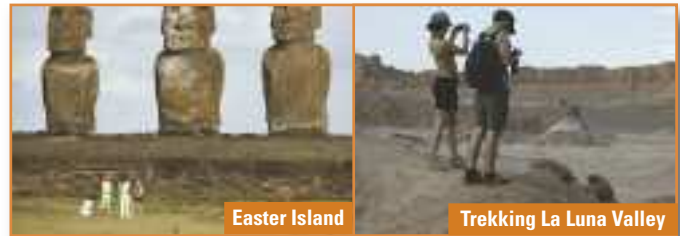
Advise clients to take time for a city tour in Santiago that includes the spectacular panorama from Mount Santa Lucia, with a short play about the foundation of the city in 1541; walk the downtown area along the historic Plaza de Armas, the Cathedral and Government Palace; stroll the cultural area of Lastarria Quarter with the Museum of Fine Arts and the Museum of Contemporary Arts.

With at least two days, there is time to schedule an excursion into the wine country or to the seacoast. The Maipo Valley is just a short distance from the city and is home to such renowned vineyards as Concha y Toro, Undurraga and Aquitania. This is also an area filled with traditional colonial-style restaurants that give you a taste of the countryside and, sometimes, a bit of music and entertainment. A good choice is **La Vaquita Echa** with its sun-shaded courtyard, perfect for sipping the national aperitif, the Pisco Sour and sample local barbecued specialties ([www.lavaquitaecha.cl](http://www.lavaquitaecha.cl))

A full-day excursion can take you to Valparaiso and Vina del Mar. Valparaiso, once the most important port in the region was called “The Pearl of the Pacific.” No longer the entrepreneurial hub it once was, it is now a haven for artists and sun seekers. An hour and a half drive from Santiago, visitors can spend the day visiting the home of Nobel Prize winning author Pablo Neruda, stop in at the **Baburizza Palace**, take in an organ concert at the Anglican Church, ride a cable car, or take a boat ride across Valparaiso Bay.

Not far away is Vina del Mar. Known as the “Garden City”, this is where you will also find some of Chile's excellent beaches. This is a good choice for clients who don't wish an urban experience as it is a well-developed tourist area.

CHILE NTO



Easter Island

Trekking La Luna Valley

An extreme opposite sightseeing expedition is to head to San Pedro de Atacama and the Valley of the Moon. About a three-hour drive from Santiago and at an oxygen-gasping altitude, this mysterious terrain is best seen at sunset.

And for something completely different, try the UFO Route in the Southern Maule region. This area has reported more than 100 UFO sightings since the early 1990's and is said to be a favorite for extraterrestrials because of the stone plateau of the Enladrillado formation — a made-to-order natural landing pad.

If time and money allow, a visit to Rapa Nui, (Easter Island), or the “belly button of the earth” as it is frequently called, with its giant stone heads, is well worth it. This is perhaps the most isolated island in the world and the culture that developed is unlike that of any other. The remains of the giant stone heads, which once numbered more than a thousand, will leave your clients speculating on early cultures for years to come.

Further to the south lies Patagonia, an area of high mountains, glaciers, fjords, forests and desolate plains. From Punta Arenas you can cross the Strait of Magellan to Porvenir, the capital of Tierra del Fuego. Or cross the Beagle Channel to visit Puerto Williams and the Argentine city of Ushuaia, the starting point for cruises to the Antarctic. And if the scenery were not enough, there are whale and penguin watching excursions in which to participate.

## Getting There

Although it takes upwards of 10 hours to reach from East coast gateways, Chile is on Eastern Standard time. All national and international flights depart Santiago from the **Arturo Merino Benitez Airport**, also known as “Pudahuel,” which is approximately 20 minutes from most major hotels in the city. Upon arrival, U.S., and Canadian citizens must pay an entry fee of about \$130.

For more information, contact **Turismo Chile, + 56-2-785 6609**; or, visit [www.visit-chile.org](http://www.visit-chile.org)

For consolidator fares and tour packages to Chile see page 63 of the Listings Section

## BEST BUYS

**\$99 MEXICO** Marriott Casamagna Puerto Vallarta Resort & Spa is located in the Marina Vallarta district, a short two miles from Puerto Vallarta International Airport and 10 minutes from downtown. It is located on the beach and features the 21,000 square-foot OHTLI Spa integrating diverse traditions of healing and relaxation. The advance purchase "Hot Deal Weekends" promotion provides a great opportunity to get away for a long weekend. Rates are only \$99 per room, per night for a minimum three-night stay. Payment must be made in full at time of booking, and rate is non-changeable and non-refundable.

If looking to indulge in a romantic getaway, consider the "Escape Relaxation" package that includes a four-night stay in one of the resort's newly renovated deluxe rooms, daily breakfast buffet for two at La Estancia Restaurant, welcome drink upon arrival, a complimentary Spa Bath in room upon arrival, two Ohtli Spa treatments per room, two free passes to wellness areas of Ohtli Spa, two complimentary fitness classes per room, daily free access to Ohtli gym and indoor pool, and an Ohtli Spa farewell gift. Rates begin at \$179 – per room per night through December 18, 2009. Visit [www.puertovallartamarriott.com](http://www.puertovallartamarriott.com)

**\$375 PANAMA, BRAZIL** Last month, SuperClubs welcomed its third Latin American and first Panamanian resort, Breezes Panama, located in the luxury resort community of Santa Clara on the Southern Pacific Coast of the Coclé province. This 300-room property features a full-service spa, multiple restaurants and meeting space. Four-night Super-Inclusive rates start at \$375 per person, based on double occupancy.

Located on the Brazilian seacoast in Bahia, the Breezes Resort Costa do Sauipe Super-Inclusive resort offers three tennis courts, fitness center, à la carte spa facilities, a large pool with swim-up bar for adults and separate children's pool, as well as a host of activities to keep families, couples and singles busy during their getaway. Four-night rates start at \$435 per person, based on double occupancy. Call 800-467-8737; and mention code 4NFALL.

**\$800 ARGENTINA** Poised to open in November 2009, Algodon Mansion is in the heart of the Recoleta, Buenos Aries' chic embassy and luxury hotel district. Once a private residence, the Mansion was built in 1912 in a French Classical design. Ten spacious suites—some exceeding 1,200 square feet—epitomize old-world Argentina but provide state-of-the-art luxuries, including 24-hour butler and concierge service, a fine-dining restaurant serving Argentine and French-fusion cuisines, a wine cellar, library bar, a covered outside patio and fireplace, and a rooftop pool, sauna, spa and bar.

A dramatic four-story waterfall stretches from the roof to the ground floor lobby and can be viewed from virtually every suite. Tip: Sampling the wine is a must. The cellar features wines from the Mansion's sister project, Algodon Wine Estates, in Mendoza, "the Napa Valley of Argentina." Rates through 2009 start at \$800 for a Recoleta Suite. Visit [www.algodonmansion.com](http://www.algodonmansion.com)

## IN THE NEWS

### Free Eco Tours at Sandos

The Sandos Caracol Eco Resort & Spa, which is one of the first eco-resorts on the Riviera Maya to feature self-sufficient structures, designated wildlife areas, as well as gardens and streams is launching its complimentary Eco Tours. Guests follow an interwoven path throughout the property where they can discover the nature areas within the eco resort. Guides will help participants observe the extraordinary details that the Mayan jungle holds as treasures, such as 16 natural cenotes, indigenous animals and exotic fauna.

The diverse fauna includes cedar and mahogany trees, curative trees, kapok trees and the holy tree of the Mayas - the "Chaka" and the "Chechen," better known as "the tree of good and evil." The property also features three species of endangered palm trees including the "Guano," "Chit" and "Nacax." Wildlife found on-site include donkeys, peacocks, scarlet macaws, blue-golden macaws, agouti, coatimundi, raccoons, squirrels, iguanas, fresh-water turtles, cormorants, crabs, among others.

The resort has hired an on-site veterinarian who works full-time to care for the animals that live in secluded areas at the property.

An all-inclusive Sandos Hotels & Resorts vacation features: accommodations, all meals and beverages, sporting activities, daily activities program, supervised "Kids Club" and "Teen Club," nightly entertainment and entrance to the disco, and all hotel taxes, service charges and gratuities.

Call 866-887-5601; [www.SandosHotels.com](http://www.SandosHotels.com)

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CHARLOTTE	662	662	907	775	599	599	599	676	703	1099	673
CHICAGO	630	630	810	675	499	499	499	710	799	829	613
DENVER	630	630	810	675	499	499	499	710	799	829	613
DALLAS	662	662	907	775	599	599	599	676	703	1099	673
DETROIT	688	688	943	775	599	599	599	639	866	864	950
KANSAS CITY	688	688	943	775	599	599	599	639	866	864	950
LOS ANGELES	625	625	705	675	499	499	499	516	725	832	713
NEW YORK	560	560	620	620	499	499	499	564	529	629	529
MIAMI	599	599	620	620	499	499	499	580	529	529	529
ORLANDO	688	688	943	775	599	599	599	639	866	864	950
PENSACOLA	750	750	910	775	599	599	599	730	663	663	633
PITTSBURGH	580	580	580	775	599	579	579	516	643	844	613
PHILADELPHIA	573	513	850	775	599	579	579	516	643	844	613
SAN FRANCISCO	625	625	705	675	499	499	499	516	725	832	713
SAN DIEGO	688	688	943	775	599	599	599	639	866	864	950
TAMPA	704	704	969	775	599	599	599	630	633	633	633
WASHINGTON	550	550	814	675	499	499	499	657	880	829	611

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# Fun at the Heart of Jamaica

Recently, Jamaica welcomed its one millionth visitor of 2009 when a couple from Connecticut landed in Montego Bay on Sept. 11, putting the island ahead of schedule for tourism arrivals compared to its visitor count in 2008.

"Welcoming our one millionth visitor is of special importance to Jamaica this year, given the difficult climate facing the travel industry," noted John Lynch, Jamaica's Director of Tourism. Peter and Gina Carmody from Wolcott, CT received a warm greeting upon their landing at Montego Bay's Sangster International Airport by Jamaica's Minister of Tourism Edmund Bartlett, Director of Tourism John Lynch, and Director General Carrole Guntley.

The couple, whose travel arrangements were booked through **GOGO Worldwide Vacations**, traveled onboard **Air Jamaica** and stayed at **Royal Plantation** in Ocho Rios, which is part of the **Sandals** family of resorts. But, wedding and honeymoon clients are nothing new for Jamaica or the Caribbean.

"Our continued efforts to make Jamaica even more accessible and affordable have assisted in our tourism remaining stable, and we are optimistic that our hotel, airline and travel partners will continue to provide incentives to encourage travelers to visit Jamaica this year," Lynch said.

While the island's appeal for honeymooners is legendary, Lynch also addressed visitors' growing appeal for big excitement with little physical demand. They will want to try one of the destination's many soft adventure offerings. These attractions and outdoor



JAMAICA-NTD

CHUKKA-CARIBBEAN ADVENTURES

adventures offer travelers new experiences, and exposure to Jamaica's unique culture and natural wonders.

"Jamaica has the greatest number and best variety of attractions in the Caribbean," commented Lynch. "Soft adventure is one of the fastest growing segments of Jamaica's attractions, and provides an ideal option for visitors who want to mildly spice up their vacation, no matter their skill or physical level." Add water parks to the mix says Lynch because, "Jamaica offers some of the best water parks in the Caribbean."

## Natural Sites and Sounds

**The Rainforest Bobsled Jamaica** at Mystic Mountain in Ocho Rios boasts over 100 acres of land stretching from its coast road entrance to over 700 feet above sea level. Modeled after the famous Jamaican bobsled team sled, the ride is powered by gravity. Riders need only to push a foot-brake to release the bobsled down the track. Among the features of this environmentally friendly attraction: a state-of-the-art chairlift, a bobsled coaster ride, an aerial tour and a Jamaican athletic heritage museum. Visit [www.rainforestbobsledjamaica.com](http://www.rainforestbobsledjamaica.com)

**Chukka Caribbean Adventures** operates 28 of the wildest and most fun-filled excursions in the Caribbean. The variety of experiences include: Horse Back Ride n' Swim, Zion "Bob Marley" Bus Line, 4x4 Off-Road Safaris, Jungle River Tubing, Zipline Canopy Tour, ATV, Bicycle, Hiking and Airboats. Children ages 10 and older can experience their popular Zipline Canopy Tour through the jungle via a series of decks and platforms, connected by traverses, mounted in the trees of Jamaica's rainforest. Certified canopy specialist guides will direct you throughout your adventure.

Chukka's **Jamaica Dog Sled Experience** (above) is a one-on-one tour with the dogs of the Jamaica Dog Sled team. The Jamaica Society for the Prevention of Cruelty to Animals rescued many of the dogs. Once onboard the sled, experienced mushers will take guests into the scenic Jamaican countryside. Riders will learn the history and art of mushing and assist with harnessing and interaction with the loveable dog team. Visit [www.chukkacaribbean.com](http://www.chukkacaribbean.com)

Dunn's River Falls & Park is the perfect environment for fun and relaxation for the entire family. Skilled guides lead adventurous visitors up the falls, where the view from the top is breathtaking. The cautious climber can walk alongside to observe the falls and friends. There is also an accessible beach located at the base of Dunn's River Falls where the river meets the ocean. Visit [www.dunnsriverfallsja.com](http://www.dunnsriverfallsja.com)

Located adjacent to Dunn's River Falls, **Dolphin Cove at Treasure Reef** offers visitors a chance to swim with dolphins and sharks, interact with stingrays (barbs removed), captain a mini-boat or go glass bottom kayaking. Guests can also enjoy a splash in the turquoise ocean or relax on the white sand beach.



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Experienced tour guides give guests an up close and personal visit with the famous Black River crocodiles via motorized canopied boats that launch up Jamaica's longest navigable river and through what is Jamaica's largest wetland area. Lush vegetation, over 100 different species of rare birdlife and knotted mangroves that hug the shoreline are all on display. Visit [www.jamaica-southcoast.com](http://www.jamaica-southcoast.com)

Rafting on the **Martha Brae** in Falmouth takes visitors on an exhilarating river ride on a 30-foot handmade bamboo raft while learning about the legend of Martha's Gold that remains hidden away in a mysterious cave - yet to be discovered. A trained "Raft Captain" pilots the three-mile raft ride, guiding the raft gently upstream through the verdant Jamaica countryside. Visit [www.jamaicarrafting.com](http://www.jamaicarrafting.com)

**Kool Runnings Water Park** in Negril features ten exciting water slides, some which tower up to 40 feet tall, each with a truly Jamaican name; Captain Mikie's Coconut Island, an interactive children's play area; a lazy river and more. Guests who work up an appetite can seek refuge at the one of the park's three restaurants, juice bar or sports bar. Visit [www.koolrunnings.com](http://www.koolrunnings.com)

**Sunset Beach Resort & Spa** in Montego Bay offers its visitors the Pirate's Paradise Water Park where they can drift along Blackbeard's Lazy River, relax on Buccaneer Beach or explore Caribbean Pirate's Paradise Fort which features a 40-foot high Pirate's Plank Bridge, two rooftop Jacuzzis and two 40-foot tall shooting waterslides. Children can also commandeer a pirate ship, which boasts a kid's section with a swimming pool and slide.

The **Lighthouse Waterslide** at **Sunset Jamaica Grande** in Ocho Rios houses two 60-foot tall water slides. An enclosed slide sends guests zooming down into the park's swimming pool, while an open slide deposits riders right into the Caribbean Sea. Included are five pools with waterfalls, outdoor Jacuzzi and a rope bridge. Visit [www.sunsetresortsjamaica.com](http://www.sunsetresortsjamaica.com)

At **Sugar Mill Falls**, located at **Rose Hall Resort & Spa** in Montego Bay, visitors can spend the day splashing through cascading waterfalls, a 280-foot thrill slide, relaxing lagoons, a lazy river and three terraced pools. The jungle garden lets adventurers explore a suspension bridge, faux rock formations, and replicas of the aqueducts of the former Rose Hall Plantation. The hotel provides a variety of entertainment, including "dive-in" movies, live music, activities and games, a children's section and poolside food service at two swim-up bars. Visit [www.rosehallresort.com](http://www.rosehallresort.com)

**Beaches Negril Resort & Spa's** Pirate's Island Water Park is an 18,000 square foot water park that features two exciting water slides spiraling more than 200 feet each. Pirate's Island Water Park features water cannons, arched bridges, whirlpools, a splash deck, misting pool, and a meandering lazy river for smooth sailing. Beaches Boscobel Resort & Golf Club's Pirate's Island Water Park includes a 27,000 square foot Pirate's Island themed aqua-playground with six kiddie slides - including one "group" slide - plus three slides just for teens and adults: one tube slide, one body slide and one speed slide. The water park also features a Pirate-themed kid's zone and a zero entry kiddie pool that includes a misting crab, a squirting sea turtle and a splashing seahorse. Visit [www.beaches.com](http://www.beaches.com)

For more information, contact the Jamaica Tourist Board 800-526-2422; [www.visitjamaica.com](http://www.visitjamaica.com)

*For consolidator fares and tour packages to Jamaica see page 67 of the Listings Section*

## Luxury in Jamaica

By Chris Cooke

Surrounded by white sand beaches, lapped by crystalline blue waters, are the Iberostar Rose Hall Resort properties, located just twenty minutes from Montego Bay's Sangster International Airport. The three properties include the **Rose Hall Beach Hotel**, the **Rose Hall Suites Hotel**, and the **Rose Hall Grand Hotel**. The Rose Hall Beach Hotel, opened in May 2007, is the most family oriented of the three adjoining properties. It has 366 rooms, and offers 24 hr. all-inclusive service, a supervised Kids Club, and three A La Carte restaurants, and that is just scratching the surface. The Rose Hall Suites Hotel, opened in October 2008, has 273 Suites, 44 Superior Suites, as well as two Presidential Suites, and can be considered a step above the Rose Hall Beach Hotel. The Rose Hall Grand Hotel, opened in January 2009, is the pièce de résistance of the three properties, being that it is their adult only, five star, luxury hotel.

Stepping into Iberostar Grand Hotel Rose Hall is like walking into a palace where you're the king or queen. From the majestic décor, to the opulent accommodations, to the ultimate fine dining, reflects the level of quality your higher end clients seek. Staying as a guest at the Grand Hotel is in all senses living the dream. Not only do you have access to all facilities and services of the other two Rose Hall properties, there is also almost no need to leave such a beautiful and self-contained hotel as the Grand. The Grand Hotel features 295 suites, including 104 Oceanfront Grand Suites, 189 Grand Suites with garden or ocean views, and 2 Presidential Suites. The Grand Suites come equipped with fine European bedding & linens (even offering a pillow menu in the evenings), marbled baths, his and her vanities, Jacuzzi tub, bathrobes, slippers, as well as a fully stocked mini-bar, personalized to the guest's taste. At the Grand Hotel, guests have the option of unlimited fine dining at their choice of four a la carte restaurants, a five-star buffet with made-to-order specialty dishes, plus an international beach & poolside snack bar/grill. As far as restaurants go, choices include Japanese Teppanyaki, Classic American Steakhouse, International Gourmet, and Italian Cuisine. In addition to the surplus of fine dining possibilities there are also six conveniently located bars offering a wide selection of premium liquors, wines, and domestic and imported beers.

When it comes to beach activities, fitness, and relaxation the Grand Hotel is anything but lacking. Guests at The Grand are invited to take a swim in their three tiered swimming pools, complete with waterfalls, and a swim up bar. If you are more of a beach goer and are in the mood for a little fun in the sun, the PADI Dive Center is the place you are looking for. The Grand offers guests the opportunity to take out catamarans, or kayaks, go windsurfing, or if feeling a bit adventurous, diving lessons. Additional beach activities include: table tennis, volleyball, basketball, archery, and even cycling tours. One of the most impressive aspects of The Grand is their state-of-the-art Spa and Fitness Center. The Spa offers such amenities as a wellness pool (with in water treatments) surrounded by heated tile chairs. There are private balcony massages, and an array of different showers to rinse off afterwards, as well as a sauna and steam room. The Fitness Center at The Grand is equipped with all modern equipment and offers personalized service, and even has a juice bar where guests can enjoy freshly squeezed juices of a wide variety.

The Grand, with its beautiful suites, luxurious accommodations, and award winning service could be the first and last stop on any vacation where luxury is of top priority.

Visit [www.iberostar.com](http://www.iberostar.com) or call 888-923-2722

## Island Hopping in the Eastern Caribbean

By Melanie Reffes

With high hopes for a busy winter season, several of the islands in the Eastern Caribbean are actively marketing 'island hopping' as a way to lure business to the tropics. Looking for more than a suntan and a swim-up bar, tourists are discovering a multi-destination holiday can be more rewarding than a single-island vacation.

"Thanks to our convenient and reliable airlift from every major U.S. gateway," said Regina Labega, Director of Tourism, St. Maarten Tourist Bureau, "most island hoppers begin in St. Maarten, from where they can access countries such as Anguilla, St. Barths, Saba and St. Eustatius via fast, affordably-priced ferry or air transportation."

**ST. MAARTEN/ST. MARTIN:** With only a 'welcome' sign separating the French side from the Dutch side, the smallest territory in the world shared by two nations is a cosmopolitan slice of Caribbean life. Bustling from dawn to dusk, St. Maarten/St. Martin showcases gourmet eateries, duty-free shopping, casinos, thirty-seven beaches and an impressive array of accommodations.



On the Dutch side, **Sonesta Maho Beach Resort (right)** is geared to the business and leisure traveler with packages ranging from Girlfriend Getaways to the recently launched "Two-for-One All-Inclusive" aimed at the MICE market. [www.sonesta.com/mahobeach](http://www.sonesta.com/mahobeach). Re-branded as a Sonesta property, **Great Bay Resort** has been an accommodation mainstay for three decades. Targeting the growing dive market, four-day packages include credit in the Golden Casino and four tank dives. [www.sonesta.com/greatbay](http://www.sonesta.com/greatbay).

On the southeastern shore, **Westin Dawn Beach** is the largest hotel on the island with 317 rooms, casino and gourmet dining at the Aura restaurant. The property, however, has limited participation in the Starwood Preferred Guest program. [www.starwoodhotels.com](http://www.starwoodhotels.com)

On the French side, 252-room **Radisson St. Martin Resort** sits pretty along the picturesque Anse Marcel cove. The four-star property - highest rating given on the French side - opened a year ago and is the second Radisson in the region after the Radisson Aruba Resort. "The global economy will dictate our ultimate success," said Jeff Lesker, General Manager, "but we are confident we will earn our share of the business." [www.radisson.com/stmartin](http://www.radisson.com/stmartin)

"Island hopping within a closely-knit circuit of island paradises such as those surrounding St. Maarten gives one the opportunity to experience the unique charm of each destination," adds Regina Labega, Director of Tourism for the **St. Maarten Tourist Bureau**. [www.vacationstmaarten.com](http://www.vacationstmaarten.com)

**ANGUILLA:** Seven miles north of St. Maarten, Anguilla is the most popular destination for an island hop. Ferries make the 20-minute trip daily from Marigot on the French side of St. Martin while flights via **WINAIR** depart daily from the Princess Juliana International Airport on the Dutch side of St. Maarten. Anguilla Air Services fly \$400.00 charters that can accommodate up to nine people. Sixteen miles long and three miles wide, Anguilla doesn't come with tropical amenities like mountains, waterfalls, volcanoes, casinos and duty-free shopping. What it does come with is twelve miles of white coral coastline, some of the finest

hotel rooms and restaurants in the Caribbean and a gracious population who work mainly in tourism.

"Anguilla is a great combination with St. Martin because our heritage is British, unlike the French and Dutch heritage of St. Martin/St. Maarten." said Marie Walker, Director, North America for the Anguilla Tourist Board. For clients wanting to spend a few days on the island, accommodations run the gamut from the recently upgraded five-star **Cap Juluca**, [www.capjuluca.com](http://www.capjuluca.com) where Glendon Carty, crowned Chef of the Year by Caribbean Hotel & Tourism Association (CHTA) dishes up spicy island specialties to the swishy **CuisinArt Resort** with a brand-new and expanded Venus Spa. [www.cuisinartresort.com](http://www.cuisinartresort.com). Smaller properties include the more intimate 27-room **KU** [www.ku-anguilla.com](http://www.ku-anguilla.com) and 30-room **Sirena Hotel**. [www.sirenaresort.com](http://www.sirenaresort.com).

For information on Anguilla, visit [www.anguilla-vacation.com](http://www.anguilla-vacation.com)

**ST. BARTHS:** The high-speed catamaran, Rapid Explorer, departs daily from St. Maarten's Dock, Maarten Marina and arrives in St. Barths 45 minutes later, while **WINAIR** makes the daily fifteen-minute flight from the Princess Juliana International Airport on the Dutch side of St. Maarten. A playground for the rich and famous, St. Barths tempts with twenty beaches, spectacular vistas of the Caribbean Sea and eighty restaurants including 'Le Select', reputed to be the inspiration for Jimmy Buffett's 'Cheeseburger in Paradise'. Accommodations rival the best in the world and include the opulent **Guanahani Resort** and **Le Sereno** (above) with three new butler-staffed villas that overlook the Grand Cul-de-Sac on the east end of the island. Designed by Parisian designer Christian Liaigre, the property boasts the acclaimed Des Pecheurs restaurant and a chi-chi Spa. [www.lesereno.com](http://www.lesereno.com)



For information on St. Barths, visit [www.st-barths.com](http://www.st-barths.com)

**SABA:** A twelve minute flight from St. Maarten or a one hour ferry ride, Saba is a statuesque volcanic rock jutting up from the sea and one of the most unique destinations in the Caribbean - so far, unnoticed by mass tourism. The Edge, a high-speed ferry, sails three times weekly between St. Maarten and Saba and **WINAIR** flies daily from St. Maarten and St. Barths.

The island has one gas station and one road, four towns and four street sweepers, ten cab drivers and ten churches. Mandated by law, gingerbread-style houses are white with red sloping roofs and green shutters. If not painted to these specifications, the government will re-paint or issue a fine. The first car arrived in 1947, the first plane landed in 1959 and the Road was built in 1943 by muscled men who took the "How to Build a Road" course from the School of Correspondence in Chicago.

Although he sometimes gets cabin fever and grabs a flight to St. Maarten, Glenn Holm, Director of Tourism is happy as a clam drumming up business for the Rock. "People want to come here, you just don't end up here," he says.

The only four-star hotel, **Queen's Gardens Resort**, [www.queenssaba.com](http://www.queenssaba.com) is perched high above the Sea with twelve suites including ten with Jacuzzis. For nature buffs, **Ecolodge Rendez-Vous**, [www.ecolodge-saba.com](http://www.ecolodge-saba.com) is a collection of solar-powered cottages at the edge of the rainforest and **Scout's Place Hotel**, [www.sabadivers.com](http://www.sabadivers.com) sells dive packages and hiking tours and offers a 10% commission to agents. "Living here is like the TV program Cheers," observes Glenn Holm, Director of Tourism, "people really do know your name."

For information on Saba, visit [www.sabatourism.com](http://www.sabatourism.com)

## BEST BUYS

**\$173 USVI (ST. THOMAS)** Basketball fans heading to the U.S. Virgin Islands for the 10th Annual USVI Paradise Jam will receive 35% off nightly European Plan (EP) rates when booking a hotel stay at **Bolongo Bay Beach Resort** in St. Thomas. During the promotion, nightly EP rates at Bolongo start at \$173 per room, per night, double and are available throughout the tournament taking place Nov. 20 - 28, 2009. Bolongo's USVI Paradise Jam special includes accommodations in an oceanview or beachfront room; a "discover scuba diving" in-pool lesson; and complimentary use of non-motorized watersports equipment (snorkel gear, paddle boats, sunfish sailboats, windsurfing equipment, kayaks and more). Rates (reflecting the 35% discount) start from \$173 per room, per night, double occupancy, plus 15% tax and service charges and \$5 per day energy surcharge. Call **800-524-4746**; E-mail [reservations@bolongobay.com](mailto:reservations@bolongobay.com); [www.BolongoBay.com](http://www.BolongoBay.com)

**\$1499 JAMAICA** Travel Impressions and Royal Plantation in Ocho Rios, Jamaica, are offering a four-night "A New Year, A New You Retreat" Jan. 7 - 11, 2010 highlighted by relaxation and reflection techniques set against an intimate hideaway backdrop. Rates for "A New Year, A New You Retreat" are \$1,499 per person, per room in a Deluxe Oceanfront Junior Suite; \$1,799 per person, per room in a Premium Oceanfront Junior Suite and \$2,099 per person, per room in a Luxury Oceanfront Junior Suite. The retreat weekend features four nights' accommodation, a "Self Reflection in Nature" hike, daily yoga on the beach at sunrise, an introduction to Ayurveda, daily guided meditation, "Food as Medicine" discussion, a \$200 Red Lane Spa credit, Journaling sessions (with souvenir keepsake journal) and a special menu with Vegan option. Call **800-284-0044**; Travel agents earn a 1% bonus commission when booking any travel package online with Quest for Agents via [www.travelimpressions.com](http://www.travelimpressions.com)

**\$489 JAMAICA** Half Moon, Jamaica's premier luxury resort offers a Good Life all inclusive package, including: Superior room for two, 5-Star dining including breakfast, lunch and gourmet dinner, premium drinks at bars & mini bar, welcome gift and champagne in Room, R/T airport transfers, unlimited use of tennis courts and fitness center, non-motorized watersports, plus one swedish massage per adult. Voucher code: GLS09, valid through December 15, 2009. Rates start at \$489 per room, per night with 3 night minimum. Tax and service additional. Call **876-953-2211** or visit [www.halfmoon.com](http://www.halfmoon.com)

**\$139 PUERTO RICO** The centrally located **Conrad San Juan Condado Plaza** in the cosmopolitan city of San Juan, Puerto Rico, blends the lavish comforts of a modern resort, with the colonial heritage and vibrancy of San Juan. The recently redesigned Conrad San Juan Condado Plaza is providing travelers with its Four For Free San Juan Vacation package, offering guests a fourth night free when they book a three-night stay, with rates starting at \$139 per night. Bookable through Dec. 19. Call **888-722-1274** or visit [www.CondadoPlaza.com](http://www.CondadoPlaza.com)

**\$204 ST. LUCIA** The first-ever spa at **Rendezvous**, The Boutique Hotel for Couples in St. Lucia was unveiled at the grand reopening of the resort on October 18, 2009 marking the completion of a \$15 million renovation and upgrade. The new spa is built in the traditional West Indian style. All-inclusive rates including free nights are also in place for the grand reopening of Rendezvous, from \$204 with two nights free on bookings of seven nights for travel through Nov. 28, 2009. Call **800-544-2883**; [www.theromanticholiday.com](http://www.theromanticholiday.com)

**\$215 NEVIS** The Island of Nevis will host a series of family-oriented, interactive events throughout the week of November 22-28 for its island-wide Peppered Pickled Pirate Party celebrating the rich history of the island's famous pirates

A basic rate at **Oualie Beach** this fall until Dec. 18) is \$215 per room per night based on doubles for a deluxe room and \$270 per room per night based on doubles for a Premier room. Contact the following hotels for more information: Golden Rock Inn, Nisbet Plantation Beach Club, Oualie Beach Resort, The Hermitage Plantation Inn, Montpelier Plantation Inn, Mount Nevis Hotel, Nelsons Spring Beach Villas & Spa and Hurricane Cove Bungalows. E-mail [pppptnevis@live.com](mailto:pppptnevis@live.com) or visit [www.piratesofnevis.com](http://www.piratesofnevis.com)

**\$295 NASSAU, BAHAMAS** Bob Marley's legendary Reggae music continues to inspire and uplift - and that's what guests experience in the colorful rooms of **Marley Resort & Spa**. The 16 luxurious themed suites in the Nassau, Bahamas resort are named after Marley song titles, each emoting island rhythms to soothe away the stresses of the outside world. Garden Rooms feature Kaya, Kinky Reggae, Jammin, Talkin Blues & Satisfy My Soul starting at \$295 per night; Garden Suites' Nice Time, Sun is Shining, Misty Morning, Mellow Mood at rates starting at \$425 per night; there are more luxurious suites as well. E-mail [guestrelations@marleyresort.com](mailto:guestrelations@marleyresort.com); [www.marleyresort.com](http://www.marleyresort.com)

**\$900 ANGUILLA** This November, **Malliouhana Hotel & Spa** celebrates its 25th anniversary. Book a 4-night stay, between November 1st and November 23, in a luxurious Ocean View Double Room for as low as \$900 EP per couple with additional nights available for \$225 EP. Between Dec. 1-16, rates are \$1,200 EP for four nights per couple and \$300 EP for each additional night. Call **800-835-0796**; [www.malliouhana.com](http://www.malliouhana.com)

**\$999 BARBUDA** Nestled on a nine-mile strip of unspoiled natural land between the Caribbean Sea and a shallow lagoon, **Lighthouse Bay Resort** is an intimate resort. From Nov. 1 through Dec. 18, 2009, rates start at only \$999 per night, which includes breakfast, lunch and dinner as well as a one-way complimentary helicopter transfer to the resort for stays booked for five nights or less. Stays booked longer than six nights include a roundtrip complimentary helicopter transfer. Call **888-214-8552**; E-mail [info@lighthousebarbuda.com](mailto:info@lighthousebarbuda.com) or, visit [www.lighthousebaybarbuda.com](http://www.lighthousebaybarbuda.com).

# Orlando's Eternal Appeal

This past year, Orlando underwent what some would call an "extreme hospitality makeover." Indeed, no other city in America — or perhaps the world — can match the spectrum of Orlando's overnight offerings. From extravagant luxury suites to rustic campgrounds; from historic bed and breakfast inns to whimsical themed resorts, Orlando has translated the needs of a worldwide gathering of guests into America's most diverse collection of lodging for its more than 48 million annual visitors.

Today, more than 450 hotels with approximately 112,000 rooms in metropolitan Orlando are joined by more than 26,000 vacation homes, 16,000 vacation rental units, and all-suite and condo-hotels created by world-renowned companies including Four Seasons, Sonesta, Mona Lisa and Waldorf Astoria Orlando.

## Accommodations Update

Spanning 28 acres, the 1,094-room, the completely renovated **Doubletree Resort Orlando – International Drive** (formerly the International Plaza Resort and Spa,) is the largest property in Doubletree's portfolio worldwide. The landmark resort sits in the heart of Orlando's thriving tourism corridor, two minutes from the Orange County Convention Center and within walking distance of SeaWorld and its new Aquatica water park, and minutes away from Orlando International Airport and Central Florida's world-class attractions, shopping and dining.

To commemorate its official debut following a dramatic, \$35 million dollar makeover, it has issued a series of package deals. Now through select dates in December, the resort will offer Grand Debut rates starting from \$69 - \$149. Some packages will include breakfast daily and modified American Meal Plans. In addition, to welcome the members of the Hilton brand loyalty program, HHonors, to the newest and world's largest Doubletree, the property will extend double points based on qualified rate plans through Dec. 22, 2009. Call **800-327-0363**; [www.doubletreeorlandoidrive.com](http://www.doubletreeorlandoidrive.com)

The **Hilton Orlando** has finally opened its 1,400-room hotel. The hotel has 53,340 square meters of meeting space, two pools, a lazy river, a nine-hole executive golf course, a full-service spa and basketball, tennis and bocce courts. This is also the first hotel to provide a covered, open-air walkway to the Orange County Convention Center. Call **407-313-4300**; [www.Orlando.hilton.com](http://www.Orlando.hilton.com)

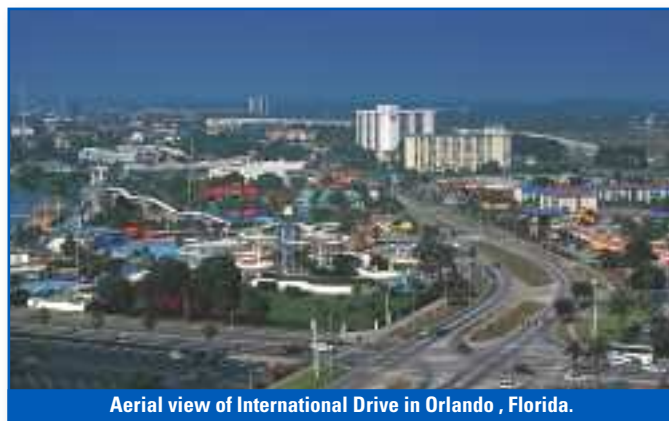
The newly opened **Waldorf Astoria Orlando** is the first Waldorf-Astoria outside New York City. It features a world-class Spa by Guerlain, golf course and fine dining options. Call **800- 925-3673**; [www.waldorfastoriaorlando.com](http://www.waldorfastoriaorlando.com)

Also newly opened is the **Hilton Bonnet Creek**, which is located adjacent to the Walt Disney World Resort and features 1,000 guest rooms, three upscale and specialty restaurants, meeting space and a state-of-the-art business center. Call **407-597-3600**; [www.hiltonbonnetcreek.com](http://www.hiltonbonnetcreek.com)

At the same time, "kid-centric" properties abound. Many Orlando hotels cater to kids with special programs, camps, suites and other kid-friendly amenities.

**JW Marriott Orlando, Grande Lakes** offers a special kids' check-in desk making children feel welcomed, while the lazy river keeps them entertained for hours. Call **800-682-9956**; [www.grandelakes.com](http://www.grandelakes.com)

The **Nickelodeon Family Suites by Holiday Inn** is stuffing November and December with loads of Nick-style festivities, includ-



Aerial view of International Drive in Orlando, Florida.

ing interactive visits with characters and new deals offering a free night to help families make lasting memories while they celebrate the holidays this year. Parents and kids can jingle all the way to the ultimate Orlando vacation by staying two nights and then enjoying a third night for free and a \$50 resort credit for Nick Hotel food and entertainment with the Free-for-Fall program until December 23, 2009. Call **877-642-5111**; or, visit [www.nickhotel.com](http://www.nickhotel.com)

The **Renaissance Orlando Resort at SeaWorld** is offering a new travel package for two starting at \$938 for a three-night stay. The "Discovery Cove Adventure Package" includes: three nights' stay in deluxe accommodations for two, admission for two to Discovery Cove, including a dolphin swim, a 14-day pass for two to SeaWorld, Aquatica or Busch Gardens Tampa Bay, and complimentary offers at The Mall at Millenia, including valet parking, chocolate at Godiva, an appetizer at P.F. Chang's and a make-over a MAC Cosmetics. Mention cluster code PKG at time of booking. Call **407-351-5555**; [www.renaissanceseworldorlando.com](http://www.renaissanceseworldorlando.com)

## Manual to Closing Sales

The **Orlando CVB** has just released the 24th edition of its *Official Tour & Travel Reference Manual for 2010*. The 192-page-manual serves as a quick desk reference for tour operators, group tour leaders, tour operators and travel agents worldwide by providing up-to-date information on Orlando's accommodations, attractions, restaurants, shopping, cultural and special interest events, leisure activities, and air and ground transportation and maps.

Complementing the manual is The Travel Professional section of the Orlando CVB's Web site, [VisitOrlando.com/trade](http://VisitOrlando.com/trade).

Another tool provided by the Orlando CVB to assist travel professionals is the **Orlando Travel Academy**, an online agent education program. Upon completion of the six course program, agents receive the designation of Orlando Travel Expert, four continuing education units from **The Travel Institute** and a variety of exclusive benefits. Visit [www.orlandotravelacademy.com](http://www.orlandotravelacademy.com).

In addition agents can learn first about the destination online via a blog, Twitter and Facebook as an adventurous duo from New York experience more than 100 Orlando attractions over the course of 67 consecutive days during 67 Days of Smiles. Earlier this month, Kyle Post and Stacey Doombos beat out hundreds of applicants from more than a dozen countries for the coveted position created by the Orlando CVB. Their 67 Days of Smiles assignment was recently named the top social media job of the year by **applicant.com**. For more information and to follow Kyle and Stacey's adventures, go to [VisitOrlando.com/67DaysofSmiles](http://VisitOrlando.com/67DaysofSmiles), [Twitter.com/VisitOrlando](http://Twitter.com/VisitOrlando) or [Facebook.com/VisitOrlando](http://Facebook.com/VisitOrlando).

To request additional copies of the 2010 Tour & Travel Reference Manual, contact the Orlando CVB at **800-215-2213**; E-mail [domestic.travel@orlandocvb.com](mailto:domestic.travel@orlandocvb.com); or order online at the Travel Professional section of [www.visitorlando.com/trade](http://www.visitorlando.com/trade)

## BEST BUYS

**\$219 NEW MEXICO** Southwest travelers receive a night gratis at **Eldorado Hotel & Spa**, Santa Fe's premier four-diamond property. Located next to the historic Santa Fe Plaza, guests can explore the city and visit attractions such as the famed Georgia O'Keeffe Museum and the Loretto Chapel's "Miraculous Staircase." Those booking two nights get the third night free, valued at over \$200. This saving may be used towards on-property pampering at the Nidah Spa or gourmet meal at the Old House restaurant. The Super Saver offer, which represents a 33% discount, is valid through December 30, 2009. Nightly rates start at \$219. Call **800-955-4455** and mention **PROSTA** for the Super Saver third-night free.

**\$755 HAWAII** For travelers on a shortened schedule and on a luxe for less budget, stay the fourth night free at **The Kahala Hotel & Resort**. A recent multi-million dollar makeover and redone "Kahala Chic" rooms overlook the Pacific Ocean and a natural lagoon, the home to six fun loving Atlantic Bottlenose dolphins, sea turtles and varied tropical fish. The Kahala's Ocean Promotion includes: buffet breakfast for two in the Plumeria Beach House daily, daily newspaper, and a Kahala 45th anniversary beach towel. A minimum four-night stay is required for 4th Night Free offer; available in Ocean View, Oceanfront and Beachfront room categories only. Rates starts at \$755 per night based on space availability through Dec. 20, 2009. Call **800-367-2525**; [www.kahalaresort.com](http://www.kahalaresort.com)

**\$30 MICHIGAN** Through Dec. 19, the **Traverse City Convention & Visitors Bureau** will offer new "Fab Fall" Getaway Packages available at 26 participating resorts and hotels.

Packages start as low as \$30 per person/per night midweek and \$42.50 per person per night on weekends, based on double occupancy. In addition, they include extras like discounts to downtown shops, dining discounts at North Peak Brewery, Kilkenney's Irish Pub, the Blue Tractor Cook Shop, Café Habana, Bowers Harbor Inn, The Jolly Pumpkin Brewery, Tuscan Bistro, CW's Bluewater Bistro, House of Doggs, La Senorita, Camp Critter at Great Wolf Lodge, Lakeview at **Shanty Creek Resorts**, Shimmers Night Club and Wingers Sports Bar at the **Holiday Inn West Bay**. Agents must book directly through hotels. Visit [www.visitTraverseCity.com](http://www.visitTraverseCity.com)

**\$117 CALIFORNIA** Santa Catalina Island announced a new Unlimited Activities Package. For the price of a room and boat transportation, visitors will receive free admission to tours and activities offered by the Santa Catalina Island Company (SCICo), including golf and movies. The package consists of lodging at SCICo's **Pavilion Lodge**—located 14 steps from the beach, or **Hotel Atwater**—in the center of town; and round trip transportation aboard the Catalina Express or Catalina Flyer. Boats depart several times daily from Long Beach, San Pedro, Dana Point, and Newport Beach. This deal starts at \$117 per person per night midweek and \$175 per person per night on the weekend with a two-night minimum based on doubles; ask for child rates.

Call **800-322-3434**; [www.VisitCatalinaIsland.com](http://www.VisitCatalinaIsland.com)

**\$189 FLORIDA** With the kids back to hitting the books, **Doral Golf Resort & Spa**, a **Marriott Resort**, is encouraging parents to reward themselves after the long summer with a fall golf getaway. Starting at \$189 per person, per night based on double occupancy, the Championship Golf package includes: 18 holes on the Red or Gold course (reg. \$95 per player); deluxe accommodations in a garden-view guestroom (room-only rates start at \$169); daily breakfast at Terrazza Restaurant & Café; unlimited driving range usage; and golf bag storage. Golfers will also receive a one-hour introductory golf clinic per stay, based on availability. After testing their swing on the Red or Gold courses, guests can upgrade to the Great White Course for a \$105 surcharge or a round on the infamous Blue Monster for \$175 surcharge. The Blue Monster course has hosted the WGC-CA Championship for the past three years. The Championship Golf package is available through Sept. 22, 2010. Call **800-71-DORAL** mention promotional code **G4X**; [www.doralresort.com](http://www.doralresort.com)

### CORRECTION

In our October issue we incorrectly quoted **David DiGregorio**, South African Tourism's manager of marketing and communications in the story on South Africa. The correct numbers are that South Africa saw 255,000 arrivals from the United States in 2007; and in 2010, during the World Cup, South Africa expects between 350-400,000 visitors worldwide. For more information, contact **South African Tourism** in New York **212-730-2929**; E-mail [david@us.southafrica.net](mailto:david@us.southafrica.net); [www.southafrica.net](http://www.southafrica.net)

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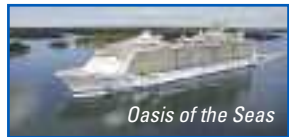
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Royal Caribbean's Oasis of the Seas & the Carnival Dream Debut this Month; Costa Deliziosa to Arrive in 2010

As 2009 draws to a close, excitement is building in anticipation of the November launch in Miami of the largest cruise ship ever constructed—**Royal Caribbean's** humongous 5,400 passenger, 220,000 ton **Oasis of the Seas** spanning 16 decks and containing 2,700 staterooms. Not to be outdone, **Carnival Cruise Line** will introduce the largest megaship in its history with the November 12 christening in New York of the 3,646-capacity **Carnival Dream**. Despite the still struggling economy, it is apparent that as we enter the second decade of the 21st century, both major players in the cruise industry are bullish on their future profitability as well as the long-term prospects for growth of the cruise industry.



WWW.OASISOFTHESEAS.COM

While many said it couldn't be done, Royal Caribbean proved the skeptics wrong by following through on its ambitious goal of building a 5,000-passenger ship. Oasis has taken variety and flexibility in dining to the max with an astounding 24 distinct dining experiences ranging from an exclusive signature restaurant to neighborhood specific themed venues and new twists on the global brand's traditions. The following are some of the highlights: 150 Central Park—Oasis' most exclusive restaurant combines intimate dining with leading edge cuisine and contemporary design. Open for dinner only; \$35 cover charge. Giovanni's Table—This stylish venue modeled after a Tuscan countryside restaurant features both indoor and al fresco seating. Open for lunch and dinner; \$10 lunch and \$15 dinner cover charge. Park Café—Indoor/outdoor gourmet market with walk-up counters where you order directly from chefs at each food station. Open for breakfast, lunch, dinner and late night snacks; no cover charge.

The Oasis takes the onboard shopping experience to a new level with a dedicated area for open-air shopping covering more than 10,000 square feet. Not only will there be the broadest selection of boutiques and shops available on any ship but several international brands such as: Coach, Breitling, Pianegonda, Lucky Brand, Eileen Fisher, DC Apparel and Forest & Fauna.

Oasis will have the most unique and audacious collection of entertainment and activities from Broadway shows to comedy acts and diving and acrobatic exhibitions. For the first time show schedules will be available pre-cruise at [www.royalcaribbean.com](http://www.royalcaribbean.com) allowing clients to pre-book all shows in advance of boarding. The most spectacular venue is the 1,350 seat Opal Theater equipped with a thrust stage and proscenium extending into the audience. The star attraction of the three shows is "Hairspray," the eight-time Tony award-winning musical licensed exclusively to Royal Caribbean. Call 800-327-2056; [www.oasisoftheseas.com](http://www.oasisoftheseas.com): agents should go to [www.cruisingpower.com](http://www.cruisingpower.com)

**The Dream Is Real**

Meanwhile **Carnival** is "weighing in" this month with the U.S. launch of the 130,000 ton **Carnival Dream** that boasts a host of onboard innovations and amenities unavailable on any other Carnival ship. Of special interest is the ballyhooed Piazza (a.k.a. Ocean Plaza), a new entertainment concept consisting of a live music venue, indoor/outdoor café and the most elaborate children's facilities ever featured on a Carnival "Fun Ship" including expansive

play areas and a huge WaterWorks aqua park. The Plaza will be especially busy at night where a variety of live music performances will be showcased adjacent to a large circular dance floor. Guests will also enjoy full bar service along with an espresso bar offering gelato.

The Dream has also transformed the traditional cruise-ship promenade with a half-mile, open deck area encircling the ship on Promenade Deck 5 where guests can take a stroll while enjoying ocean vistas, read a book or take in some sun from a deck chair. There are also four scenic whirlpools along the promenade that cantilever over the sea. Higher up on Lido Deck 10 is the most expansive open deck of any Carnival ship that encompasses a resort-style main pool, Seaside Theater LED Screen and a Serenity adults-only retreat.

The Dream also contains several new types of staterooms beginning with Carnival's first-ever "cove" balcony staterooms locate closer to the water line that provide superb sea views and exceptional value. New, deluxe ocean view staterooms come with two bathrooms— one full bathroom with the second outfitted with a junior tub with shower and sink that provide the ultimate in comfort and convenience. There are also staterooms that can accommodate five guests, a rarity in ship construction that is ideal for families. Located adjacent to the Dream's Cloud 9 Spa are 65 spa staterooms and suites offering several exclusive amenities and services.

Following a series of launch festivities in New York, the Dream will reposition to Florida beginning December 5 from where it will sail on a series of 7 day alternating weeklong cruises in the Eastern and Western Caribbean out of Port Canaveral. Call 800-CARNIVAL; [www.carnival.com](http://www.carnival.com)

**Costa Pushes the Envelope**

**Costa** continues its ambitious expansion program with the debut of the 2,828- passenger Costa Deliziosa in late January, 2010. Like her sister ship, Costa Luminosa, which was launched this past spring, the Deliziosa is designed for "high-end" clients with its use of superior materials such as fine marble, mother of pearl and Murano glass. Onboard entertainment is also far above the ordinary with several innovations including a 4D Cinema, rollerblading track, golf simulator, PlayStation World with PS3 and Grand Prix simulator. Among its finest facilities is the cutting edge Samsara Spa, that offers a menu of exclusive pampering treatments and ancient oriental rituals for the body. It is also the first cruise ship in the world together with the Luminosa to have a Kinesis room by Technogym which is dedicated to improve your state of health, fitness and muscle tone. Dining is also first rate at the a la carte Ristorante Club offering gourmet dishes prepared by chefs in the open kitchen under the supervision of Ettore Bocchia. Along with his duties as Costa's Corporate Chef, Bocchia serves as Executive Chef at the Grand Hotel Villa Serbelloni in Bellagio on Lake Como.

The Deliziosa's maiden cruise departs from Savona, Italy on February 5, 2010 with a one-off 38 day itinerary that includes a Red Sea crossing and calls at ports in Dubai, Egypt, Jordan and Oman continuing on to India and the Maldives. It will then be based in Dubai until May of next year from where it will cruise on exclusive seven-day itineraries around the United Arab Emirates, Oman and Bahrain. Visit [www.costacruises.com](http://www.costacruises.com)

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ETHIOPIA .....61	NEW ZEALAND .....72	CHILE .....63	HUNGARY .....54
GHANA .....61	PHILIPPINES .....72	COLOMBIA .....63	ITALY .....54
IVORY COAST .....61	SAMOA .....72	COSTA RICA .....63	LATVIA .....54
KENYA .....61	SINGAPORE .....72	ECUADOR .....63	LITHUANIA .....54
LIBERIA .....61	TAHITI .....73	FRENCH GUIANA .....63	MALTA .....55
MADAGASCAR .....61	TAIWAN .....73	GUATEMALA .....63	MOLDOVA .....55
MALI .....61	THAILAND .....73	GUYANA .....63	POLAND .....55
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TRIP #	DEPARTING TYPE	DAYS	MIN	ROUND TRIP PRICE	MAX	SUPPLIER	VALIDITY PERIOD	ADDITIONAL INFORMATION
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**ARMENIA**

**NEW YORK**

DAILY	SKED AIR			NET/COMM		To:YEREVAN DOWNTOWN TRAVEL	ALL YEAR	212-481-1800;WWW.DOWNTOWNTRAVEL.COM
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**AUSTRIA**



[www.vienna.info](http://www.vienna.info)

**DENVER**

DAILY	SKED AIR	\$ 415	Net			To:VIENNA C & H INTERNATIONAL	TO 11/30/09	866-206-8065;KALYANI.RAVI@CNHTRAVEL.COM
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**NEW YORK**

DAILY	SKED TUR	\$ 789				To:VIENNA CZECH VACATIONS	9/1/09-11/30/09	WWW.CZECHVACATIONS.COM;800-204-7130
DAILY	SKED AIR	\$ 325	Net			HARI-WORLD TRAVEL	CALL FOR DATES	888-449-8783;WWW.HARIWORLD.COM

**AZERBAIJAN**

**DETROIT**

DAILY	SKED AIR	\$ 800	Net			To:BAKU IMPRESSA CLUB, LTD.	ALL YEAR	OTH CITY;718-645-8578;IMPRESSACLUB.COM
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**BELARUS**

DAILY	TOUR PKG	3	\$ 220			To:MINSK RUSSIAN AMERICAN CONSULT.	ALL YEAR	877-268-2677;VISAS;HTLS AVBL ALL BELAR.
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**NEW YORK**

DAILY	SKED AIR	\$ 340	Net			To:MINSK AMERICAN TRAVEL ABROAD	10/1/09-12/13/09	OW \$217;NET;CALL:800-228-0877
DAILY	SKED AIR		NET/COMM			DOWNTOWN TRAVEL	ALL YEAR	212-481-1800;WWW.DOWNTOWNTRAVEL.COM

**BELGIUM-FLANDERS**



**BRITAIN**

**ATLANTA**

DAILY	SKED AIR	\$ 267	Net			To:LONDON C & H INTERNATIONAL	TO 11/30/09	888-708-0088;SODE.DELRISCO@CHNINTL.COM
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**BOSTON**

DAILY	SKED AIR	\$ 189	Net			To:LONDON HARI-WORLD TRAVEL	CALL FOR DATES	888-449-8783;WWW.HARIWORLD.COM
DAILY	SKED AIR	\$ 205	Net			LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR BUSINESS

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**CHICAGO**

DAILY	SKED AIR	\$ 204	Net			To:LONDON HARI-WORLD TRAVEL	CALL FOR DATES	888-449-8783;WWW.HARIWORLD.COM
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**DALLAS/FT. WORTH**

DAILY	BUSINESS	\$ 2985	Net	\$ 4929		To:LONDON LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
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**LOS ANGELES**

DAILY	BUSINESS	\$ 3500	Net			To:LONDON EXTRA VALUE AIR	ALL YEAR	800-758-1382;OTHER CITIES & 1ST AVBL.
DAILY	BUSINESS	\$ 2800	Net	\$ 4900		LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES

**MIAMI**

DAILY	SKED AIR	\$ 315	Net			To:LONDON LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR BUS./OTH CITIES
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**NEW YORK**

DAILY	BUSINESS	\$ 1295	Net	\$ 2550		To:LONDON ARROW TRAVEL	ALL YEAR	CALL FOR OTHER CITIES;866-359-2776
DAILY	SKED AIR	\$ 194				CROWN PETERS	FROM 11/1/09	BIZ NETS AVBL;800-321-1199;MORE DESTS
DAILY	BUSINESS	\$ 3200	Net			EXTRA VALUE AIR	ALL YEAR	800-758-1382;OTHER CITIES & 1ST AVBL.

**SAN FRANCISCO**

DAILY	BUSINESS	\$ 1595	Net	\$ 2750		To:LONDON ARROW TRAVEL	ALL YEAR	CALL FOR OTHER CITIES;866-359-2776
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**SEATTLE**

DAILY	SKED AIR	\$ 345	Net	\$ 650		To:LONDON LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR BUS CL/OTH CITIES
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**CHICAGO**

DAILY	BUSINESS	\$ 2759	Net	\$ 4945		To:MANCHESTER LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
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**DETROIT**

DAILY	SKED AIR	\$ 211	Net			To:MANCHESTER HARI-WORLD TRAVEL	CALL FOR DATES	888-449-8783;WWW.HARIWORLD.COM
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**NEW YORK**

DAILY	BUSINESS	\$ 1942	Net	\$ 3875		To:MANCHESTER LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
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**SAN FRANCISCO**

DAILY	SKED AIR	\$ 250	Net			To:MANCHESTER HARI-WORLD TRAVEL	CALL FOR DATES	888-449-8783;WWW.HARIWORLD.COM
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**CROATIA**

**ATLANTA**

DAILY	SKED AIR	\$ 804	Net			To:DUBROVNIK SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
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TRIP #	DEPARTING TYPE	DAYS	ROUND TRIP PRICE		SUPPLIER	VALIDITY PERIOD	ADDITIONAL INFORMATION
			MIN	MAX			
<b>CROATIA</b>							
<b>CHICAGO</b>							
DAILY	SKED AIR		\$ 804	Net	To:DUBROVNIK SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>NEW YORK</b>							
DAILY	SKED AIR		\$ 711	Net	To:DUBROVNIK SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
DAILY	SKED AIR		\$ 485	Net \$ 685	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL EUROPE;800-999-9912
<b>LOS ANGELES</b>							
DAILY	SKED AIR		\$ 1162	Net	To:ZADAR SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>NEW YORK</b>							
DAILY	SKED AIR		\$ 980	Net	To:ZADAR SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>LOS ANGELES</b>							
DAILY	SKED AIR		\$ 798	Net	To:ZAGREB SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>NEW YORK</b>							
DAILY	SKED AIR		\$ 320	Net	To:ZAGREB SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>CZECH REPUBLIC</b>							
<b>NEW YORK</b>							
DAILY	SKED TUR		NET/COMM		To:KARLOVY VARY DOWNTOWN TRAVEL	ALL YEAR	SPA CZECH REP;800-952-3519/212-481-1800
DAILY	SPA		NET	Net	PANORAMA TRAVEL, LTD.	ALL YEAR	WB AVBL;800-204-7130
<b>NEW YORK</b>							
DAILY	SKED AIR		\$ 307	Net	To:PRAGUE AMERICAN TRAVEL ABROAD	10/26/09-12/10/09	OW \$181;NET;CALL:800-228-0877
DAILY	SKED AIR		\$ 260		CZECH VACATIONS	9/1/09-11/30/09	WWW.CZECHVACATIONS.COM;800-204-7130
DAILY	SKED TUR		\$ 739		CZECH VACATIONS	9/1/09-11/30/09	WWW.CZECHVACATIONS.COM;800-204-7130
DAILY	SKED AIR		NET/COMM		DOWNTOWN TRAVEL	ALL YEAR	212-481-1800;WWW.DOWNTOWNTRAVEL.COM
<b>DENMARK</b>							
<b>SEATTLE</b>							
DAILY	BUSINESS		\$ 2695	Net \$ 4425	To:COPENHAGEN LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
<b>WASHINGTON DC</b>							
DAILY	BUSINESS		\$ 2245	Net \$ 3875	To:COPENHAGEN LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
<b>ESTONIA</b>							
<b>CHICAGO</b>							
DAILY	SKED AIR		\$ 735	Net	To:TALLINN VYTIS TOURS	CALL	800-778-9847;ADD-ONS AVBL.
<b>LOS ANGELES</b>							
DAILY	SKED AIR		\$ 852	Net	To:TALLINN VYTIS TOURS	CALL	800-778-9847;FITS AVBL.
<b>NEW YORK</b>							
DAILY	SKED AIR		NET/COMM		To:TALLINN DOWNTOWN TRAVEL	ALL YEAR	212-481-1800;WWW.DOWNTOWNTRAVEL.COM
DAILY	SKED AIR		\$ 530	Net	VYTIS TOURS	CALL	800-778-9847;ADD-ONS,FIT'S AVBL.
<b>NEWARK</b>							
DAILY	SKED AIR		\$ 640	Net	To:TALLINN VYTIS TOURS	CALL	800-778-9847;OTHER CITIES AVBL.
<b>SAN FRANCISCO</b>							
DAILY	SKED AIR		\$ 852	Net	To:TALLINN VYTIS TOURS	CALL	800-778-9847;OTHER CITIES AVBL.
<b>WASHINGTON DC</b>							
DAILY	SKED AIR		\$ 725	Net	To:TALLINN VYTIS TOURS	CALL	800-778-9847;OTHER CITIES AVBL.
<b>FINLAND</b>							
<b>NEW YORK</b>							
DAILY	SKED AIR		NET/COMM		To:HELSINKI DOWNTOWN TRAVEL	ALL YEAR	212-481-1800;WWW.DOWNTOWNTRAVEL.COM
DAILY	SKED AIR		\$ 530	Net	VYTIS TOURS	CALL	800-778-9847;OW AVAILABLE
<b>FRANCE</b>							
<b>NEW YORK</b>							
DAILY	BUSINESS		\$ 1950	Net \$ 2850	To:NICE ARROW TRAVEL	ALL YEAR	CALL FOR OTHER CITIES;866-359-2776
DAILY	SKED AIR		\$ 264	Net	CROWN PETERS	FROM 11/1/09	BIZ NETS AVBL;800-321-1199;MORE DESTS
<b>ATLANTA</b>							
DAILY	SKED AIR		\$ 306	Net	To:PARIS C & H INTERNATIONAL	TO 11/30/09	888-708-0088;SODE.DELRISCO@CHNINTL.COM
DAILY	BUSINESS		\$ 2768	Net \$ 4895	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
<b>BOSTON</b>							
DAILY	BUSINESS		\$ 1989	Net \$ 4625	To:PARIS LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
<b>CHICAGO</b>							
DAILY	BUSINESS		\$ 2552	Net \$ 4495	To:PARIS LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
<b>LOS ANGELES</b>							
DAILY	BUSINESS		\$ 2050	Net \$ 2950	To:PARIS ARROW TRAVEL	ALL YEAR	CALL FOR OTHER CITIES;866-359-2776
DAILY	BUSINESS		\$ 3800	Net	EXTRA VALUE AIR	ALL YEAR	800-758-1382;OTHER CITIES & 1ST AVBL.
<b>MIAMI</b>							
DAILY	SKED AIR		\$ 379	Net	To:PARIS CROWN PETERS	FROM 11/1/09	BIZ NETS AVBL;800-321-1199;MORE DESTS
DAILY	SKED AIR		\$ 345	Net \$ 650	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR BUS CL/OTH CITIES
<b>NEW YORK</b>							
DAILY	SKED AIR		\$ 264	Net	To:PARIS CROWN PETERS	FROM 11/1/09	BIZ NETS AVBL;800-321-1199;MORE DESTS
DAILY	BUSINESS		\$ 3300	Net	EXTRA VALUE AIR	ALL YEAR	800-758-1382;OTHER CITIES & 1ST AVBL.
<b>GEORGIA (EX SOVIET REPUBLIC)</b>							
<b>NEW YORK</b>							
DAILY	SKED AIR		NET/COMM		To:TBILISI DOWNTOWN TRAVEL	ALL YEAR	212-481-1800;WWW.DOWNTOWNTRAVEL.COM
DAILY	SKED AIR		\$ 395	Net	PANORAMA TRAVEL, LTD.	TO 3/2010	ADD-ONS WB AVBL;800-204-7130
<b>GERMANY</b>							
<b>BOSTON</b>							
DAILY	SKED AIR		\$ 289	Net \$ 659	To:BERLIN LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR BUS CL/OTH CITIES

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DEPARTING	TRIP TYPE	# DAYS	ROUND TRIP PRICE MIN	MAX	SUPPLIER	VALIDITY PERIOD	ADDITIONAL INFORMATION
<b>CHICAGO</b>							
DAILY	SKED AIR		\$ 528	Net	To:BERLIN SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>NEW YORK</b>							
DAILY	SKED AIR		\$ 370	Net	To:BERLIN SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>ATLANTA</b>							
DAILY	SKED AIR		\$ 551	Net	To:COLOGNE SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>SAN FRANCISCO</b>							
DAILY	SKED AIR		\$ 676	Net	To:COLOGNE SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>DETROIT</b>							
DAILY	SKED AIR		\$ 570	Net	To:FRANKFURT SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>NEW YORK</b>							
DAILY	BUSINESS		\$ 1950	Net \$ 3250	To:FRANKFURT ARROW TRAVEL	ALL YEAR	CALL FOR OTHER CITIES;866-359-2776
DAILY	SKED AIR		\$ 275	Net	CROWN PETERS	FROM 11/1/09	BIZ NETS AVBL;800-321-1199;MORE DESTS
DAILY	BUSINESS		\$ 3300	Net	EXTRA VALUE AIR	ALL YEAR	800-758-1382;OTHER CITIES & 1ST AVBL.
DAILY	SKED AIR		\$ 269	Net \$ 650	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR BUS CL/OTH CITIES
DAILY	SKED AIR		\$ 251	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>SAN FRANCISCO</b>							
DAILY	SKED AIR		\$ 299	Net \$ 659	To:FRANKFURT LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR BUS CL/OTH CITIES
<b>WASHINGTON DC</b>							
DAILY	SKED AIR		\$ 268	Net	To:FRANKFURT HARI-WORLD TRAVEL	CALL FOR DATES	888-449-8783;WWW.HARIWORLD.COM
<b>ATLANTA</b>							
DAILY	SKED AIR		\$ 330	Net	To:HAMBURG C & H INTERNATIONAL	TO 11/30/09	888-708-0088;SODE.DELRISCO@CHNINTL.COM
<b>DENVER</b>							
DAILY	SKED AIR		\$ 355	Net \$ 750	To:HAMBURG LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR BUS CL/OTH CITIES
<b>LOS ANGELES</b>							
DAILY	SKED AIR		\$ 251	Net	To:HAMBURG SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>NEW YORK</b>							
DAILY	SKED AIR		\$ 251	Net	To:HAMBURG SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>ATLANTA</b>							
DAILY	SKED AIR		\$ 551	Net	To:MUNICH SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>CHICAGO</b>							
DAILY	SKED AIR		\$ 528	Net	To:MUNICH SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>NEW YORK</b>							
DAILY	SKED AIR		\$ 275	Net \$ 750	To:MUNICH LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR BUS CL/OTH CITIES
<b>GREECE</b>							
<b>ATLANTA</b>							
DAILY	SKED TUR	7	\$ 799	\$ 975	To:ATHENS AEGEAN/MED CRUISES/TOURS	TO 8/31/10	888-968-0335;13-16%COMM:CRUISES/TOURS
<b>BOSTON</b>							
DAILY	SKED TUR	7	\$ 799	\$ 975	To:ATHENS AEGEAN/MED CRUISES/TOURS	TO 8/31/10	888-968-0335;13-16%COMM:CRUISES/TOURS
DAILY	SKED AIR		\$ 331	Net	CROWN PETERS	FROM 11/1/09	BIZ NETS AVBL;800-321-1199;MORE DESTS
<b>DALLAS</b>							
DAILY	SKED TUR	7	\$ 799	\$ 1015	To:ATHENS AEGEAN/MED CRUISES/TOURS	TO 8/31/10	888-968-0335;13-16%COMM:CRUISES/TOURS
<b>LOS ANGELES</b>							
DAILY	SKED TUR	7	\$ 799	\$ 1120	To:ATHENS AEGEAN/MED CRUISES/TOURS	TO 8/31/10	888-968-0335;13-16%COMM:WEDDNGS/TOURS
<b>MIAMI</b>							
DAILY	SKED AIR		\$ 394	Net	To:ATHENS CROWN PETERS	FROM 11/1/09	BIZ NETS AVBL;800-321-1199;MORE DESTS
<b>NEW YORK</b>							
DAILY	SKED TUR	7	\$ 799	\$ 975	To:ATHENS AEGEAN/MED CRUISES/TOURS	TO 8/31/10	888-968-0335;13-16%COMM:WEDDNGS/TOURS
DAILY	SKED AIR		\$ 347	Net	CROWN PETERS	FROM 11/1/09	BIZ NETS AVBL;800-321-1199;MORE DESTS
DAILY	SKED TUR	7	\$ 1350		CROWN PETERS	FROM 11/1/09	AIR;6N ATH;CITY TOUR;MORE
DAILY	SKED TUR	6	\$ 899		MED. DESTINATIONS	MAY-OCT	LAND TOUR+AIR/TAXES;800-2-GREECE
<b>PHILADELPHIA</b>							
DAILY	SKED TUR	6	\$ 899		To:ATHENS MED. DESTINATIONS	MAY-OCT	LAND TOUR+AIR/TAXES;800-2-GREECE
<b>TAMPA</b>							
DAILY	SKED TUR	7	\$ 799	\$ 1080	To:ATHENS AEGEAN/MED CRUISES/TOURS	TO 8/31/10	888-968-0335;13-16%COMM:CULTURAL TOURS
DAILY	SKED AIR		\$ 543		CROWN PETERS	FROM 11/1/09	BIZ NETS AVBL;800-321-1199;MORE DESTS
<b>WASHINGTON DC</b>							
DAILY	SKED TUR	6	\$ 899		To:ATHENS MED. DESTINATIONS	MAY-OCT	LAND TOUR+AIR/TAXES;800-2-GREECE

TRIP #	DEPARTING TYPE	DAYS	MIN	ROUND TRIP PRICE	MAX	SUPPLIER	VALIDITY PERIOD	ADDITIONAL INFORMATION
<b>HUNGARY</b>								
<b>NEW YORK</b>						<b>To: BUDAPEST</b>		
DAILY	SKED AIR			\$ 337	Net	AMERICAN TRAVEL ABROAD	10/26/09-12/10/09	OW \$181;NET;CALL;800-228-0877
DAILY	SKED AIR			\$ 271	Net	CROWN PETERS	FROM 11/1/09	BIZ NETS AVBL;800-321-1199;MORE DESTS
DAILY	SKED TUR			\$ 689		CZECH VACATIONS	9/11/09-11/30/09	WWW.CZECHVACATIONS.COM;800-204-7130
DAILY	SKED AIR			\$ 260		CZECH VACATIONS	9/11/09-11/30/09	WWW.CZECHVACATIONS.COM;800-204-7130
<b>ITALY</b>								
<b>CHICAGO</b>						<b>To: FLORENCE</b>		
DAILY	SKED AIR			\$ 374	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>SAN FRANCISCO</b>						<b>To: FLORENCE</b>		
DAILY	SKED AIR			\$ 855	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>BOSTON</b>						<b>To: MILAN</b>		
DAILY	SKED AIR			\$ 285	Net	CROWN PETERS	FROM 11/1/09	BIZ NETS AVBL;800-321-1199;MORE DESTS
<b>DETROIT</b>						<b>To: MILAN</b>		
DAILY	SKED AIR			\$ 459	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>LOS ANGELES</b>						<b>To: MILAN</b>		
DAILY	SKED AIR			\$ 359	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>NEW YORK</b>						<b>To: MILAN</b>		
DAILY	BUSINESS			\$ 1995	Net	ARROW TRAVEL	ALL YEAR	CALL FOR OTHER CITIES;866-359-2776
DAILY	SKED AIR			\$ 270	Net	CROWN PETERS	FROM 11/1/09	BIZ NETS AVBL;800-321-1199;MORE DESTS
<b>SAN FRANCISCO</b>						<b>To: MILAN</b>		
DAILY	SKED AIR			\$ 365	Net	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR BUS CL/OTH CITIES
<b>ATLANTA</b>						<b>To: ROME</b>		
DAILY	SKED AIR			\$ 323	Net	C & H INTERNATIONAL	TO 11/30/09	888-708-0088;SODE.DELRISCO@CHNINTL.COM
DAILY	SKED AIR			\$ 355	Net	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR BUS CL/OTH CITIES
DAILY	SKED AIR			\$ 770	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>BOSTON</b>						<b>To: ROME</b>		
DAILY	SKED AIR			\$ 285	Net	CROWN PETERS	FROM 11/1/09	BIZ NETS AVBL;800-321-1199;MORE DESTS
<b>CHICAGO</b>						<b>To: ROME</b>		
DAILY	SKED AIR			\$ 340	Net	HARI-WORLD TRAVEL	CALL FOR DATES	888-449-8783;WWW.HARIWORLD.COM
DAILY	SKED AIR			\$ 355	Net	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR BUS CL/OTH CITIES
<b>LOS ANGELES</b>						<b>To: ROME</b>		
DAILY	SKED AIR			\$ 355	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>MIAMI</b>						<b>To: ROME</b>		
DAILY	SKED AIR			\$ 365	Net	CROWN PETERS	FROM 11/1/09	BIZ NETS AVBL;800-321-1199;MORE DESTS
<b>NEW YORK</b>						<b>To: ROME</b>		
DAILY	SKED TUR	5		\$ 599		AEGEAN/MED CRUISES/TOURS	TO 8/31/10	888-968-0335;13-16%COMM:CRUISES/TOURS
DAILY	SKED TUR	8		\$ 799		AEGEAN/MED CRUISES/TOURS	TO 8/31/10	888-968-0335;13-16%COMM:CRUISES/TOURS
DAILY	SKED AIR			\$ 283	Net	CROWN PETERS	FROM 11/1/09	BIZ NETS AVBL;800-321-1199;MORE DESTS
<b>BOSTON</b>						<b>To: VENICE</b>		
DAILY	SKED AIR			\$ 365	Net	CROWN PETERS	FROM 11/1/09	BIZ NETS AVBL;800-321-1199;MORE DESTS
<b>NEW YORK</b>						<b>To: VENICE</b>		
DAILY	SKED TUR	8		\$ 599		AEGEAN/MED CRUISES/TOURS	TO 8/31/10	888-968-0335;13-16%COMM:CRUISES/TOURS
DAILY	SKED AIR			\$ 306	Net	CROWN PETERS	FROM 11/1/09	BIZ NETS AVBL;800-321-1199;MORE DESTS
<b>LATVIA</b>								
<b>CHICAGO</b>						<b>To: RIGA</b>		
DAILY	SKED AIR			\$ 755	Net	VYTIS TOURS	CALL	800-778-9847;ADD-ONS AVBL.
<b>LOS ANGELES</b>						<b>To: RIGA</b>		
DAILY	SKED AIR			\$ 852	Net	VYTIS TOURS	CALL	800-778-9847;FITS,TOURS AVBL.
<b>NEW YORK</b>						<b>To: RIGA</b>		
4,7	SKED AIR			\$ 475	Net	UNITED TOURS CORP.	TO 11/30/09	888-838-1674;212-245-1100;OW OK
DAILY	SKED AIR			\$ 340	Net	AMERICAN TRAVEL ABROAD	10/1/09-12/13/09	OW \$285;NET;CALL:800-228-0877
DAILY	SKED AIR			NET/COMM		DOWNTOWN TRAVEL	ALL YEAR	212-481-1800;WWW.DOWNTOWNTRAVEL.COM
DAILY	SKED AIR			\$ 530	Net	VYTIS TOURS	CALL	800-778-9847;ADD-ONS, FIT'S;TOURS
<b>NEWARK</b>						<b>To: RIGA</b>		
DAILY	SKED AIR			\$ 640	Net	VYTIS TOURS	CALL	800-778-9847;OTHER CITIES AVBL.
<b>SAN FRANCISCO</b>						<b>To: RIGA</b>		
DAILY	SKED AIR			\$ 852	Net	VYTIS TOURS	CALL	800-778-9847;OTHER CITIES AVBL.
<b>WASHINGTON DC</b>						<b>To: RIGA</b>		
DAILY	SKED AIR			\$ 725	Net	VYTIS TOURS	CALL	800-778-9847;OTHER CITIES AVBL.
<b>LITHUANIA</b>								
<b>BOSTON</b>						<b>To: VILNIUS</b>		
DAILY	SKED AIR			\$ 495	Net	VYTIS TOURS	CALL	800-778-9847;FITS & TOURS AVBL.
<b>CHICAGO</b>						<b>To: VILNIUS</b>		
DAILY	SKED AIR			\$ 755	Net	VYTIS TOURS	CALL	800-778-9847;LAND AVBL.
<b>LOS ANGELES</b>						<b>To: VILNIUS</b>		
DAILY	SKED AIR			\$ 545	Net	VYTIS TOURS	CALL	800-778-9847;LAND AVBL.
<b>NEW YORK</b>						<b>To: VILNIUS</b>		
DAILY	SKED AIR			\$ 340	Net	AMERICAN TRAVEL ABROAD	10/1/09-12/13/09	OW \$285;NET;CALL:800-228-0877
DAILY	SKED AIR			NET/COMM		DOWNTOWN TRAVEL	ALL YEAR	212-481-1800;WWW.DOWNTOWNTRAVEL.COM
DAILY	SKED AIR			\$ 705		IMPRESSA CLUB, LTD.	ALL YEAR	OTH CITY;718-645-8578;IMPRESSACLUB.COM
DAILY	SKED AIR			\$ 530	Net	VYTIS TOURS	CALL	800-778-9847;ADD-ONS, FIT'S,TOURS
<b>NEWARK</b>						<b>To: VILNIUS</b>		
DAILY	SKED AIR			\$ 640	Net	VYTIS TOURS	CALL	800-778-9847;OW AVAILABLE
<b>PHILADELPHIA</b>						<b>To: VILNIUS</b>		
DAILY	SKED AIR			\$ 745	Net	VYTIS TOURS	CALL	800-778-9847;OW AVAILABLE
<b>SAN FRANCISCO</b>						<b>To: VILNIUS</b>		
DAILY	SKED AIR			\$ 545	Net	VYTIS TOURS	CALL	800-778-9847;OTHER CITIES AVBL.

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TRIP DEPARTING	TRIP TYPE	# DAYS	ROUND TRIP PRICE MIN	MAX	SUPPLIER	VALIDITY PERIOD	ADDITIONAL INFORMATION
<b>MALTA</b>							
<b>BOSTON</b>	DAILY SKED TUR	6	\$ 325		<b>To: MALTA</b> MED. DESTINATIONS	MAY-OCT	LAND TOUR;800-247-3323
<b>CHICAGO</b>	DAILY SKED TUR	6	\$ 325		<b>To: MALTA</b> MED. DESTINATIONS	MAY-OCT	LAND TOUR;800-247-3323
<b>LOS ANGELES</b>	DAILY SKED TUR	6	\$ 325		<b>To: MALTA</b> MED. DESTINATIONS	MAY-OCT	LAND TOUR;800-247-3323
<b>MIAMI</b>	DAILY SKED TUR	6	\$ 325		<b>To: MALTA</b> MED. DESTINATIONS	MAY-OCT	LAND TOUR;800-247-3323
<b>NEW YORK</b>	DAILY SKED TUR	6	\$ 325		<b>To: MALTA</b> MED. DESTINATIONS	MAY-OCT	LAND TOUR;800-247-3323
<b>NEWARK</b>	DAILY SKED TUR	6	\$ 325		<b>To: MALTA</b> MED. DESTINATIONS	MAY-OCT	LAND TOUR;800-247-3323
<b>WASHINGTON DC</b>	DAILY SKED TUR	6	\$ 325		<b>To: MALTA</b> MED. DESTINATIONS	MAY-OCT	LAND TOUR;800-247-3323
<b>MOLDOVA</b>							
<b>NEW YORK</b>	DAILY SKED AIR		\$ 385	Net	<b>To: CHISINAU</b> PANORAMA TRAVEL, LTD.	10/1/09-3/31/10	C,WB,U.S. ADD-ONS AVBL;800-204-7130
<b>SEATTLE</b>	DAILY SKED AIR		NET/COMM		<b>To: CHISINAU</b> MISSION VALLEY TRAVEL	ALL YEAR	800-321-8069;WWW.MVTI.US;ALL CITIES
<b>POLAND</b>							

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<b>NEW YORK</b>	DAILY SKED AIR		\$ 350	Net	<b>To: KRAKOW</b> AMERICAN TRAVEL ABROAD	10/1/09-12/13/09	EWR SAME;OW \$265;NET;800-228-0877
<b>ATLANTA</b>	DAILY SKED AIR		\$ 363	Net	<b>To: WARSAW</b> AMERICAN TRAVEL ABROAD	10/26/09-12/10/09	KRK,GDN SAME;OW \$215;NET;800-228-0877
<b>BOSTON</b>	DAILY SKED AIR		\$ 358	Net	<b>To: WARSAW</b> AMERICAN TRAVEL ABROAD	10/26/09-12/10/09	KRK SAME;OW \$212;NET;CALL:800-228-0877
<b>CHICAGO</b>	DAILY SKED AIR		\$ 410	Net	<b>To: WARSAW</b> AMERICAN TRAVEL ABROAD	10/1/09-12/13/09	KRK SAME;OW \$268;NET;CALL:800-228-0877
<b>DETROIT</b>	DAILY SKED AIR		\$ 416	Net	<b>To: WARSAW</b> AMERICAN TRAVEL ABROAD	10/26/09-12/10/09	KRK,GDN SAME;OW \$247;NET;800-228-0877
<b>HOUSTON</b>	DAILY SKED AIR		\$ 363	Net	<b>To: WARSAW</b> AMERICAN TRAVEL ABROAD	10/26/09-12/10/09	KRK,GDN SAME;OW \$215;NET;800-228-0877
<b>NEW YORK</b>	DAILY SKED AIR		\$ 300	Net	<b>To: WARSAW</b> AMERICAN TRAVEL ABROAD	8/17/09-10/25/09	GDN,KTW SAME;OW \$177;NET;800-228-0877
<b>PHILADELPHIA</b>	DAILY SKED AIR		\$ 350	Net	<b>To: WARSAW</b> AMERICAN TRAVEL ABROAD	10/1/09-12/13/09	KRK SAME;OW \$265;NET;CALL:800-228-0877
<b>WASHINGTON DC</b>	DAILY SKED AIR		\$ 450	Net	<b>To: WROCLAW</b> AMERICAN TRAVEL ABROAD	10/26/09-12/10/09	KRK,GDN SAME;OW \$267;NET;800-228-0877

## RUSSIA

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<b>LOS ANGELES</b>	DAILY SKED AIR		\$ 925	Net \$ 1125	<b>To: IRKUTSK</b> TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL EUROPE:800-999-9912
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TRIP #	ROUND TRIP PRICE	VALIDITY PERIOD	ADDITIONAL INFORMATION
DEPARTING TYPE	MIN MAX		

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- Private Tours
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<b>CHICAGO</b>				<b>To: MOSCOW</b>		
DAILY SKED AIR		NET/COMM		DOWNTOWN TRAVEL	ALL YEAR	800-952-3519;WWW.DOWNTOWNTRAVEL.COM
<b>LOS ANGELES</b>				<b>To: MOSCOW</b>		
DAILY SKED AIR		NET/COMM		DOWNTOWN TRAVEL	ALL YEAR	800-952-3519;WWW.DOWNTOWNTRAVEL.COM
DAILY SKED AIR		NET/COMM		MISSION VALLEY TRAVEL	ALL YEAR	800-321-8069;WWW.MVTI.US;ALL CITIES
DAILY HTL PKG	3	\$ 210		RUSSIAN AMERICAN CONSULT.	ALL YEAR	877-268-2677;VISAS;HTLS AVBL ALL RUSSIA
<b>MIAMI</b>				<b>To: MOSCOW</b>		
DAILY SKED AIR		NET/COMM		DOWNTOWN TRAVEL	ALL YEAR	800-952-3519;WWW.DOWNTOWNTRAVEL.COM
<b>NEW YORK</b>				<b>To: MOSCOW</b>		
DAILY BUSINESS		\$ 2050	Net \$ 2950	ARROW TRAVEL	ALL YEAR	CALL FOR OTHER CITIES;866-359-2776
DAILY SKED AIR		\$ 257	Net	CROWN PETERS	FROM 11/1/09	BIZ NETS AVBL;800-321-1199;MORE DESTS
DAILY SKED AIR		NET/COMM		DOWNTOWN TRAVEL	ALL YEAR	212-481-1800;WWW.DOWNTOWNTRAVEL.COM
DAILY SKED AIR		\$ 400		IMPRESSA CLUB, LTD.	ALL YEAR	OTH CITY;718-645-8578;IMPRESSACLUB.COM
DAILY BUSINESS		CALL FOR QUOTES		MISSION VALLEY TRAVEL	ALL YEAR	800-321-8069;WWW.MVTI.US;ALL CITIES
DAILY SKED AIR		\$ 241	Net	PANORAMA TRAVEL, LTD.	ALL YEAR	OTHER CITIES AVAIL;800-204-7130
DAILY HTL PKG	3	\$ 210		RUSSIAN AMERICAN CONSULT.	ALL YEAR	877-268-2677;HTLS AVBL ALL RUSSIA
DAILY TRAINS		\$ 30		VISIT RUSSIA	ALL YEAR	VISITRUSSIA.COM;8007553080;TRN TKT RUSS
VARY SHIP PKG	11	\$ 1200	\$ 1760	RUSSIAN AMERICAN CONSULT.	ALL YEAR	877-268-2677;VISA SVCS;HTLS;ALL GATES
<b>SAN FRANCISCO</b>				<b>To: MOSCOW</b>		
DAILY HTL PKG	3	\$ 210		RUSSIAN AMERICAN CONSULT.	ALL YEAR	877-268-2677;VISAS;HTLS AVBL ALL RUSSIA
<b>SEATTLE</b>				<b>To: MOSCOW</b>		
DAILY SKED AIR		NET/COMM		DOWNTOWN TRAVEL	ALL YEAR	800-952-3519;WWW.DOWNTOWNTRAVEL.COM
DAILY SKED AIR		NET/COMM		MISSION VALLEY TRAVEL	ALL YEAR	800-321-8069;WWW.MVTI.US;ALL CITIES
<b>WASHINGTON DC</b>				<b>To: MOSCOW</b>		
DAILY SKED AIR		NET/COMM		DOWNTOWN TRAVEL	ALL YEAR	800-952-3519;WWW.DOWNTOWNTRAVEL.COM
<b>LOS ANGELES</b>				<b>To: ST. PETERSBURG</b>		
DAILY SKED AIR		NET/COMM		MISSION VALLEY TRAVEL	ALL YEAR	800-321-8069;WWW.MVTI.US;ALL CITIES
<b>NEW YORK</b>				<b>To: ST. PETERSBURG</b>		
DAILY HTL PKG	3	\$ 210		RUSSIAN AMERICAN CONSULT.	ALL YEAR	877-268-2677;HTLS AVBL ALL RUSSIA
DAILY HTL PKG		\$ 929		VISIT RUSSIA	SEPT-DEC	VISITRUSSIA.COM;800-755-3080;HTLS,VISAS
VARY SHIP PKG	11	\$ 1200	\$ 1760	RUSSIAN AMERICAN CONSULT.	ALL YEAR	877-268-2677;VISA SVCS;HTLS;ALL GATES

**SLOVAKIA**

<b>NEW YORK</b>				<b>To: BRATISLAVA</b>		
DAILY SKED AIR		\$ 390		CZECH VACATIONS	9/1/09-11/30/09	WWW.CZECHVACATIONS.COM;800-204-7130

**SPAIN**

<b>BOSTON</b>				<b>To: BARCELONA</b>		
DAILY SKED AIR		\$ 190	Net	C & H INTERNATIONAL	TO 11/30/09	866-288-5663;KEN.CHONG@CNHINTL.COM
<b>NEW YORK</b>				<b>To: BARCELONA</b>		
DAILY SKED TUR	14	\$ 599	\$ 1299	AEGEAN/MED CRUISES/TOURS	TO 8/31/10	888-968-0335;13-16%COMM;CRUISES/TOURS
DAILY SKED AIR		\$ 243	Net	CROWN PETERS	FROM 11/1/09	BIZ NETS AVBL;800-321-1199;MORE DESTS
<b>NEW YORK</b>				<b>To: COSTA DEL SOL</b>		
DAILY SKED TUR	14	\$ 799	\$ 1999	AEGEAN/MED CRUISES/TOURS	TO 8/31/10	888-968-0335;13-16%COMM;CRUISES/TOURS
<b>AUSTIN</b>				<b>To: MADRID</b>		
DAILY SKED AIR		\$ 376	Net	C & H INTERNATIONAL	TO 11/30/09	866-206-8065;KALYANI.RAVI@CNHTRAVEL.COM
<b>NEW YORK</b>				<b>To: MADRID</b>		
DAILY SKED TUR	14	\$ 699	\$ 1699	AEGEAN/MED CRUISES/TOURS	TO 8/31/10	888-968-0335;13-16%COMM;CRUISES/TOURS
DAILY SKED AIR		\$ 233	Net	CROWN PETERS	FROM 11/1/09	BIZ NETS AVBL;800-321-1199;MORE DESTS

**SWEDEN**

<b>CHICAGO</b>				<b>To: STOCKHOLM</b>		
DAILY BUSINESS		\$ 2577	Net \$ 4295	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES

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<b>LOS ANGELES</b>				<b>To: GENEVA</b>		
DAILY SKED AIR		\$ 351	Net	HARI-WORLD TRAVEL	CALL FOR DATES	888-449-8783;WWW.HARIWORLD.COM
<b>NEW YORK</b>				<b>To: GENEVA</b>		
DAILY BUSINESS		\$ 1950	Net \$ 2950	ARROW TRAVEL	ALL YEAR	CALL FOR OTHER CITIES;866-359-2776
DAILY BUSINESS		\$ 2460	Net \$ 3975	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
DAILY BUSINESS		\$ 1757	Net \$ 3514	PERFECT TRAVEL	CALL	212-840-6777 CALL FOR RULES/OTHR CITIES
<b>CHICAGO</b>				<b>To: ZURICH</b>		
DAILY BUSINESS		\$ 2360	Net \$ 3989	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
DAILY BUSINESS		\$ 1864	Net \$ 3728	PERFECT TRAVEL	CALL	212-840-6777 CALL FOR RULES/OTHR CITIES
<b>LOS ANGELES</b>				<b>To: ZURICH</b>		
DAILY BUSINESS		\$ 2263	Net \$ 4526	PERFECT TRAVEL	CALL	212-840-6777 CALL FOR RULES/OTHR CITIES

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DEPARTING	TRIP #	ROUND TRIP PRICE	VALIDITY PERIOD	ADDITIONAL INFORMATION
TYPE	DAYS	MIN MAX	SUPPLIER	
<b>SWITZERLAND</b>				
<b>MIAMI</b>				
DAILY	BUSINESS	\$ 1840 Net \$ 3680	PERFECT TRAVEL	CALL 212-840-6777 CALL FOR RULES/OTHR CITIES
<b>NEW YORK</b>				
DAILY	BUSINESS	\$ 2460 Net \$ 3975	LEGEND TRAVEL AND TOURS	TO 12/15/09 800-295-3436;CALL FOR RULES/OTHR CITIES
DAILY	BUSINESS	\$ 1760 Net \$ 3515	PERFECT TRAVEL	CALL 212-840-6777 CALL FOR RULES/OTHR CITIES
<b>TURKEY</b>				
<b>LOS ANGELES</b>				
DAILY	SKED AIR	\$ 528 Net	HARI-WORLD TRAVEL	CALL FOR DATES 888-449-8783;WWW.HARIWORLD.COM
<b>MIAMI</b>				
DAILY	SKED TUR 7	\$ 699 \$ 1299	AEGEAN/MED CRUISES/TOURS	TO 8/31/10 888-968-0335;13-16%COMM:CRUISES/TOURS
<b>NEW YORK</b>				
DAILY	SKED TUR 7	\$ 699 \$ 1299	AEGEAN/MED CRUISES/TOURS	TO 8/31/10 888-968-0335;13-16%COMM:PILGIMAGES
DAILY	SKED AIR	\$ 338	CZECH VACATIONS	TO 11/30/09 WWW.CZECHVACATIONS.COM;800-204-7130

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<b>WASHINGTON DC</b>				
DAILY	SKED AIR	\$ 550 Net \$ 795	TRAVEL PEOPLE	ALL YEAR ALL USA TO ALL EUROPE;800-999-9912
<b>DAILY TOUR PKG 3 \$ 295</b>				
			RUSSIAN AMERICAN CONSULT.	ALL YEAR 877-268-2677;VISAS;HTLS FOR ALL UKRAINE
<b>CHICAGO</b>				
DAILY	SKED AIR	NET/COMM	DOWNTOWN TRAVEL	ALL YEAR 800-952-3519;WWW.DOWNTOWNTRAVEL.COM
<b>HOUSTON</b>				
DAILY	SKED AIR	NET/COMM	MISSION VALLEY TRAVEL	ALL YEAR 800-321-8069;WWW.MVTI.US;ALL CITIES
<b>LOS ANGELES</b>				
DAILY	SKED AIR	NET/COMM	DOWNTOWN TRAVEL	ALL YEAR 800-952-3519;WWW.DOWNTOWNTRAVEL.COM
<b>MIAMI</b>				
DAILY	SKED AIR	NET/COMM	MISSION VALLEY TRAVEL	ALL YEAR 800-321-8069;WWW.MVTI.US;ALL CITIES
<b>NEW YORK</b>				
DAILY	SKED AIR	\$ 340 Net	AMERICAN TRAVEL ABROAD	10/1/09-12/13/09 OW \$310;NET;CALL:800-228-0877
DAILY	SKED AIR	NET/COMM	DOWNTOWN TRAVEL	ALL YEAR 212-481-1800;WWW.DOWNTOWNTRAVEL.COM
DAILY	SKED AIR	\$ 500	IMPRESSA CLUB, LTD.	ALL YEAR OTH CITY;718-645-8578;IMPRESSACLUB.COM
DAILY	BUSINESS	CALL FOR QUOTES	MISSION VALLEY TRAVEL	ALL YEAR 800-321-8069;WWW.MVTI.US;ALL CITIES
DAILY	SKED AIR	\$ 265 Net	PANORAMA TRAVEL, LTD.	ALL YEAR WB,ADDON;800-204-7130
<b>SAN FRANCISCO</b>				
DAILY	SKED AIR	NET/COMM	DOWNTOWN TRAVEL	ALL YEAR 800-952-3519;WWW.DOWNTOWNTRAVEL.COM
<b>SEATTLE</b>				
DAILY	SKED AIR	NET/COMM	DOWNTOWN TRAVEL	ALL YEAR 800-952-3519;WWW.DOWNTOWNTRAVEL.COM
DAILY	SKED AIR	NET/COMM	MISSION VALLEY TRAVEL	ALL YEAR 800-321-8069;WWW.MVTI.US;ALL CITIES
<b>NEW YORK</b>				
DAILY	SKED AIR	\$ 340 Net	AMERICAN TRAVEL ABROAD	10/1/09-12/13/09 OW \$310;NET;CALL:800-228-0877
DAILY	SKED AIR	NET/COMM	MISSION VALLEY TRAVEL	ALL YEAR 800-321-8069;WWW.MVTI.US;ALL CITIES
<b>DAILY TOUR PKG 3 \$ 255</b>				
			RUSSIAN AMERICAN CONSULT.	ALL YEAR 877-268-2677;VISAS;HTLS FOR ALL UKRAINE

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		MIN	MAX			
<b>BAHRAIN</b>						
<b>LOS ANGELES</b>						
DAILY BUSINESS		\$ 3400	Net \$ 5100	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
<b>EGYPT</b>						

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<b>LOS ANGELES</b>							
DAILY	SKED TUR	7	\$ 799	\$ 1599	To:CAIRO AEGEAN/MED CRUISES/TOURS	TO 8/31/10	888-968-0335;13-16%COMM:NILE CRS/TOURS
<b>NEW YORK</b>							
DAILY	SKED TUR	7	\$ 649	\$ 1699	To:CAIRO AEGEAN/MED CRUISES/TOURS	TO 8/31/10	888-968-0335;13-16%COMM:NILE CRS/TOURS

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DAILY SKED AIR		\$ 401	Net	HARI-WORLD TRAVEL	CALL FOR DATES	888-449-8783;WWW.HARIWORLD.COM

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DAILY SKED AIR		\$ 792	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>SAN FRANCISCO</b>				<b>To:EILAT</b>		
DAILY SKED AIR		\$ 678	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>BOSTON</b>				<b>To:TEL AVIV</b>		
DAILY SKED AIR		\$ 420	Net	C & H INTERNATIONAL	TO 11/30/09	866-288-5663;KEN.CHONG@CNHINTL.COM
<b>CHICAGO</b>				<b>To:TEL AVIV</b>		
DAILY SKED AIR		\$ 317	Net	HARI-WORLD TRAVEL	CALL FOR DATES	888-449-8783;WWW.HARIWORLD.COM
DAILY SKED AIR		\$ 530	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>DALLAS</b>				<b>To:TEL AVIV</b>		
DAILY SKED AIR		\$ 765	Net	C & H INTERNATIONAL	TO 11/30/09	866-206-8065;KALYANI.RAVI@CNHTRAVEL.COM
<b>LOS ANGELES</b>				<b>To:TEL AVIV</b>		
DAILY BUSINESS		\$ 1818	Net \$ 3306	PERFECT TRAVEL	CALL	212-840-6777 CALL FOR RULES/OTHR CITIES
<b>NEW YORK</b>				<b>To:TEL AVIV</b>		
DAILY SKED AIR		\$ 430	Net	PANORAMA TRAVEL, LTD.	10/1/09-3/31/10	MORE CIS;ADD-ONS AVBL;800-204-7130
DAILY BUSINESS		\$ 1658	Net \$ 2976	PERFECT TRAVEL	CALL	212-840-6777 CALL FOR RULES/OTHR CITIES
<b>SAN FRANCISCO</b>				<b>To:TEL AVIV</b>		
DAILY SKED AIR		\$ 739	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>SEATTLE</b>				<b>To:TEL AVIV</b>		
DAILY BUSINESS		CALL FOR QUOTES		MISSION VALLEY TRAVEL	ALL YEAR	800-321-8069;WWW.MVTI.US;ALL CITIES
<b>QATAR</b>				<b>To:DOHA</b>		
<b>CHICAGO</b>				LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
<b>SYRIA</b>				<b>To:DAMASCUS</b>		
<b>NEW YORK</b>				TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL MIDDLE EAST;800-999-9912
DAILY SKED AIR		\$ 655	Net \$ 795			
<b>UNITED ARAB EMIRATES</b>				<b>To:ABU DHABI</b>		
<b>NEW YORK</b>				EXTRA VALUE AIR	ALL YEAR	800-758-1382;OTHER CITIES & 1ST AVBL.
DAILY BUSINESS		\$ 4275	Net			
<b>HOUSTON</b>				<b>To:DUBAI</b>		
DAILY BUSINESS		\$ 4995	Net	EXTRA VALUE AIR	ALL YEAR	800-758-1382;OTHER CITIES & 1ST AVBL.
<b>LOS ANGELES</b>				<b>To:DUBAI</b>		
DAILY BUSINESS		\$ 4995	Net	EXTRA VALUE AIR	ALL YEAR	800-758-1382;OTHER CITIES & 1ST AVBL.
<b>NEW YORK</b>				<b>To:DUBAI</b>		
DAILY BUSINESS		\$ 2950	Net \$ 4450	ARROW TRAVEL	ALL YEAR	CALL FOR OTHER CITIES;866-359-2776
DAILY BUSINESS		\$ 4495	Net	EXTRA VALUE AIR	ALL YEAR	800-758-1382;OTHER CITIES & 1ST AVBL.
DAILY SKED AIR		\$ 436	Net	HARI-WORLD TRAVEL	CALL FOR DATES	888-449-8783;WWW.HARIWORLD.COM
DAILY BUSINESS		\$ 3400	Net \$ 4950	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES

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<b>ETHIOPIA</b>							
<b>PHILADELPHIA</b>							
DAILY	SKED AIR		\$ 999	Net \$ 1250	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL AFRICA;800-999-9912
<b>GHANA</b>							
<b>WASHINGTON DC</b>							
DAILY	SKED AIR		\$ 985	Net	HARI-WORLD TRAVEL	CALL FOR DATES	888-449-8783;WWW.HARIWORLD.COM
<b>IVORY COAST</b>							
<b>HOUSTON</b>							
DAILY	SKED AIR		\$ 1295	Net \$ 1395	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL AFRICA;800-999-9912
<b>KENYA</b>							
<b>NEW YORK</b>							
DAILY	BUSINESS		\$ 3750	Net \$ 4950	ARROW TRAVEL	ALL YEAR	CALL FOR OTHER CITIES;866-359-2776
DAILY	SKED AIR		\$ 875	Net	GOWAY AIR	ALL YEAR	800-387-8850;AIRFARES@GOWAY.COM
DAILY	SKED AIR		\$ 602	Net	HARI-WORLD TRAVEL	CALL FOR DATES	888-449-8783;WWW.HARIWORLD.COM
<b>SEATTLE</b>							
DAILY	SKED AIR		\$ 1075	Net \$ 1195	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL AFRICA;800-999-9912
<b>LIBERIA</b>							
<b>NEW YORK</b>							
DAILY	SKED AIR		\$ 1548	Net \$ 1710	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL AFRICA;800-999-9912
<b>MADAGASCAR</b>							
<b>NEW YORK</b>							
DAILY	SKED AIR		\$ 1295	Net \$ 1795	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL AFRICA;800-999-9912
<b>MALI</b>							
<b>BOSTON</b>							
DAILY	SKED AIR		\$ 1645	Net \$ 1845	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL AFRICA;800-999-9912
<b>MAURITIUS</b>							
<b>NEW YORK</b>							
DAILY	SKED AIR		\$ 1150	Net \$ 1425	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL AFRICA;800-999-9912
<b>NIGERIA</b>							
<b>NEW YORK</b>							
DAILY	SKED AIR		\$ 725	Net \$ 998	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL AFRICA;800-999-9912
<b>ATLANTA</b>							
DAILY	SKED AIR		\$ 664	Net	C & H INTERNATIONAL	TO 11/30/09	888-708-0088;SODE.DELRISCO@CHNINTL.COM
<b>CHICAGO</b>							
DAILY	SKED AIR		\$ 621	Net	HARI-WORLD TRAVEL	CALL FOR DATES	888-449-8783;WWW.HARIWORLD.COM
<b>SOUTH AFRICA</b>							
<b>ATLANTA</b>							
DAILY	BUSINESS		\$ 4995	Net	EXTRA VALUE AIR	ALL YEAR	800-758-1382;OTHER CITIES & 1ST AVBL.
<b>NEW YORK</b>							
DAILY	BUSINESS		\$ 3750	Net \$ 4950	ARROW TRAVEL	ALL YEAR	CALL FOR OTHER CITIES;866-359-2776
DAILY	SKED AIR		\$ 1288	Net	GOWAY AIR	ALL YEAR	800-387-8850;AIRFARES@GOWAY.COM
DAILY	SKED AIR		\$ 666	Net	HARI-WORLD TRAVEL	CALL FOR DATES	888-449-8783;WWW.HARIWORLD.COM
<b>SUDAN</b>							
<b>NEW YORK</b>							
DAILY	SKED AIR		\$ 1380	Net \$ 1840	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL AFRICA;800-999-9912
<b>WASHINGTON DC</b>							
DAILY	SKED AIR		\$ 967	Net	HARI-WORLD TRAVEL	CALL FOR DATES	888-449-8783;WWW.HARIWORLD.COM
<b>TANZANIA</b>							
<b>MIAMI</b>							
DAILY	SKED AIR		\$ 834	Net \$ 1224	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL AFRICA;800-999-9912
<b>ORLANDO</b>							
DAILY	SKED AIR		\$ 834	Net \$ 1224	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL AFRICA;800-999-9912
<b>TOGO</b>							
<b>BOSTON</b>							
DAILY	SKED AIR		\$ 1299	Net \$ 1450	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL AFRICA;800-999-9912
<b>UGANDA</b>							
<b>WASHINGTON DC</b>							
DAILY	SKED AIR		\$ 699	Net	C & H INTERNATIONAL	TO 11/30/09	866-787-2288;PETE.CHHABRA@CNHINTL.COM
<b>ZIMBABWE</b>							
<b>NEW YORK</b>							
DAILY	SKED AIR		\$ 1430	Net \$ 1890	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL AFRICA;800-999-9912

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DAILY	BUSINESS		\$ 4995	Net	EXTRA VALUE AIR	ALL YEAR	800-758-1382;OTHER CITIES & 1ST AVBL.
<b>NEW YORK</b>							
DAILY	BUSINESS		\$ 3750	Net \$ 4950	ARROW TRAVEL	ALL YEAR	CALL FOR OTHER CITIES;866-359-2776
DAILY	SKED AIR		\$ 1288	Net	GOWAY AIR	ALL YEAR	800-387-8850;AIRFARES@GOWAY.COM
DAILY	SKED AIR		\$ 666	Net	HARI-WORLD TRAVEL	CALL FOR DATES	888-449-8783;WWW.HARIWORLD.COM
<b>SUDAN</b>							
<b>NEW YORK</b>							
DAILY	SKED AIR		\$ 1380	Net \$ 1840	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL AFRICA;800-999-9912
<b>WASHINGTON DC</b>							
DAILY	SKED AIR		\$ 967	Net	HARI-WORLD TRAVEL	CALL FOR DATES	888-449-8783;WWW.HARIWORLD.COM
<b>TANZANIA</b>							
<b>MIAMI</b>							
DAILY	SKED AIR		\$ 834	Net \$ 1224	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL AFRICA;800-999-9912
<b>ORLANDO</b>							
DAILY	SKED AIR		\$ 834	Net \$ 1224	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL AFRICA;800-999-9912
<b>TOGO</b>							
<b>BOSTON</b>							
DAILY	SKED AIR		\$ 1299	Net \$ 1450	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL AFRICA;800-999-9912
<b>UGANDA</b>							
<b>WASHINGTON DC</b>							
DAILY	SKED AIR		\$ 699	Net	C & H INTERNATIONAL	TO 11/30/09	866-787-2288;PETE.CHHABRA@CNHINTL.COM
<b>ZIMBABWE</b>							
<b>NEW YORK</b>							
DAILY	SKED AIR		\$ 1430	Net \$ 1890	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL AFRICA;800-999-9912



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<b>ARGENTINA</b>						
<b>MIAMI</b>				<b>To:BUENOS AIRES</b>		
DAILY SKED AIR		\$ 529	Net	CHANTECLAIR TRAVEL	CALL	1-866-580-2427 WWW.C-TRAVEL.NET
<b>NEW YORK</b>				<b>To:BUENOS AIRES</b>		
DAILY SKED AIR		\$ 568	Net	C & H INTERNATIONAL	TO 11/30/09	888-8238839;CECELIA.CHANG@CNHTRAVEL.COM
DAILY BUSINESS		\$ 3300	Net	EXTRA VALUE AIR	ALL YEAR	800-758-1382;OTHER CITIES & 1ST AVBL.
T/F/S SKED AIR		\$ 529	Net	CHANTECLAIR TRAVEL	CALL	1-866-580-2427 WWW.C-TRAVEL.NET
<b>BRAZIL</b>						
<b>NEW YORK</b>				<b>To:BELO HORIZONTE</b>		
DAILY SKED AIR		\$ 620	Net	CHANTECLAIR TRAVEL	CALL	1-866-580-2427 WWW.C-TRAVEL.NET
<b>MIAMI</b>				<b>To:MANAUS</b>		
DAILY SKED AIR		\$ 580	Net	CHANTECLAIR TRAVEL	CALL	1-866-580-2427 WWW.C-TRAVEL.NET
<b>BOSTON</b>				<b>To:RIO DE JANEIRO</b>		
DAILY SKED AIR		\$ 460	Net	C & H INTERNATIONAL	TO 11/30/09	866-288-5663;KEN.CHONG@CNHINTL.COM
<b>MIAMI</b>				<b>To:RIO DE JANEIRO</b>		
DAILY SKED AIR		\$ 599	Net	CHANTECLAIR TRAVEL	CALL	1-866-580-2427 WWW.C-TRAVEL.NET



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<b>ATLANTA</b>	DAILY SKED AIR	\$ 758	Net	<b>To:SAO PAULO</b>	CHANTECLAIR TRAVEL	CALL	1-866-580-2427 WWW.C-TRAVEL.NET
<b>LOS ANGELES</b>	DAILY SKED AIR	\$ 625	Net	<b>To:SAO PAULO</b>	CHANTECLAIR TRAVEL	CALL	1-866-580-2427 WWW.C-TRAVEL.NET
<b>MIAMI</b>	DAILY SKED AIR	\$ 599	Net	<b>To:SAO PAULO</b>	CHANTECLAIR TRAVEL	CALL	1-866-580-2427 WWW.C-TRAVEL.NET
<b>NEW YORK</b>	DAILY BUSINESS	\$ 1950	Net \$ 2550	<b>To:SAO PAULO</b>	ARROW TRAVEL	ALL YEAR	CALL FOR OTHER CITIES;866-359-2776
	DAILY SKED AIR	\$ 560	Net		CHANTECLAIR TRAVEL	CALL	1-866-580-2427 WWW.C-TRAVEL.NET
	DAILY BUSINESS	\$ 3800	Net		EXTRA VALUE AIR	ALL YEAR	800-758-1382;OTHER CITIES & 1ST AVBL.
<b>SAN FRANCISCO</b>	DAILY SKED AIR	\$ 625	Net	<b>To:SAO PAULO</b>	CHANTECLAIR TRAVEL	CALL	1-866-580-2427 WWW.C-TRAVEL.NET
<b>CHILE</b>							
<b>BOSTON</b>	DAILY SKED AIR	\$ 576	Net	<b>To:SANTIAGO</b>	C & H INTERNATIONAL	TO 11/30/09	866-288-5663;KEN.CHONG@CNHINTL.COM
<b>MIAMI</b>	DAILY SKED AIR	\$ 529	Net	<b>To:SANTIAGO</b>	CHANTECLAIR TRAVEL	CALL	1-866-580-2427 WWW.C-TRAVEL.NET
<b>NEW YORK</b>	DAILY SKED AIR	\$ 529	Net	<b>To:SANTIAGO</b>	CHANTECLAIR TRAVEL	CALL	1-866-580-2427 WWW.C-TRAVEL.NET
<b>COLOMBIA</b>							
<b>MIAMI</b>	DAILY SKED AIR	\$ 355	Net	<b>To:BOGOTA</b>	CHANTECLAIR TRAVEL	CALL	1-866-580-2427 WWW.C-TRAVEL.NET
<b>NEW YORK</b>	DAILY SKED AIR	\$ 445	Net	<b>To:BOGOTA</b>	CHANTECLAIR TRAVEL	CALL	1-866-580-2427 WWW.C-TRAVEL.NET
<b>COSTA RICA</b>							
<b>ATLANTA</b>	DAILY SKED AIR	\$ 495	Net	<b>To:LIBERIA</b>	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>NEW YORK</b>	DAILY SKED AIR	\$ 517	Net	<b>To:LIBERIA</b>	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>WKL</b>	SKED TUR 10	\$ 995	\$ 1095	<b>To:SAN JOSE</b>	CARAVAN.COM	ALL YEAR	800-227-2826;FULLY ESCORTED
<b>ECUADOR</b>							
<b>MIAMI</b>	DAILY SKED AIR	\$ 325	Net \$ 450	<b>To:GUAYAQUIL</b>	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL LAT AMER;800-999-9912
<b>MIAMI</b>	DAILY SKED AIR	\$ 325	Net \$ 450	<b>To:QUITO</b>	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL LAT AMER;800-999-9912
<b>FRENCH GUIANA</b>							
<b>MIAMI</b>	DAILY SKED AIR	\$ 895	Net \$ 995	<b>To:CAYENNE</b>	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL SO. AMERICA;800-999-9912
<b>GUATEMALA</b>							
<b>WKL</b>	SKED TUR 11	\$ 995	\$ 1095	<b>To:GUATEMALA CITY</b>	CARAVAN.COM	ALL YEAR	800-227-2826;FULLY ESCORTED
<b>MIAMI</b>	DAILY SKED AIR	\$ 268	Net	<b>To:GUATEMALA CITY</b>	CHANTECLAIR TRAVEL	CALL	1-866-580-2427 WWW.C-TRAVEL.NET
<b>GUYANA</b>							
<b>MIAMI</b>	DAILY SKED AIR	\$ 425	Net \$ 550	<b>To:GEORGETOWN</b>	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL LAT AMER;800-999-9912
<b>HONDURAS</b>							
<b>MIAMI</b>	DAILY SKED AIR	\$ 218	Net \$ 248	<b>To:SAN PEDRO</b>	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL LAT AMERICA;800-999-9912
<b>MEXICO</b>							
<b>WKL</b>	SKED TUR 8	\$ 995	\$ 1195	<b>To:COPPER CANYON</b>	CARAVAN.COM	ALL YEAR	800-227-2826;FULLY ESCORTED
<b>WKL</b>	SKED TUR 8	\$ 995	\$ 1045	<b>To:MEXICO CITY</b>	CARAVAN.COM	ALL YEAR	800-227-2826;FULLY ESCORTED
<b>NICARAGUA</b>							
<b>MIAMI</b>	DAILY SKED AIR	\$ 138	Net	<b>To:MANAGUA</b>	CHANTECLAIR TRAVEL	CALL	1-866-580-2427 WWW.C-TRAVEL.NET
<b>PANAMA</b>							
<b>NEW YORK</b>	DAILY SKED AIR	\$ 320	Net	<b>To:PANAMA CITY</b>	CHANTECLAIR TRAVEL	CALL	1-866-580-2427 WWW.C-TRAVEL.NET
<b>PARAGUAY</b>							
<b>MIAMI</b>	DAILY SKED AIR	\$ 300	Net	<b>To:ASUNCION</b>	CHANTECLAIR TRAVEL	CALL	1-866-580-2427 WWW.C-TRAVEL.NET
<b>SURINAME</b>							
<b>NEW YORK</b>	DAILY SKED AIR	\$ 599	Net \$ 699	<b>To:PARAMARIBO</b>	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL LAT AMER;800-999-9912
<b>URUGUAY</b>							
<b>MIAMI</b>	DAILY SKED AIR	\$ 465	Net	<b>To:MONTEVIDEO</b>	CHANTECLAIR TRAVEL	CALL	1-866-580-2427 WWW.C-TRAVEL.NET

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TRIP #	DEPARTING TYPE	DAYS	MIN	ROUND TRIP PRICE	MAX	SUPPLIER	VALIDITY PERIOD	ADDITIONAL INFORMATION
<b>CALIFORNIA</b>								
<b>ST. LOUIS</b>						<b>To:LOS ANGELES</b>		
DAILY	SKED AIR			\$ 318	Net	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
<b>ATLANTA</b>						<b>To:SAN FRANCISCO</b>		
DAILY	SKED AIR			\$ 329	Net	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
<b>DALLAS</b>						<b>To:SAN FRANCISCO</b>		
DAILY	SKED AIR			\$ 318	Net	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
<b>CANADA</b>								
<b>LOS ANGELES</b>						<b>To:MONTREAL</b>		
DAILY	SKED AIR			\$ 465	Net	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
<b>DALLAS</b>						<b>To:OTTAWA</b>		
DAILY	SKED AIR			\$ 369	Net	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
<b>DALLAS</b>						<b>To:TORONTO</b>		
DAILY	SKED AIR			\$ 450	Net	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
<b>NEW YORK</b>						<b>To:TORONTO</b>		
DAILY	SKED AIR			\$ 295	Net	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
<b>SAN FRANCISCO</b>						<b>To:TORONTO</b>		
DAILY	SKED AIR			\$ 389	Net	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
<b>ST. LOUIS</b>						<b>To:TORONTO</b>		
DAILY	SKED AIR			\$ 363	Net	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
<b>ATLANTA</b>						<b>To:VANCOUVER</b>		
DAILY	SKED AIR			\$ 485	Net	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
<b>NEW YORK</b>						<b>To:VANCOUVER</b>		
DAILY	SKED AIR			\$ 450	Net	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
<b>GEORGIA</b>								
<b>DALLAS</b>						<b>To:ATLANTA</b>		
DAILY	SKED AIR			\$ 318	Net	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
<b>ST. LOUIS</b>						<b>To:ATLANTA</b>		
DAILY	SKED AIR			\$ 325	Net	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
<b>ILLINOIS</b>								
<b>NEW YORK</b>						<b>To:CHICAGO</b>		
DAILY	SKED AIR			\$ 329	Net	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
<b>SAN FRANCISCO</b>						<b>To:CHICAGO</b>		
DAILY	SKED AIR			\$ 318	Net	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
<b>MISSOURI</b>								
<b>ATLANTA</b>						<b>To:ST. LOUIS</b>		
DAILY	SKED AIR			\$ 338	Net	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
<b>NEW YORK</b>						<b>To:ST. LOUIS</b>		
DAILY	SKED AIR			\$ 338	Net	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
<b>NEW YORK</b>								
<b>CHICAGO</b>						<b>To:NEW YORK</b>		
DAILY	SKED AIR			\$ 369	Net	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
<b>DALLAS</b>						<b>To:NEW YORK</b>		
DAILY	SKED AIR			\$ 369	Net	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
<b>TEXAS</b>								
<b>BOSTON</b>						<b>To:DALLAS</b>		
DAILY	SKED AIR			\$ 380	Net	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
<b>NEW YORK</b>						<b>To:DALLAS</b>		
DAILY	SKED AIR			\$ 380	Net	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES
<b>PHILADELPHIA</b>						<b>To:DALLAS</b>		
DAILY	SKED AIR			\$ 380	Net	LEGEND TRAVEL AND TOURS	TO 12/15/09	800-295-3436;CALL FOR RULES/OTH CITIES

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**\$295 COLORADO** Perched at 9,500 feet above sea level with premier ski-in/ski-out access to the best of Telluride Ski Resort, Capella Telluride (which debuted Feb. 2009 to rave reviews) is offering serious savings this ski season. Given that the leaves are just beginning to turn in Telluride, and the peak viewing time is about two weeks away, the resort is offering a Buy Two Get the Third Night Free deal for early ski season travelers, valid November 25 through December 21. Rates for this booking period begin at \$295 per night. Further ski season packages include the Ski and Stay at Capella. Book a three-night stay from Nov. 25-Dec. 21, 2009 and enjoy Capella Telluride's ski-in/ski-out access to Telluride Ski Resort on the house, with two 2-day adult ski lift tickets and daily power breakfast. This offer starts at \$295 per room per night. Visit [www.capellahotels.com](http://www.capellahotels.com)

**\$340 COLORADO** Rekindle the flame with the Glenwood Hot Spring's Enchanted Evening package in Glenwood Springs. Whether it's for the romance, the relaxation or just the self-indulgence, this couple's package is just the ticket for fostering togetherness. Starting at just \$340 per couple, the Enchanted Evening Package puts the passion back in your life with accommodations in a new lodge room, Classic Swedish Couple's Massage and Mineral baths for two with your choice of soaking ingredients at the new Spa of the Rockies at Glenwood Hot Springs. Upon arrival you'll receive cozy robes and an exclusive gift basket with bubble bath, champagne and champagne glasses. Continental breakfast and Glenwood Hot Springs Pool access are always included and there is no minimum night stay required. Visit [www.hotspringspool.com](http://www.hotspringspool.com)

# CARIBBEAN & BERMUDA



DEPARTING	TRIP TYPE	# DAYS	ROUND TRIP PRICE MIN	PRICE MAX	SUPPLIER	PERIOD	VALIDITY ADDITIONAL INFORMATION
<b>ANTIGUA</b>							
<b>NEW YORK</b>					<b>To:ANTIGUA</b>		
DAILY	SKED AIR		\$ 425	Net \$ 550	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL CARIBBEAN;800-999-9912
<b>ARUBA</b>							
<b>HOUSTON</b>					<b>To:ARUBA</b>		
DAILY	SKED AIR		\$ 474	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>LOS ANGELES</b>					<b>To:ARUBA</b>		
DAILY	SKED AIR		\$ 466	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>NEW YORK</b>					<b>To:ARUBA</b>		
DAILY	SKED AIR		\$ 423	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
DAILY	SKED AIR		\$ 325	Net \$ 450	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL CARIBBEAN;800-999-9912
<b>BARBADOS</b>							
<b>NEW YORK</b>					<b>To:BARBADOS</b>		
DAILY	SKED AIR		\$ 365	Net \$ 495	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL CARIBBEAN;800-999-9912
<b>DOMINICAN REPUBLIC</b>							
<b>NEW YORK</b>					<b>To:PUNTA CANA</b>		
DAILY	SKED AIR		\$ 299	Net \$ 495	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL CARIBBEAN;800-999-9912
<b>GRENADA</b>							
<b>NEW YORK</b>					<b>To:GRENADA</b>		
DAILY	SKED AIR		\$ 325	Net \$ 450	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL CARIBBEAN;800-999-9912

DEPARTING	TRIP TYPE	# DAYS	ROUND TRIP PRICE MIN	PRICE MAX	SUPPLIER	PERIOD	VALIDITY	ADDITIONAL INFORMATION
<b>GUADELOUPE</b>								
<b>MIAMI</b>					<b>To:POINT-A-PITRE</b>			
DAILY	SKED AIR		\$ 475	Net \$ 550	TRAVEL PEOPLE	ALL YEAR		ALL USA TO ALL CARIBBEAN;800-999-9912
<b>HAITI</b>								
<b>MIAMI</b>					<b>To:PORT AU PRINCE</b>			
DAILY	SKED AIR		\$ 120	Net \$ 240	TRAVEL PEOPLE	ALL YEAR		ALL USA TO ALL CARIBBEAN;800-999-9912
<b>JAMAICA</b>								
<b>NEW YORK</b>					<b>To:KINGSTON</b>			
DAILY	SKED AIR		\$ 338	Net	C & H INTERNATIONAL	TO 11/30/09		888-8238839;CECELIA.CHANG@CNHTRAVEL.COM
<b>FT LAUDERDALE</b>					<b>To:MONTEGO BAY</b>			
DAILY	SKED AIR		\$ 148	Net \$ 218	TRAVEL PEOPLE	ALL YEAR		ALL USA TO ALL CARIBBEAN;800-999-9912
<b>NEW YORK</b>					<b>To:MONTEGO BAY</b>			
DAILY	SKED AIR		\$ 423	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09		888-SKYBIRD;OTHER CITIES AVAILABLE
<b>SAN FRANCISCO</b>					<b>To:MONTEGO BAY</b>			
DAILY	SKED AIR		\$ 576	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09		888-SKYBIRD;OTHER CITIES AVAILABLE
<b>MARTINIQUE</b>								
<b>MIAMI</b>					<b>To:FORT DE FRANCE</b>			
DAILY	SKED AIR		\$ 475	Net \$ 550	TRAVEL PEOPLE	ALL YEAR		ALL USA TO ALL CARIBBEAN;800-999-9912
<b>SAINT MARTIN</b>								
<b>MIAMI</b>					<b>To:ST. MAARTEN</b>			
DAILY	SKED AIR		\$ 335	Net \$ 450	TRAVEL PEOPLE	ALL YEAR		ALL USA TO ALL CARIBBEAN;800-999-9912
<b>ST. KITTS</b>								
<b>WASHINGTON DC</b>					<b>To:ST. KITTS</b>			
DAILY	SKED AIR		\$ 460	Net \$ 590	TRAVEL PEOPLE	ALL YEAR		ALL USA TO ALL CARIBBEAN;800-999-9912
<b>ST. LUCIA</b>								
<b>NEW YORK</b>					<b>To:ST. LUCIA</b>			
DAILY	SKED AIR		\$ 325	Net \$ 450	TRAVEL PEOPLE	ALL YEAR		ALL USA TO ALL CARIBBEAN;800-999-9912
<b>ST. VINCENT &amp; THE GRENADINES</b>								
<b>NEW YORK</b>					<b>To:ST. VINCENT</b>			
DAILY	SKED AIR		\$ 735	Net \$ 845	TRAVEL PEOPLE	ALL YEAR		ALL USA TO ALL CARIBBEAN;800-999-9912
<b>TRINIDAD &amp; TOBAGO</b>								
<b>MIAMI</b>					<b>To:PORT OF SPAIN</b>			
DAILY	SKED AIR		\$ 385	Net \$ 495	TRAVEL PEOPLE	ALL YEAR		ALL USA TO ALL CARIBBEAN;800-999-9912
<b>U.S. VIRGIN ISLANDS</b>								
<b>NEW YORK</b>					<b>To:ST. THOMAS</b>			
DAILY	SKED AIR		\$ 250	Net \$ 360	TRAVEL PEOPLE	ALL YEAR		ALL USA TO ALL CARIBBEAN;800-999-9912

# IndustryEvents

## 2009/10

### 2009

### EVENT

### LOCATION

### CONTACT INFORMATION

November 3 - 5	MADI Travel Market	Prague, Czech Republic	www.madi.cz or international@madi.cz
November 3 - 6	PTANA East Coast Chapter Trade Shows	MA, PHL, DC, MD	www.ptana.org
November 4	Experience Scandinavia	New York, NY	www.GoScandinavia.com/Go/WorkShop
November 9-12	World Travel Mart, ExCel,	London	www.wtmlondon.com
November 14-16	Africa Travel Association / WRTA	Reno, NV	www.WRTAexpo.com
November 18-19	MITM Americas	Havana, Cuba	www.mitmamericas.com
November 22-25	International Tourism Salon	Athens, Greece	www.its-athens.gr
December 6 - 13	PTANA Conference & Cruise Seminar	Carnival Pride, BWI	www.ptana.org
December 1-3	Luxury Travel Expo 09	Las Vegas, NV	www.luxurytravelexpwest.com
December 8-10	USTOA	Banff, Canada	www.ustoa.com/conference

### 2010

### EVENT

### LOCATION

### CONTACT INFORMATION

January 9-10	Donald E. Stephens Convention Center	Chicago, IL	info@africatravelassociation.org
January 9-10	Adventures in Travel Expo	Chicago, IL	www.adventureexpo.com
January 10-12	Caribbean Marketplace	San Juan, Puerto Rico	www.caribbeanhotelandtourism.com
February 13-14	Los Angeles Convention Center	Los Angeles, CA	info@africatravelassociation.org
February 13-14	Adventures in Travel Expo	Los Angeles, CA	www.adventureexpo.com
February 26-28	New York Times Travel Show	New York City, NY	nfo@nyttts.com; nytimes.com/travelshow
March 6-7	Adventures in Travel Expo	Washington, D.C.	www.adventureexpo.com
March 6-7	Washington Convention Center	Washington DC	info@africatravelassociation.org
November 2010	Adventures in Travel Expo	Seattle, WA,	www.adventureexpo.com
November 2010	Washington State Convention Center	Seattle, WA	info@africatravelassociation.org

*For inclusion in this directory, email your event to [CBjifax@aol.com](mailto:CBjifax@aol.com), thank you.*

# AUSTRALIA • NEW ZEALAND • ASIA PACIFIC



TRIP #	DEPARTING TYPE	DAYS	MIN	ROUND TRIP PRICE	MAX	SUPPLIER	VALIDITY PERIOD	ADDITIONAL INFORMATION
<b>AUSTRALIA</b>								
<b>LOS ANGELES</b>								
DAILY	SKED AIR			\$ 789	Net	To:ADELAIDE AUSSIE ADVENTURES LIMITED	6/1/09-12/8/09	866-828-AUSSIE;AIR ONLY AVAIL
<b>BOSTON</b>								
123	SKED AIR			\$ 1847	Net	To:BRISBANE QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>CHICAGO</b>								
123	SKED AIR			\$ 1804	Net	To:BRISBANE QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM



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<b>HOUSTON</b>								
123	SKED AIR			\$ 1761	Net	To:BRISBANE QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>LOS ANGELES</b>								
123	SKED AIR			\$ 1503	Net	To:BRISBANE QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
DAILY	SKED AIR			\$ 619	Net	AUSSIE ADVENTURES LIMITED	6/1/09-12/8/09	866-828-AUSSIE;AIR ONLY AVAIL
DAILY	SKED AIR			\$ 1099	Net	GOWAY AIR	ALL YEAR	800-387-8850;AIRFARES@GOWAY.COM
<b>NEW YORK</b>								
123	SKED AIR			\$ 1847	Net	To:BRISBANE QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>SAN FRANCISCO</b>								
123	SKED AIR			\$ 1503	Net	To:BRISBANE QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>WASHINGTON DC</b>								
123	SKED AIR			\$ 1860	Net	To:BRISBANE QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>LOS ANGELES</b>								
DAILY	SKED AIR			\$ 619	Net	To:CAIRNS AUSSIE ADVENTURES LIMITED	6/1/09-12/8/09	866-828-AUSSIE;AIR ONLY AVAIL
<b>ATLANTA</b>								
123	SKED AIR			\$ 1848	Net	To:MELBOURNE QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>CHARLOTTE</b>								
123	SKED AIR			\$ 1848	Net	To:MELBOURNE QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>DALLAS</b>								
123	SKED AIR			\$ 1767	Net	To:MELBOURNE QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>HOUSTON</b>								
123	SKED AIR			\$ 1762	Net	To:MELBOURNE QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>LOS ANGELES</b>								
123	SKED AIR			\$ 1504	Net	To:MELBOURNE QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
DAILY	BUSINESS			\$ 7278	Net	AUSSIE ADVENTURES LIMITED	6/1/09-12/8/09	866-828-AUSSIE;AIR ONLY AVAIL
DAILY	SKED AIR			\$ 619	Net	AUSSIE ADVENTURES LIMITED	6/1/09-12/8/09	866-828-AUSSIE;AIR ONLY AVAIL
DAILY	SKED AIR			\$ 1099	Net	GOWAY AIR	ALL YEAR	800-387-8850;AIRFARES@GOWAY.COM
DAILY	SKED AIR			\$ 369	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>NEW YORK</b>								
DAILY	BUSINESS			\$ 3450	Net \$ 4450	To:MELBOURNE ARROW TRAVEL	ALL YEAR	CALL FOR OTHER CITIES;866-359-2776
DAILY	SKED AIR			\$ 1848	Net	QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
DAILY	SKED AIR			\$ 369	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>PORTLAND,OR</b>								
123	SKED AIR			\$ 1676	Net	To:MELBOURNE QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>SAN FRANCISCO</b>								
123	SKED AIR			\$ 1504	Net	To:MELBOURNE QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>SEATTLE</b>								
123	SKED AIR			\$ 1676	Net	To:MELBOURNE QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>LOS ANGELES</b>								
DAILY	SKED AIR			\$ 909	Net	To:PERTH AUSSIE ADVENTURES LIMITED	6/1/09-12/8/09	866-828-AUSSIE;AIR ONLY AVAIL
<b>CLEVELAND</b>								
123	SKED AIR			\$ 1715	Net	To:SYDNEY QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>DALLAS</b>								
123	SKED AIR			\$ 1672	Net	To:SYDNEY QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>HOUSTON</b>								
123	SKED AIR			\$ 1672	Net	To:SYDNEY QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
DAILY	SKED AIR			\$ 548	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>LOS ANGELES</b>								
123	SKED AIR			\$ 1414	Net	To:SYDNEY QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
DAILY	BUSINESS			\$ 3250	Net \$ 4150	ARROW TRAVEL	ALL YEAR	CALL FOR OTHER CITIES;866-359-2776
DAILY	SKED AIR			\$ 619	Net	AUSSIE ADVENTURES LIMITED	6/1/09-12/8/09	866-828-AUSSIE;AIR ONLY AVAIL
DAILY	PRM ECON			\$ 2099	Net	AUSSIE ADVENTURES LIMITED	6/1/09-12/8/09	866-828-AUSSIE;AIR ONLY AVAIL
DAILY	BUSINESS			\$ 7278	Net	AUSSIE ADVENTURES LIMITED	6/1/09-12/8/09	866-828-AUSSIE;AIR ONLY AVAIL
DAILY	BUSINESS			\$ 4990	Net	EXTRA VALUE AIR	ALL YEAR	800-758-1382;OTHER CITIES & 1ST AVBL.
DAILY	SKED AIR			\$ 1099	Net	GOWAY AIR	ALL YEAR	800-387-8850;AIRFARES@GOWAY.COM
<b>MIAMI</b>								
123	SKED AIR			\$ 1758	Net	To:SYDNEY QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>NEW YORK</b>								
DAILY	BUSINESS			\$ 5900	Net	To:SYDNEY EXTRA VALUE AIR	ALL YEAR	800-758-1382;OTHER CITIES & 1ST AVBL.
DAILY	SKED AIR			\$ 1180	Net	GOWAY AIR	ALL YEAR	800-387-8850;AIRFARES@GOWAY.COM
DAILY	SKED AIR			\$ 1758	Net	QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>PHOENIX</b>								
123	SKED AIR			\$ 1517	Net	To:SYDNEY QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM

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**AUSTRALIA**

<b>PORTLAND,OR</b>				<b>To:SYDNEY</b>		
123	SKED AIR	\$ 1629	Net	QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>RALEIGH-DURHAM</b>				<b>To:SYDNEY</b>		
123	SKED AIR	\$ 1758	Net	QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>SAN FRANCISCO</b>				<b>To:SYDNEY</b>		
123	SKED AIR	\$ 1414	Net	QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
	DAILY BUSINESS	\$ 7278	Net	AUSSIE ADVENTURES LIMITED	6/1/09-12/8/09	866-828-AUSSIE;AIR ONLY AVAIL
	DAILY SKED AIR	\$ 619	Net	AUSSIE ADVENTURES LIMITED	6/1/09-12/8/09	866-828-AUSSIE;AIR ONLY AVAIL
	DAILY SKED AIR	\$ 369	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>SEATTLE</b>				<b>To:SYDNEY</b>		
123	SKED AIR	\$ 1629	Net	QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>WASHINGTON DC</b>				<b>To:SYDNEY</b>		
123	SKED AIR	\$ 1771	Net	QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM

**CAMBODIA**

<b>LOS ANGELES</b>				<b>To:SIEM REAP</b>		
DAILY	SKED AIR	\$ 798	Net \$ 1298	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL ASIA;800-999-9912

**CHINA**



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<b>CHICAGO</b>				<b>To:BEIJING</b>		
DAILY	BUSINESS	\$ 3400		JBTI TOUR LLC	YEAR ROUND	800-967-2345;212-696-2058;INFO@JBTI.COM
<b>LOS ANGELES</b>				<b>To:BEIJING</b>		
DAILY	BUSINESS	\$ 2700		JBTI TOUR LLC	YEAR ROUND	800-967-2345;212-696-2058;INFO@JBTI.COM
DAILY	SKED AIR	\$ 470	Net	TOKYO TRAVEL SERVICE	TO 11/30/09	RATES CHNG;800-227-2065;CST#1017187-60
<b>NEW YORK</b>				<b>To:BEIJING</b>		
DAILY	BUSINESS	\$ 3300		JBTI TOUR LLC	YEAR ROUND	800-967-2345;212-696-2058;INFO@JBTI.COM
<b>SAN FRANCISCO</b>				<b>To:BEIJING</b>		
DAILY	BUSINESS	\$ 2700		JBTI TOUR LLC	YEAR ROUND	800-967-2345;212-696-2058;INFO@JBTI.COM
<b>WASHINGTON DC</b>				<b>To:BEIJING</b>		
DAILY	BUSINESS	\$ 3800	Net	EXTRA VALUE AIR	ALL YEAR	800-758-1382;OTHER CITIES & 1ST AVBL.
DAILY	SKED AIR	\$ 660	Net	JGT	LOW SEASON	800-926-7274;FARE@JPITRAVEL.COM
<b>CHICAGO</b>				<b>To:SHANGHAI</b>		
DAILY	BUSINESS	\$ 4500	Net	EXTRA VALUE AIR	ALL YEAR	800-758-1382;OTHER CITIES & 1ST AVBL.
DAILY	BUSINESS	\$ 3100		JBTI TOUR LLC	YEAR ROUND	800-967-2345;212-696-2058;INFO@JBTI.COM
<b>NEW YORK</b>				<b>To:SHANGHAI</b>		
DAILY	BUSINESS	\$ 2750	Net \$ 3950	ARROW TRAVEL	ALL YEAR	CALL FOR OTHER CITIES;866-359-2776
DAILY	BUSINESS	\$ 5000	Net	EXTRA VALUE AIR	ALL YEAR	800-758-1382;OTHER CITIES & 1ST AVBL.
DAILY	BUSINESS	\$ 3150		JBTI TOUR LLC	YEAR ROUND	800-967-2345;212-696-2058;INFO@JBTI.COM
<b>SAN FRANCISCO</b>				<b>To:SHANGHAI</b>		
DAILY	BUSINESS	\$ 2700		JBTI TOUR LLC	YEAR ROUND	800-967-2345;212-696-2058;INFO@JBTI.COM

**COOK ISLANDS**

<b>LOS ANGELES</b>				<b>To:RAROTONGA</b>		
DAILY	SKED AIR	\$ 718	Net	AUSSIE ADVENTURES LIMITED	ALL YEAR	866-828-AUSSIE;AIR ONLY AVAIL

**FIJI**

<b>BOSTON</b>				<b>To:NADI</b>		
DAILY	SKED AIR	\$ 1471	Net	QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>CHICAGO</b>				<b>To:NADI</b>		
DAILY	SKED AIR	\$ 1428	Net	QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>DALLAS</b>				<b>To:NADI</b>		
DAILY	SKED AIR	\$ 1385	Net	QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>HOUSTON</b>				<b>To:NADI</b>		
DAILY	SKED AIR	\$ 1385	Net	QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>LOS ANGELES</b>				<b>To:NADI</b>		
DAILY	SKED AIR	\$ 525	Net	AUSSIE ADVENTURES LIMITED	4/30/09-12/31/09	866-828-AUSSIE;AIR ONLY AVAIL
DAILY	SKED AIR	\$ 1127	Net	QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>NEW YORK</b>				<b>To:NADI</b>		
DAILY	SKED AIR	\$ 1471	Net	QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>SAN FRANCISCO</b>				<b>To:NADI</b>		
DAILY	SKED AIR	\$ 1127	Net	QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>WASHINGTON DC</b>				<b>To:NADI</b>		
DAILY	SKED AIR	\$ 1484	Net	QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM

**HONG KONG (CHINA)**

<b>CHICAGO</b>				<b>To:HONG KONG</b>		
DAILY	BUSINESS	\$ 3200	Net	EXTRA VALUE AIR	ALL YEAR	800-758-1382;OTHER CITIES & 1ST AVBL.
DAILY	BUSINESS	\$ 3500		JBTI TOUR LLC	YEAR ROUND	800-967-2345;212-696-2058;INFO@JBTI.COM
<b>LOS ANGELES</b>				<b>To:HONG KONG</b>		
DAILY	SKED AIR	\$ 655	Net	GOWAY AIR	ALL YEAR	800-387-8850;AIRFARES@GOWAY.COM
DAILY	BUSINESS	\$ 2700		JBTI TOUR LLC	YEAR ROUND	800-967-2345;212-696-2058;INFO@JBTI.COM
DAILY	SKED AIR	\$ 740	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
DAILY	SKED AIR	\$ 430	Net	TOKYO TRAVEL SERVICE	TO 11/30/09	800-227-2065;CST#1017187-60;NO ADV.
DAILY	BUSINESS	\$ 2580		TOKYO TRAVEL SERVICE	TO 11/30/09	18% COMM ON PUB FARES;CST#1017187-60

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<b>HONG KONG (CHINA)</b>							
<b>NEW YORK</b>							
DAILY	BUSINESS		\$ 3600	Net	To:HONG KONG EXTRA VALUE AIR	ALL YEAR	800-758-1382;OTHER CITIES & 1ST AVBL.
DAILY	BUSINESS		\$ 3150		JBTI TOUR LLC	YEAR ROUND	800-967-2345;212-696-2058;INFO@JBTL.COM
DAILY	SKED AIR		\$ 658	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>SAN FRANCISCO</b>							
DAILY	BUSINESS		\$ 2800		To:HONG KONG JBTI TOUR LLC	YEAR ROUND	800-967-2345;212-696-2058;INFO@JBTL.COM
<b>WASHINGTON DC</b>							
DAILY	SKED AIR		\$ 700	Net	JGT	LOW SEASON	800-926-7274;FARE@JPITRAVEL.COM

**INDIA**

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<b>CHICAGO</b>							
DAILY	SKED AIR		\$ 435	Net	To:CHENNAI SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>NEW YORK</b>							
DAILY	SKED AIR		\$ 429	Net	To:CHENNAI HARI-WORLD TRAVEL	CALL FOR DATES	888-449-8783;WWW.HARIWORLD.COM
DAILY	SKED AIR		\$ 370	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>SAN FRANCISCO</b>							
DAILY	SKED AIR		\$ 305	Net	To:CHENNAI SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>ATLANTA</b>							
DAILY	BUSINESS		\$ 4800	Net	To:DELHI EXTRA VALUE AIR	ALL YEAR	800-758-1382;OTHER CITIES & 1ST AVBL.
<b>CHICAGO</b>							
DAILY	SKED AIR		\$ 369	Net	To:DELHI HARI-WORLD TRAVEL	CALL FOR DATES	888-449-8783;WWW.HARIWORLD.COM
<b>LOS ANGELES</b>							
DAILY	SKED AIR		\$ 365	Net	To:DELHI SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>NEW YORK</b>							
DAILY	SKED AIR		\$ 370	Net	To:DELHI SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>WASHINGTON DC</b>							
DAILY	SKED AIR		\$ 575	Net	To:DELHI SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>HOUSTON</b>							
DAILY	SKED AIR		\$ 580	Net	To:HYDERABAD SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>SAN FRANCISCO</b>							
DAILY	SKED AIR		\$ 415	Net	To:HYDERABAD SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>DETROIT</b>							
DAILY	SKED AIR		\$ 590	Net	To:MUMBAI SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>LOS ANGELES</b>							
DAILY	SKED AIR		\$ 1060	Net	To:MUMBAI GOWAY AIR	ALL YEAR	800-387-8850;AIRFARES@GOWAY.COM
<b>NEW YORK</b>							
DAILY	SKED AIR		\$ 379	Net	To:MUMBAI HARI-WORLD TRAVEL	CALL FOR DATES	888-449-8783;WWW.HARIWORLD.COM
DAILY	SKED AIR		\$ 370	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>SAN FRANCISCO</b>							
DAILY	SKED AIR		\$ 285	Net	To:MUMBAI SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE

**INDONESIA**

<b>LOS ANGELES</b>							
DAILY	SKED AIR		\$ 760	Net	To:BALI, DENPASAR GOWAY AIR	ALL YEAR	800-387-8850;AIRFARES@GOWAY.COM
<b>WASHINGTON DC</b>							
DAILY	SKED AIR		\$ 838	Net	To:JAKARTA JGT	LOW SEASON	800-926-7274;FARE@JPITRAVEL.COM

**JAPAN**

<b>LOS ANGELES</b>							
1234	SKED AIR		\$ 505	Net	To:NAGOYA TOKYO TRAVEL SERVICE	TO 11/30/09	800-227-2065;CST#1017187-60;FARES CHNG
<b>WASHINGTON DC</b>							
DAILY	SKED AIR		\$ 831	Net	To:OKINAWA JGT	LOW SEASON	800-926-7274;FARE@JPITRAVEL.COM
<b>LOS ANGELES</b>							
DAILY	SKED AIR		\$ 495	Net	To:OSAKA TOKYO TRAVEL SERVICE	TO 11/30/09	800-227-2065;CST#1017187-60;FARES CHNG
<b>CHICAGO</b>							
DAILY	BUSINESS		\$ 3995	Net	To:TOKYO EXTRA VALUE AIR	ALL YEAR	800-758-1382;OTHER CITIES & 1ST AVBL.
DAILY	BUSINESS		\$ 3548		JBTI TOUR LLC	YEAR ROUND	800-967-2345;212-696-2058;INFO@JBTL.COM
<b>LOS ANGELES</b>							
1346	BUSINESS		\$ 2700		To:TOKYO TOKYO TRAVEL SERVICE	TO 11/30/09	18% COMM ON PUB FARES;CST#1017187-60
DAILY	SKED AIR		\$ 369	Net	TOKYO TRAVEL SERVICE	TO 11/30/09	800-227-2065;CST#1017187-60;FARES CHNG
<b>NEW YORK</b>							
DAILY	BUSINESS		\$ 2850	Net	To:TOKYO ARROW TRAVEL	ALL YEAR	CALL FOR OTHER CITIES;866-359-2776
DAILY	BUSINESS		\$ 3995	Net	EXTRA VALUE AIR	ALL YEAR	800-758-1382;OTHER CITIES & 1ST AVBL.
DAILY	BUSINESS		\$ 4200		JBTI TOUR LLC	YEAR ROUND	800-967-2345;212-696-2058;INFO@JBTL.COM
DAILY	SKED AIR		\$ 558	Net	TOKYO TRAVEL SERVICE	TO 11/30/09	800-227-2065;CST#1017187-60;RATES CHNG
<b>SAN FRANCISCO</b>							
DAILY	BUSINESS		\$ 3500	Net	To:TOKYO EXTRA VALUE AIR	ALL YEAR	800-758-1382;OTHER CITIES & 1ST AVBL.
DAILY	BUSINESS		\$ 3200		JBTI TOUR LLC	YEAR ROUND	800-967-2345;212-696-2058;INFO@JBTL.COM
<b>WASHINGTON DC</b>							
DAILY	SKED AIR		\$ 531	Net	To:TOKYO JGT	LOW SEASON	800-926-7274;FARE@JPITRAVEL.COM

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**KAZAKHSTAN**

DAILY TOUR PKG 3 \$ 346 **To:ALMATY**  
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**KOREA**

**CHICAGO** **To:SEOUL**  
 DAILY BUSINESS \$ 2830 JBTI TOUR LLC YEAR ROUND 800-967-2345;212-696-2058;INFO@JBTI.COM

**LOS ANGELES** **To:SEOUL**  
 DAILY SKED AIR \$ 445 Net TOKYO TRAVEL SERVICE TO 11/30/09 800-227-2065;CST#1017187-60;MORE CITIES

**NEW YORK** **To:SEOUL**  
 DAILY BUSINESS \$ 2630 JBTI TOUR LLC YEAR ROUND 800-967-2345;212-696-2058;INFO@JBTI.COM

**SAN FRANCISCO** **To:SEOUL**  
 DAILY BUSINESS \$ 2300 JBTI TOUR LLC YEAR ROUND 800-967-2345;212-696-2058;INFO@JBTI.COM

**WASHINGTON DC** **To:SEOUL**  
 DAILY SKED AIR \$ 550 Net JGT LOW SEASON 800-926-7274;FARE@JPITRAVEL.COM

**KYRGYZSTAN**

DAILY TOUR PKG 3 \$ 310 **To:BISHKEK**  
 RUSSIAN AMERICAN CONSULT. ALL YEAR 877-268-2677;VISAS;HTLS AVBL ALL KYRGY.

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 DAILY SKED AIR \$ 790 Net AUSSIE ADVENTURES LIMITED 6/1/09-12/8/09 866-828-AUSSIE;AIR ONLY AVAIL  
 DAILY BUSINESS \$ 5778 Net AUSSIE ADVENTURES LIMITED 6/1/09-12/8/09 866-828-AUSSIE;AIR ONLY AVAIL  
 DAILY PRM ECON \$ 2099 Net AUSSIE ADVENTURES LIMITED 6/1/09-12/8/09 866-828-AUSSIE;AIR ONLY AVAIL  
 DAILY BUSINESS \$ 7295 Net EXTRA VALUE AIR ALL YEAR 800-758-1382;OTHER CITIES & 1ST AVBL.  
 DAILY SKED AIR \$ 1025 Net GOWAY AIR ALL YEAR 800-387-8850;AIRFARES@GOWAY.COM  
 DAILY SKED AIR \$ 1471 Net QANTAS VACATIONS LOW SEASON 800-348-8146;WWW.QANTASVACATIONS.COM

**NEW YORK** **To:AUCKLAND**  
 DAILY SKED AIR \$ 1399 Net GOWAY AIR ALL YEAR 800-387-8850;AIRFARES@GOWAY.COM  
 DAILY SKED AIR \$ 1815 Net QANTAS VACATIONS LOW SEASON 800-348-8146;WWW.QANTASVACATIONS.COM  
 DAILY SKED AIR \$ 1255 Net SKYBIRD TRAVEL & TOURS TO 11/30/09 888-SKYBIRD;OTHER CITIES AVAILABLE

**SAN FRANCISCO** **To:AUCKLAND**  
 DAILY BUSINESS \$ 5778 Net AUSSIE ADVENTURES LIMITED 6/1/09-12/8/09 866-828-AUSSIE;AIR ONLY AVAIL  
 DAILY PRM ECON \$ 2099 Net AUSSIE ADVENTURES LIMITED 6/1/09-12/8/09 866-828-AUSSIE;AIR ONLY AVAIL  
 DAILY SKED AIR \$ 778 Net AUSSIE ADVENTURES LIMITED 6/1/09-12/8/09 866-828-AUSSIE;AIR ONLY AVAIL  
 DAILY SKED AIR \$ 945 Net SKYBIRD TRAVEL & TOURS TO 11/30/09 888-SKYBIRD;OTHER CITIES AVAILABLE

**WASHINGTON DC** **To:AUCKLAND**  
 DAILY SKED AIR \$ 1828 Net QANTAS VACATIONS LOW SEASON 800-348-8146;WWW.QANTASVACATIONS.COM

**LOS ANGELES** **To:CHRISTCHURCH**  
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 DAILY BUSINESS \$ 2650 TOKYO TRAVEL SERVICE TO 11/30/09 18% COMM ON PUB FARES;CST#1017187-60  
 DAILY SKED AIR \$ 480 Net TOKYO TRAVEL SERVICE TO 11/30/09 800-227-2065;CST#1017187-60;MORE CITIES

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 DAILY SKED AIR \$ 550 Net JGT LOW SEASON 800-926-7274;FARE@JPITRAVEL.COM

**SAMOA**

**LOS ANGELES** **To:APIA**  
 DAILY SKED AIR \$ 779 Net AUSSIE ADVENTURES LIMITED 9/16/09-11/26/09 866-828-AUSSIE;AIR ONLY AVAIL

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**CHICAGO** **To:SINGAPORE**  
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**NEW YORK** **To:SINGAPORE**  
 DAILY BUSINESS \$ 3030 JBTI TOUR LLC YEAR ROUND 800-967-2345;212-696-2058;INFO@JBTI.COM

**SAN FRANCISCO** **To:SINGAPORE**  
 DAILY BUSINESS \$ 2430 JBTI TOUR LLC YEAR ROUND 800-967-2345;212-696-2058;INFO@JBTI.COM

TRIP #	DEPARTING TYPE	TRIP DAYS	ROUND TRIP PRICE MIN	MAX	VALIDITY SUPPLIER	PERIOD	ADDITIONAL INFORMATION
<b>WASHINGTON DC</b>					<b>To:SINGAPORE</b>		
DAILY	SKED AIR		\$ 678	Net	JGT	LOW SEASON	800-926-7274;FARE@JPITRAVEL.COM
<b>TAHITI</b>					<b>To:PAPEETE</b>		
DAILY	SKED AIR		\$ 1389	Net	QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>CHICAGO</b>					<b>To:PAPEETE</b>		
DAILY	SKED AIR		\$ 1366	Net	QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>DALLAS</b>					<b>To:PAPEETE</b>		
DAILY	SKED AIR		\$ 1330	Net	QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>HOUSTON</b>					<b>To:PAPEETE</b>		
DAILY	SKED AIR		\$ 1330	Net	QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>LOS ANGELES</b>					<b>To:PAPEETE</b>		
DAILY	SKED AIR		\$ 1006	Net	QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>NEW YORK</b>					<b>To:PAPEETE</b>		
DAILY	SKED AIR		\$ 1048	Net	GOWAY AIR	ALL YEAR	800-387-8850;AIRFARES@GOWAY.COM
DAILY	SKED AIR		\$ 1389	Net	QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>SAN FRANCISCO</b>					<b>To:PAPEETE</b>		
DAILY	SKED AIR		\$ 1168	Net	QANTAS VACATIONS	LOW SEASON	800-348-8146;WWW.QANTASVACATIONS.COM
<b>TAIWAN</b>					<b>To:TAIPEI</b>		
<b>CHICAGO</b>					SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
DAILY	SKED AIR		\$ 630	Net			
<b>LOS ANGELES</b>					<b>To:TAIPEI</b>		
DAILY	SKED AIR		\$ 550	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
DAILY	SKED AIR		\$ 370	Net	TOKYO TRAVEL SERVICE	TO 11/30/09	800-227-2065;BLCKOUT;CST#1017187-60
DAILY	BUSINESS		\$ 2690		TOKYO TRAVEL SERVICE	TO 11/30/09	18% COMM ON PUB FARES;CST#1017187-60
<b>WASHINGTON DC</b>					<b>To:TAIPEI</b>		
DAILY	SKED AIR		\$ 520	Net	JGT	LOW SEASON	800-926-7274;FARE@JALPAK.COM
<b>THAILAND</b>					<b>To:BANGKOK</b>		
<b>ATLANTA</b>					C & H INTERNATIONAL	TO 11/30/09	888-708-0088;SODE.DELRISCO@CHNINTL.COM
DAILY	SKED AIR		\$ 568	Net			
<b>BOSTON</b>					<b>To:BANGKOK</b>		
DAILY	SKED AIR		\$ 515	Net	C & H INTERNATIONAL	TO 11/30/09	866-288-5663;KEN.CHONG@CNHINTL.COM
<b>LOS ANGELES</b>					<b>To:BANGKOK</b>		
DAILY	SKED AIR		\$ 775	Net	GOWAY AIR	ALL YEAR	800-387-8850;AIRFARES@GOWAY.COM
DAILY	SKED AIR		\$ 315	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
DAILY	SKED AIR		\$ 470	Net	TOKYO TRAVEL SERVICE	TO 11/30/09	VIA OSA;800-227-2065;CST#1017187-60
DAILY	BUSINESS		\$ 2290		TOKYO TRAVEL SERVICE	TO 11/30/09	18% COMM ON PUB FARES;CST#1017187-60
<b>NEW YORK</b>					<b>To:BANGKOK</b>		
DAILY	SKED AIR		\$ 365	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>OKLAHOMA CITY</b>					<b>To:BANGKOK</b>		
DAILY	SKED AIR		\$ 660	Net	C & H INTERNATIONAL	TO 11/30/09	866-206-8065;KALYANI.RAVI@CNHTRAVEL.COM
<b>WASHINGTON DC</b>					<b>To:BANGKOK</b>		
DAILY	SKED AIR		\$ 620	Net	JGT	LOW SEASON	800-926-7274;FARE@JPITRAVEL.COM
DAILY	SKED AIR		\$ 765	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>LOS ANGELES</b>					<b>To:PHUKET</b>		
DAILY	SKED AIR		\$ 798	Net \$ 1298	TRAVEL PEOPLE	ALL YEAR	ALL USA TO ALL ASIA;800-999-9912
<b>TONGA</b>					<b>To:TONGATAPU</b>		
<b>LOS ANGELES</b>					AUSSIE ADVENTURES LIMITED	9/19/09-11/26/09	866-828-AUSSIE;AIR ONLY AVAIL
DAILY	SKED AIR		\$ 855	Net			
<b>UZBEKISTAN</b>					<b>To:TASHKENT</b>		
DAILY	TOUR PKG 3		\$ 160		RUSSIAN AMERICAN CONSULT.	ALL YEAR	877-268-2677;VISAS;HTLS AVBL ALL UZBEK.
<b>NEW YORK</b>					<b>To:TASHKENT</b>		
4,7	SKED AIR		\$ 1036	Net	UNITED TOURS CORP.	TO 11/30/09	888-838-1674;212-245-1100;OW OK
DAILY	SKED AIR		\$ 487	Net	PANORAMA TRAVEL, LTD.	9/16/09-3/31/10	OTHER CITIES;ADD-ONS AVAIL;800-204-7130
<b>VIETNAM</b>					<b>To:HANOI</b>		
<b>LOS ANGELES</b>					GOWAY AIR	ALL YEAR	800-387-8850;AIRFARES@GOWAY.COM
DAILY	SKED AIR		\$ 875	Net			
<b>ATLANTA</b>					<b>To:HO-CHI-MINH CITY(SAIGON)</b>		
DAILY	SKED AIR		\$ 505	Net	C & H INTERNATIONAL	TO 11/30/09	888-708-0088;SODE.DELRISCO@CHNINTL.COM
<b>LOS ANGELES</b>					<b>To:HO-CHI-MINH CITY(SAIGON)</b>		
DAILY	SKED AIR		\$ 315	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
DAILY	SKED AIR		\$ 455	Net	TOKYO TRAVEL SERVICE	TO 11/30/09	800-227-2065;CST#1017187-60;RATES CHNG

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<b>NEW YORK</b>					<b>To:HO-CHI-MINH CITY(SAIGON)</b>		
DAILY	SKED AIR		\$ 365	Net	SKYBIRD TRAVEL & TOURS	TO 11/30/09	888-SKYBIRD;OTHER CITIES AVAILABLE
<b>WASHINGTON DC</b>					<b>To:HO-CHI-MINH CITY(SAIGON)</b>		
DAILY	SKED AIR		\$ 566	Net	JGT	LOW SEASON	800-926-7274;FARE@JPITRAVEL.COM

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## SPECIAL INTEREST SKI

# Best US Ski-Cations Without the Crowds

By Stillman Rogers

**S**un Valley, Aspen, Vail, Killington – your clients have heard of all the big names in American ski mountains, but more and more skiers— from beginners to experts – are looking for glorious snow and good facilities without the hassle of the razzle dazzle resorts. Here are some suggestions to help you create custom-made ski trips that get your clients to the right mountain and the right resort.

**VERMONT:** In Vermont, **Okemo** has 119 trails and glades and possibly the best snow making and grooming in the northeast. Family friendly and with top-notch instruction at all levels, there are a variety of lodging and dining options within the resort and in the town of Ludlow, below. Non-skiers can enjoy the pool and huge skating rink or learn snowshoeing and cross-country skiing. Fly-in clients arrive through Boston, Boston-Manchester or Hartford. Visit [www.okemo.com](http://www.okemo.com)

**Smuggler's Notch**, in the northern part of the state is close to Burlington. For ten years ranked Number 1 in the US for its family programs, Smuggs' impressive range of facilities for children doesn't detract from the resort's attention to adult guests. The 73 ski trails are on 1,000 acres covering three mountains. Visit [www.smuggs.com](http://www.smuggs.com)

**NEW HAMPSHIRE:** New Hampshire's wealth of skiing opportunities are close enough together that clients can experience several mountains while staying at any resort. These three are accessed via I-93 from Boston-Manchester Airport in Manchester, NH. **Bretton Woods Resort** is the furthest north of the three, with an immense area and wide range of trails. Associated with the famed Mount Washington Hotel, packages are available with it and other local hotels and condos. Visit [www.mountwashingtonresort.com](http://www.mountwashingtonresort.com)

**Waterville Valley Resort** is a purpose-built outdoor recreation village in the White Mountain National Forest. In addition to alpine skiing, Waterville has outstanding cross-country, snowshoeing and other fitness facilities. "Threedom" passes allow skiers to combine Waterville with Bretton Woods and Cranmore Mountain Resort in North Conway. Visit [www.waterville.com](http://www.waterville.com)

**Loon Mountain Resort** is a full-service complex at one end of the spectacular Kamcamagus Highway. Loon recently expanded to another mountain, making it the largest ski area in the state. It has a full range of mountainside lodging and dining, and is close to shopping and dining in the town of Lincoln. Visit [www.loonmtn.com](http://www.loonmtn.com)

**MAINE:** Maine's ski mountains are in the western part of the state, toward the New Hampshire border. Clients should plan to fly into Portland International Airport or Bangor Airport and drive to their destination. Maine's resorts have a casual feel and rustic mood, a perfect ambiance for active days and kick-back evenings.

The largest is **Sugarloaf Resort**, nestled in the wilderness of the Carrabasset Valley. The resort has a good range of hotel and condo options as well as choices for dining. Less crowded than most resorts of its size, Sugarloaf gives a sense of having the mountain to one's self. Visit [www.sugarloaf.com](http://www.sugarloaf.com)

Less well-known is **Saddleback Resort** in Rangeley. The skiing at Saddleback covers a whole mountain ridge line, with plenty of mountain for all skill levels. Lodging is available slopeside in beautiful, newly opened condo units with full kitchens. Other



STOWE MOUNTAIN RESORT, VERMONT

lodging is in Rangeley, along with a full range of dining options; advise clients to dine at the Loon Lodge Inn and Restaurant, both for the excellent menu and for its quintessential Maine Woods atmosphere. Visit [www.saddlebackmaine.com](http://www.saddlebackmaine.com)

**UTAH:** Utah offers some of the best of the west. Recommend **Park City**, site of the 2002 winter Olympics, for its easy access, "champagne powder" and wide range of options. Fresh-fallen snow here is like skiing through eider down.

Three resorts – **Deer Valley Resort** ([www.deervalley.com](http://www.deervalley.com)), **Park City Mountain Resort** ([www.parkcitymountain.com](http://www.parkcitymountain.com)) and **The Canyons Resort** ([www.thecanyons.com](http://www.thecanyons.com)) – are all here, their slopes easily reached from the center of town on public transport. Trails at each are for everyone from rank beginner to triple-diamond fanatics. Each resort has a full range of lodging, dining, equipment rental and activities, all of which are commissionable. Big news this year is the opening of the new Waldorf Astoria luxury Dakota Mountain Lodge, with a Golden Door Spa at the base of The Canyons Resort.

In town, **Park City Lodging** offers ski-and-stay packages at downtown locations that are perfect for families with non-skiers, who can spend their days browsing the Main Street art galleries and boutiques. Visit [www.parkcitylodging.com](http://www.parkcitylodging.com)

Suggest lunch at Windy Ridge in town and at Royal Street Café, mid-mountain at Deer Valley. For dinner, feel free to recommend Jean Louis on Heber Avenue and Cimayo on Main Street.

**COLORADO:** If clients want Colorado, suggest **Crested Butte**, which has great snow and where 80% of the trails are within the range of intermediate skiers. The resort has had \$315 million in upgrades since 2004. Good packages — some including air — are commissionable. Clients will want to know about the cool mid-mountain Ice Bar and restaurant, greatly expanded and rebuilt this year, and in the late afternoon they will want to try D'jango's, a tapas bar in the resort's Mountaineer Square. Clients can fly to Gunnison, where a shuttle service is available to Crested Butte. Visit [www.skicb.com](http://www.skicb.com)

**WYOMING:** **Jackson Hole**, Wyoming brings clients to the middle of the Tetons, and they can fly direct to Jackson Hole. The mountain has an impressive 4,100' vertical rise with 50% of the terrain ranked expert, the other half being intermediate or beginner. Visit [www.jacksonhole.com](http://www.jacksonhole.com)

In addition to the resort facilities at the mountain, nearby lodges have attractive (and commissionable) packages. **Spring Creek Ranch**, has a "Ski Free" package that includes lift tickets at Jackson Hole or **Grand Targhee**, room breakfast and shuttle to the mountain starting at \$87.50 per person double. Visit [www.grandtarghee.com](http://www.grandtarghee.com)

Agents who do not ski, need not worry about recommending any of these resorts because chances are, your clients know what they want, but need you to put it all in place.

# Where the wired things are courting the tech-savvy traveler



AMADEUS

Your customers are clamoring for on-the-go travel technology solutions. Here's how to appeal to the upwardly mobile traveler—even if you're new to the world of "apps."

Whether you still think of Apple and Blackberry as diner pie varieties, enjoy holding the whole world in the Palm Treo of your hand—or are somewhere in the middle of the spectrum when it comes to mobile technology—you have to admit it: the times, they have a-changed.

## Especially when it comes to mobile travel technology.

Paper tickets are not only passé but obsolete, and now even printouts of e-tickets are becoming unnecessary since most airlines allow you to check in to your flight from your phone. New travel-related mobile phone applications are introduced on an almost daily basis. Your customers can do everything from reserve a restaurant table to deny an employee's travel request just by sliding their finger across a touch screen.

### COLORADO BEST BUY

**Keystone**, mountain resort is offering a guaranteed low rate on its one and two-bedroom condos this winter with \$149 and \$189 rates respectively. This offer is valid November 6 through April 10 – with the exception of Christmas week (December 26-31). Every guest receives a complimentary Adventure Passport upon check-in, entitling them to free and discounted activities such as GPS Adventure, NASTAR Family Racing, free ice skating (at an outdoor rink ranked #4 in the country in a consumer survey). Off the slopes, Keystone offers great dining, shopping, entertainment, nightlife and lodging. Keystone is 90 minutes west of Denver in the Rocky Mountains. Call **800-354-4386**; or, visit [www.keystonerestort.com](http://www.keystonerestort.com)

### SKI PASS DEALS IN VERMONT

**Ascutney Mountain Resort:** Has a well-deserved reputation as a family resort with season pass programs to fit any budget including the Sunday - Friday "Advantage Pass." This pass offers access six days a week with only a handful of blackout dates for the amazing Early Bird price of \$199 for a Jr./Sr. Pass. [www.ascutney.com](http://www.ascutney.com)

**Bolton Valley:** A family of four can ski/ride Bolton Valley all season - day and night - for as little as \$362 per person. An individual all access alpine pass is \$549, with all access youth passes just \$269. <http://winter.boltonvalley.com>

**Bromley Mountain:** Bromley's Sun Mountain Club Card was created to reward skiers and riders who visit often but not often enough to justify the purchase of a season pass. The card costs \$69 for adults, \$59 for teens and seniors (65-69), and \$49 for juniors and super seniors (70+). It comes loaded with one free day of skiing, \$10 off every all-day lift ticket, weekends and holidays included. Purchase at [www.bromley.com](http://www.bromley.com) or at the ticket booth.

## Two questions to ask of your travel business

These new developments beg two important questions, according to Owen Wild, director of marketing strategy and planning for Amadeus North America. "First, you need to decide if you're sufficiently conversant in mobile travel technology." You need to be able to answer customers' travel technology questions, such as how to check into a hotel from a phone, or your opinion of various travel apps.

"The second question," Wild continues, "is whether your travel business offers customers the right mobile travel technology to meet their needs."

## Talking the talk

A recent study conducted by Amadeus and the Association of Corporate Travel Executives (ACTE) found that the use of emerging mobile technologies among corporate travel customers is becoming increasingly widespread; use of "smart phones" (mobile phones with Internet access) rose 60% worldwide. The trend is also spreading quickly across leisure travelers as well. So the question is: are you up on the latest apps (the nickname for mobile phone applications)? Can you talk a less-than-technologically-savvy customer through the process of checking into a flight online?

## It's all about customer service

Jumping on the mobile bandwagon is about more than seeming "old-fashioned." Being able to advise about travel technology is an important part of offering travel expertise and service, says Wild. "It's also a great way to take your business to the next level."

So even if you prefer the comfort of your mobile flip phone to the bells and whistles of the latest and greatest "smart" gadget, keep your knowledge base up-to-date. Also make sure the technology your travel business offers meets the needs of your clientele—whether they want to view their itineraries from their mobile phones, make a reservation online, or simply want to learn more about your agency from the comfort of their home computers.

## Amadeus online packages

Let's start with the basics. If you haven't set up a Web site yet, it's easy to do so with Amadeus Basic Online Package. For a low price, we'll custom-create a fully-functioning, secure Web site branded with your company's logo, and provide a Web address you can include in all of your marketing materials. Customers can book online 24/7—a critical feature for most travelers.

Get more mileage out of your online presence by upgrading to Amadeus Advanced Online Package. Fully loaded with Amadeus e-Retail Engine, this package comes with a sophisticated real-time booking engine that can be integrated into your existing Web site.

Amadeus [checkmytrip.com](http://checkmytrip.com), which can be custom-embedded in your Web site, allows a customer to view a complete itinerary in real-time to reflect any schedule changes. Amadeus [checkmytrip.com](http://checkmytrip.com) is also available as an iPhone or iTouch app, so travelers can view their complete itineraries from mobile phones.

## Interested in these Amadeus solutions?

To speak to an Amadeus representative, call **1-888-AMADEUS (US)** or **1-888-611-5554 (Canada)**, or e-mail: [salesinquiries@amadeus.com](mailto:salesinquiries@amadeus.com). Discover your niche and create a customized solution for your travel business in just 4 easy steps. Visit: [www.us.amadeus.com/solutionfinder](http://www.us.amadeus.com/solutionfinder)



## Zar Manages Carib Team at Travel Impressions

Paul Zar, has been appointed as Vice President of the Caribbean Destination Team, Managed Brands and Airline/Car Relations for Travel Impressions.

He arrives with 25-plus years of extensive travel and tourism knowledge including experience from his most recent position as Senior Vice President, Business Development and Airline Relations at LibGo Travel Inc.

Prior to his tenure at LibGo, Zar served for 10 years as Managing

Director, North America, for the Bermuda Department of Tourism where he managed strategic relationships with airlines, hotels and wholesalers, and developed retail travel agency distribution schemes. He also worked with American Airlines for 13 years as Director of Marketing - Atlantic/Caribbean, Division Manager - Special Sales, and Division Manager - Company Meeting and Convention Sales. Zar's forte is in developing and executing strategic plans, product development, negotiations, relationship management, consumer and retail agency sales and marketing, and

tourism development.

At Travel Impressions, Zar will report to John Hanratty, Senior Vice President and CEO. Among his responsibilities, Zar will oversee the continual growth for Travel Impressions and American Express Vacations; manage major relationships for air and car programs on behalf of Travel Impressions and direct and manage all activities associated with securing managed brands.

Call 800-284-0044; Travel agents earn a 1% bonus commission when booking online with Quest for Agents via [www.Travelimpressions.com](http://www.Travelimpressions.com)



## Viera Becomes Vacation.com GM, Sales

Vacation.com, recently welcomed Karin Viera to the role of General Manager of Sales, where she will oversee the organization's U.S. field and inside sales teams.

Viera previously held the position of vice president of sales – Southeast region for Carnival Cruise Lines, managing the company's largest sales region. During her nearly three decades with Carnival, she had a variety of sales-related positions.

"Viera brings a wealth of experience from working with both the travel agency community and cruise industry," said Steve Tracas, Vacation.com's president and CEO. "She knows the players, and she is a perfect fit for our network and a great addition to our sales force."

Viera holds a Certified Travel Counselor designation and earned an associates degree in Marketing from State University of New York. She currently resides in Alexandria, Virginia, with her daughter Julia.

Vacation.com is the largest travel

services marketing organization in North America, serving independent retail travel agencies across the U.S. and Canada. Vacation.com facilitates "The Power of the Partnership" between a network of quality preferred suppliers and member agencies that increase profits through disciplined marketing, comprehensive training and robust booking tools, including the proprietary EZguider sales platform.

For more information, on Vacation.com, call 800-843-0733; or, visit [www.vacation.com](http://www.vacation.com)



## Zenner Steps into Exec Suite as Pres. at Travel Bound

Nico Zenner was appointed President of wholesale tour operator Travel Bound last month. At the same time, the company reported that bookings for the past three months have been 30% higher compared to 2008. Destinations that remain strong sellers despite single-digit drops over last year: Italy, France, Spain, Germany, Ireland, Czech Republic, China, Hong Kong, Argentina, and the Netherlands.

Zenner joined Travel Bound in 2005

as Vice President of Sales & Marketing and was appointed General Manager in 2007. Previously he held executive positions at Rail Europe Group, the Netherlands Board of Tourism and Sabena Airlines.

"Business has picked up tremendously in the past three months," said Zenner. "Not only have we seen 30% higher bookings every week compared to the same time last year, but many destinations are showing growth. We see Europe coming back, and strong growth in South America and the Middle East. It looks like peak season took

off a few months late this year – but it's definitely in full swing. Like many in the business, we started this year with a significant decline, so this represents a remarkable turnaround. If the trend continues, we will have put more guests in hotels this year than last." Long known for selling Europe, Travel Bound dramatically increased its North American offerings this past year and has added scenic cruises in Southeast Asia, South America, Europe and South America to its portfolio. Call 800-808-9541; or visit [www.booktravelbound.com](http://www.booktravelbound.com)

# Marriott's Big Give-Back to Agents

**D**on't be surprised if you receive e-mails from colleagues with big fat red hearts that say, Love Travel Agents. Those are just some of the components of Marriott International Inc.'s new global **Love Travel Agents** campaign designed to celebrate and build awareness of the travel agency community and its partners. The campaign was first introduced at THETRADESHOW in September. Love Travel Agents was created to help build knowledge among travel industry leaders and customers of the pivotal role travel agents play within the industry.

JF interviewed **Julius Robinson**, vice president of global sales intermediaries for Marriott International, about the ins and outs of Marriott's agent outreach as well as new developments that will continue to enhance the product line.

**JF: What are the goals of the new campaign?**

JR: Travel agents have always played an important role for Marriott, so we introduced this broad campaign to engage the entire travel industry community, strengthening the business, and to encourage people to continue traveling. The campaign is one way we have reinvested in the agent community as they can use its many components to promote their business; we try to partner with the industry not only to make money but to help them make money as well. When agents visit the Marriott/travel agent site, and click into the portal, they will find neat downloads with the Love Travel Agent logo - for business cards, stationery, and e-cards that can be mailed to customers or colleagues. We created a universe so that agents can personalize the logo even without the Marriott name on them.

**JF: Why was the campaign launched now?**

JR: Marriott prides itself on being innovative and we decided to launch the campaign to celebrate two significant anniversaries: the 10th anniversary of our Hotel Excellence! training (HE!) program and it is the 20th year since we first offered "Fam-Tastic" rates to the industry.

**JF: Can you tell us a bit more about Hotel Excellence!?**

JR: HE! is offered free of charge in nine languages and we have over 150,000 agent graduates of the program world-

wide. Unlike many other supplier training programs, about 30% of ours focuses on Marriott's product specifics, while two-thirds of it is devoted to how to qualify, research, and recommend lodging choices and become more profitable and effective as travel professionals. Once agents complete the program, they are certified as a "Hotel Sales Specialist" and we send them "Fam-Tastic" coupons with rates as low as \$44. The program has been described as "an industry gift from a supplier." Competitors have introduced similar programs, but most of them give more information on their own particular product rather than general sales advice to the industry.

**JF: Are there any big projects online at this moment?**

JR: We have two great projects in the works: Anything as big as these two properties will have to compete sharply to grab customers from all segments - business, leisure and transient markets.

In Los Angeles, we have the LA Live Project, which is a JW Marriott and Ritz-Carlton footprint, and is part of major redevelopment work in the city. The property will have more than 1,100 rooms and will open in March 2010. We think this will have a great impact on the city itself. And secondly, just 25 miles north of San Antonio's Riverwalk, we are building the JW Marriott San Antonio Hill Country Resort and Spa, with just over 1,000 rooms, two PGA Golf courses, a 27,000 square foot spa, and a six-acre waterpark.

**JF: Any areas earmarked for future growth?**

JR: Marriott is heavily focused on new builds in several emerging markets — the Middle East, Asia and in particular, India. Marriott already counts just under 20 properties in the Middle East and hopes to have 60 in next three to five years; we are building at the same rate in Asia and India specifically.

**JF: How does Marriott distinguish its product line from the competition?**

JR: We like to say we are the easiest company to do business within the industry, and one reason we are able to do that is that we go way beyond traditional product offers. When you only focus on product, it can be easily matched in the industry - such as customer amenities for instance - so we shift the focus more to



the service side of business because we feel we have competitive advantages in this area.

Additionally, we have Mr. Marriott and the legacy that corporate culture has is something we also promote, the other mega brands do not have a symbol like him who stands for integrity and service.

**JF: How does the Marriott brand stay fresh?**

JR: At headquarters we have teams that work on research and development to keep pace with what customers actually want. We have developed identity types, for instance, we refer to the full-service Marriott Hotels as Performance Properties to describe the service, and the efficiency. For instance, we have a series of technological advances in the rooms called Jack Packs that enable guests to plug in their laptops to flat-screen televisions and split the screen - watch TV on one side, work on the other. In the Courtyard Marriott product, we have dozens of small setups for small meetings and gatherings throughout the lobby.

**JF: Can you give us some insight into the timeshare product?**

JR: Timeshares follow the same commission model as other Marriott products but understandably, the first commitment is to the ownership groups and once that is fulfilled and the properties open to the general public, and agents can get involved at that stage.

They are a solid business, although this year capital investments in them slowed down, we are not building them as fast as we had been.

**JF: Any special event planning available?**

JR: Our portfolio has the largest amount of square footage in the U.S. in our meeting and banquet spaces, so, by extension, Marriott is a big player in the wedding market.

For more information on Marriott's travel agent programs and services, visit Marriott's specially-designed website just for travel agents at [www.marriott.com/travelagents](http://www.marriott.com/travelagents)

### Emirates Air To Pay 4% Commission

Dubai-based airline, **Emirates**, has announced that it will pay travel agencies a 4% commission on each Emirates ticket they issue by November 29. Emirates flies from Dubai to four U.S. cities: Houston, Los Angeles, New York and San Francisco.

In other news, Emirates, and Virgin Blue Group's new international airline, V Australia, recently announced a code share partnership on the trans-Tasman route. The code share agreement – Emirates' first with an Australian carrier – establishes Emirates as V Australia's first code share partner outside of the Virgin Blue Group. Brett Godfrey, Chief Executive, Virgin Blue said: "Emirates is a highly regarded, world-class carrier and we are delighted to confirm the carrier as V Australia's first code share partner outside of Virgin Blue. The two carriers are an ideal fit in that they share the same commitment to quality and service, ensuring a consistent high-quality experience on the entire New Zealand – USA journey." The new agreement will provide V Australia guests seamless connections when traveling between New Zealand and the U.S. Passengers can travel on the trans-Tasman sector using Emirates' award-winning service and connect conveniently to/from V Australia's international service between Sydney and Los Angeles. Visit [www.emirates.com/us](http://www.emirates.com/us)

### Delta Increases Service at LAG; Us Airways Boost at Reagan

**Delta Air Lines** and **US Airways** recently announced they would swap a number of takeoff and landing slots at La Guardia Airport and Ronald Reagan National. Delta is creating a domestic hub at La Guardia, as part of the company's efforts to strengthen its position at the key New York airport, while at the same time it should boost US Airways at Reagan. Both airlines said they would continue their shuttle flights from La Guardia to Washington and Boston, but those shuttle services would trade terminals at La Guardia once the deal is completed. Delta intends to almost double its daily departures at the new hub, to a total of 272 (currently 148 daily). The company also expects to double the number of destinations to which it flies from La Guardia and will add service to more than a dozen cities that US Airways has not been serving from La Guardia.

US Airways said it will, in the future, have up to 72 departures a day from La Guardia, about two-thirds fewer than it currently operates. In addition to the continued shuttle service, it will fly from La Guardia to two cities in North Carolina — Charlotte, one of its major hubs, and Wilmington — as well as to Philadelphia — also a major hub — and to Pittsburgh. US Airways said that it would add 15 new destinations from Reagan National, including 8 that currently have no daily nonstop service from that airport. Visit [www.delta.com](http://www.delta.com); [www.usairways.com](http://www.usairways.com).

### Continental Joins Star Alliance and New Non-Stop

**Continental Airlines** is adding new benefits to its OnePass frequent flyer program, in conjunction with joining the Star Alliance on October 27, 2009. OnePass members will have reciprocal mileage earning and redemption possibilities on the Star Alliance's 24 member airlines and connections to over 950 cities worldwide. OnePass Platinum and Gold Elite members will become Star Alliance Gold members. They will gain access to more than 800 worldwide lounges when traveling on an international itinerary with any Star Alliance member airline, regardless of class of travel and have an extra baggage allowance of up to three bags or 44 additional pounds (20 kg) on both Continental

and Star Alliance member airlines, along with priority airport check-in and boarding. A Saturday-night stay will no longer be required for OnePass reward travel and members can earn 100-percent Elite Qualification Miles and Elite Qualification Points on discounted fares, regardless of where the ticket is purchased or issued. Fees are being streamlined; many OnePass fees are to be reduced or eliminated.

Beginning Nov. 1, 2009 the company will offer three daily flights from Houston Bush Intercontinental Airport (IAH) to Dulles and two daily flights from Cleveland Hopkins International Airport (CLE) to Dulles. The Houston service will be operated by ExpressJet, using an Embraer regional jet aircraft with 50 seats. The Continental Connection flights from Cleveland will be operated by CommutAir, using a Bombardier Q200 aircraft with 37 seats. In addition, Continental has announced new service from its Guam hub and Honolulu to Nadi, Fiji beginning Dec. 18, 2009. The flights will also offer convenient connections from Japan and the U.S. mainland to Nadi. The service will be operated by Continental Micronesia using Boeing 737-800 aircraft with 14 seats in business class and 141 seats in economy on the routes. Visit [www.continental.com](http://www.continental.com)

### Air France's New Premier Voyageur Cabin

Flights will begin on October 25th between Paris and New York and on November 16th between Paris and Tokyo in **Air France's** new Premier Voyageur cabin. Air France customers can now book seats in the Premium Voyageur cabin on flights to Beirut and Singapore for travel starting from December 28, 2009 and Beijing and Hong Kong from January 18, 2010. And starting December 8th, 2009 Air France will also be offering a second daily flight equipped with the Premium Voyageur cabin to New York (daily departures from Paris at 8:25 am and 7:10 pm) and to Tokyo (daily departures from Paris at 1:30 pm and 11:25 pm), starting on December 7, 2009. Service offers 22 Premium seats covering the space previously taken by 40 Economy seats; seat is 18.9 inches wide and reclines to 123°. Fares to all destinations are highly competitive. Two examples: New York - Paris roundtrip from \$1,300 including tax; New York - Beirut roundtrip from \$1,889 including tax. Visit [www.airfrance.us](http://www.airfrance.us)

### Virgin Atlantic And Eurostar – One-Stop Shopping

**Virgin Atlantic** passengers, and travel agents, can now reserve Eurostar e-tickets, for onward high-speed rail journeys between London, Paris and Brussels, at the same time they book an air ticket. Eurostar tickets to Brussels are also valid for journeys to any Belgian station, including Bruges, Antwerp and Ghent. Virgin Atlantic's Flying Club members can also redeem, on Eurostar services, any miles they've earned on Virgin Atlantic flights or via the Virgin Atlantic credit card. [www.virginatlantic.com](http://www.virginatlantic.com)

### Sky Europe Closes Business & OA Re-Emerges

**SkyEurope**, a low-cost carrier based in Slovakia, recently suspended operations. The airline advised customers who purchased flights with a credit card to seek a refund from their credit card issuer.

**Olympic Airways** Re-Emerges as **Olympic Air** (OA). Some say a new chapter in Greece's airline industry closed and another began last month, when the national carrier, debt-ridden Olympic Airlines (OA) announced reorganization plans that include re-emerging as Olympic Air. [www.OlympicAir.com](http://www.OlympicAir.com)

# AGENT INCENTIVES

Continued from page 12

Love Cruisers incentive program, travel professionals who book clients on any of the seven eligible Royal Caribbean International or Celebrity Cruise Lines ships for pre- or post-cruise stays in Greater Fort Lauderdale hotels for two or more nights will receive a \$25 American Express gift card, on top of earned hotel commission. The Greater Fort Lauderdale Convention & Visitors Bureau (GFLCVB) will award the gift cards to agents upon completion of the booked stay. The We Love Cruisers travel agent incentive will be available on bookings made for travel anytime through 2010. For more information, a list of eligible cruise ships and participation in the program, visit [www.sunny.org/welovecruisersform](http://www.sunny.org/welovecruisersform)

**CATALONIA IN THE CARIB AND MEXICO:** Travel Agents receive special rate of \$55 per person, per night at adults-only Catalonia Royal Resorts and \$45 per person, per night at Catalonia Resorts in the Dominican Republic and Mexico through December 15, 2009. This offer is open to qualified travel agents with current IATA numbers and their guest (one guest per room). Standard rates at these properties range from \$115 to \$219 per room, per night. The travel agent rate offers a cost savings of up to 52% percent. Participating properties are: Catalonia Playa Maroma, Catalonia Royal Tulum, Catalonia Yucatan Beach and Catalonia Riviera Maya in Riviera Maya, Mexico and in the Dominican Republic: Catalonia Bávaro, Catalonia Royal Bávaro, Punta Cana, Dominican Republic and Hotel Catalonia Royal Bávaro, La Romana and Gran Dominicus.

Call properties directly to book: Jose Dzul, **Catalonia Riviera Maya**, 011-52-984-875-1020; E-mail [riviera-maya.reservaciones@hoteles-catalonia.es](mailto:riviera-maya.reservaciones@hoteles-catalonia.es); Dayci Aleman, **Catalonia Playa Maroma**, 011-52-984 877 3300; E-mail [playamaroma.reservas@hoteles-catalonia.es](mailto:playamaroma.reservas@hoteles-catalonia.es); Victoria Carvajal, **Catalonia Royal Tulum**, 011-52-984-875-1800; E-mail [royaltulum.reservas@hoteles-catalonia.es](mailto:royaltulum.reservas@hoteles-catalonia.es); Itziar Ramirez, **Catalonia Bávaro Beach** and **Catalonia Royal Bávaro**, 011-809-412-0011; E-mail [bavaro.reservas@hoteles-catalonia.es](mailto:bavaro.reservas@hoteles-catalonia.es)

**TRAVEL BOUND DOUBLES CRUISE COMMISSIONS:** Travel Bound is offering agents 20% commission – double its usual rate — on all hotels, transfers, and sightseeing tours booked by November 8 in 15 popular cruise cities around the world: Amsterdam, Athens, Barcelona, Hong Kong, Istanbul, London, Los Angeles, Miami, New York City, Paris, Rome, Seattle, Sydney, Vancouver and Venice.

As part of this promotion and in response to agents' requests, Travel Bound has just issued its 2010 pre-/post-cruise brochure. Included in the pre-/post-cruise 20% commission promotion are 22 brand-new 3-, 4- and 5-star hotels and 31 new sightseeing tours, as well as 11 recently renovated properties. Travel Bound has negotiated affordable rates at a total of 77 hotels in the featured 15 cities, starting at \$43 per person per night for a 3-star hotel, \$56 for a 4-star and \$81 for a 5-star. Free night offers are available at 23 of the featured hotels, providing an additional 20-33% discount.

Two-night land packages in 10 cruise cities start at \$148 per person per night. Agents earn 15% on any Travel Bound package booked at any time. Call 800-808-9541; or, visit [www.booktravelbound.com](http://www.booktravelbound.com)

# Familiarization Trips

## ANTIGUA

### All Inclusive Fam trip.

Until Dec 20, 2009 \$80 pp. Plus 25% off Massages at the Palm Wellness Centre. Jolly Beach Resort: 866-905-6559; [reservations@jollybeachresort.com](mailto:reservations@jollybeachresort.com). visit [www.jollybeachresort.com](http://www.jollybeachresort.com)

## EGYPT:

### Deluxe Nile Cruise Tour Of Egypt

Departure. December 4, 2009; Length: 10 Days, Cost: Agent \$1090 Companion \$1790, Includes RT air from JFK and all Inter-Egypt flights. Deluxe Hotel & 4-Day Cruise with all meals; Abu Simble Temples Included. Iatan Agent + up to 2 companions allowed. for details & information Call Sunny Land Tours at 800-783-7839 or visit [www.HotFamTrips.com](http://www.HotFamTrips.com)

## EGYPT

### 9 Day Egypt FAM From \$1199 valid thru Nov '09.

Includes 3 nights Cairo with breakfast, 3 nights Cruise with all meals, 1 night Sleeper Train with two meals. Call FIT at 800-248-3487 or visit [www.fittours.com](http://www.fittours.com)

## EGYPT

### 14 Day Egypt FAM From \$1399, valid thru Nov '09

RT Non-Stop Air JFK To Cairo on EgyptAir, 3 nights in Cairo at the Oasis Hotel, including breakfast, 3 nights in Hurghada at the Al Nabila Grand Makadi Hotel, based on all-inclusive, 6-night Queen Nabila Nile cruise, including all meals, Outside Cabin, All transfers within Egypt with local hosting, Transportation provided in a modern air-conditioned motorcoach. Call FIT at 800-248-3487 or visit [www.fittours.com](http://www.fittours.com)

## EGYPT

### Winter Escape with Nile Cruise

Travel Egypt announces a special winter program for agents. This 9 day/8 night fam includes round trip air from JFK, domestic flights in Egypt, top hotels and a Deluxe 5 Star 4 day/ 3 night Nile cruise. Agents pay only \$1,095, companions \$1,395 and clients \$1,695 (all plus air ticket taxes). Departures January through April. Open to recognized agents from IATA, CLIA and OSSN, their companions and their clients. No limit to the number of agents from one agency & 15% commission on client bookings. Call Travel Egypt 877-778-3497; [www.travelegypt.com/winter2010fam.htm](http://www.travelegypt.com/winter2010fam.htm)

## MALTA

### 6 DAY Mediterranean Island Nation -7000 years of History

Archeology Art and the Beach! From 899, RT Air from JFK to Malta on British Air connecting in London with Air Malta, 4 Nights Hotel accommodations Corinthia Hotel St George, Transfers in Malta, Welcome drink & canapés, Breakfast daily, daily lunch and dinner per itinerary, Full educational sight seeing and site inspections per itinerary, Farewell dinner in the CORINTHIA VILLA ROOM in Attard. Valid through November, 11 2009. Call FIT at 800-248-3487 or visit [www.fittours.com](http://www.fittours.com)

## TURKEY

### Istanbul, Canakkale, Troy, Kusadasi, Ephesus, Pamukkale, Antalya

Trip departs for 15 days/13 nights on two separate dates; March 24, 2010 from JFK. The cost is \$1,795 per person in double occupancy. Includes 5 star hotel accommodations, travel insurance, most meals, all transfers, all sightseeing tours, all entrance fees, informational seminar and hotel inspections.

Companion supplement is \$550. Airfare from JFK on Turkish Airlines is \$299 + tax for eligible travel agents. Single occupancy is available upon request.

Call FLO USA, Inc. at 888-435-6872 or email [shebby@flo-usa.com](mailto:shebby@flo-usa.com)

# San Juan to Host Top-Level Caribbean Conference, May 4-6,

The highest level of hotel and tourism leaders ever assembled for a Caribbean travel industry conference will gather to speak at the **14th Annual Caribbean Hotel & Tourism Investment Conference (CHTIC 2010)** being held at the Puerto Rico Convention Center in San Juan (right), Puerto Rico, May 4-6, 2010.

Keynote speakers include Puerto Rico Governor Luis Fortuño and Robert Crandall, former AMR Corporation Chairman and CEO. Additional speakers lined up for CHTIC 2010 include Taleb Rifai, Secretary General, World Tourism Organization; Jean-Claude Baumgarten, President, World Travel & Tourism Council; Matthew E. Avril, President, Hotel Group for Starwood Hotels & Resorts Worldwide; Nicholas Pritzker, Chairman of the Board and CEO for the Hyatt Development Corporation; Craig M. Nash, Chairman and Chief Executive Officer, Interval Leisure Group; Sebastian Escarrer, Vice Chairman, Sol Melia Hotels & Resorts; and Dr. Peter Yesawich, Chairman & CEO, Y Partnership.

"In all my years with CHTA, we have never had a line-up of speakers of such profound magnitude as those confirmed for CHTIC 2010," said Alec Sanguinetti, C.D., Director General and CEO for the Caribbean Hotel & Tourism Association (CHTA).

"The ease of access which San Juan provides combined with speakers of this caliber will serve to ensure the perfect venue to showcase the significant investment and development opportunities that exist in the Caribbean today," added Sanguinetti. The Puerto Rico Tourism Company (PRTC), the Puerto Rico Hotel and Tourism Association (PRHTA) and the Puerto Rico Convention Bureau (PRCB) are hosting the event.

"CHTIC is the only event of its kind hosted in the Caribbean," said Enrique De Marchena Kaluche, President of CHTA. "The three day program represents a critical allocation of time for anyone looking to conduct business in the region. The current economic climate, its effect on equity and the flow of investment capital into our region makes next year's conference even more significant."

"The program will be supported with exceptional networking opportunities including the ability to pre-schedule appointments via CHTA's state of the art and proprietary meeting planning software. The program is specifically targeted to hoteliers, tourism officials, developers, bankers, lenders, government investment agencies and other professionals," noted De Marchena Kaluche.

"While this is a challenging economy, significant opportunities exist in the Caribbean and missing out on next year's Caribbean Hotel & Tourism Investment Conference is a mistake no one can afford to make," added De Marchena Kaluche.

"The **Government of Puerto Rico** is proud to host this conference as it provides a unique opportunity to formulate new investment strategies for the tourism industry in Puerto Rico and across the Caribbean," said Governor Luis Fortuño, keynote speaker for the Opening Ceremony for CHTIC on May 4.

"Tourism is one of the primary service sectors of the global economy, and plays a leading role in Puerto Rico's eco-



PUERTO RICO CIVIL

economic development. The Caribbean unites to present this event and to create new partnerships with the private sector across the region. We are committed to supporting those seeking to invest in Puerto Rico by building new marketing strategies together and strengthening the competitiveness of our tourism product in the global marketplace," added the Puerto Rico Governor

"As someone who has been privileged to address numerous industry conferences over the years, I am truly honored to be included among such an impressive line-up of speakers representing the pinnacle of the tourism and hospitality sectors," said Dr. Peter Yesawich, Chairman & CEO, Y Partnership.

Building on the momentum achieved in recent years with a growing interest in Caribbean tourism development, CHTIC is the official tourism investment conference of the Caribbean. The program is staged by two not-for-profit organizations of the region – the Caribbean Hotel and Tourism Association (CHTA) and the Caribbean Tourism Organization (CTO). CHTA represents the regional hotel and tourism associations and CTO is the public sector tourism body, which represents the countries of the region. The program is the only event of its kind to be staged in the Caribbean, and all funds from the conference are being reinvested in the region for the benefit of the Caribbean tourism industry.

CHTIC was founded by CHTA and CTO in 1997 with the specific objectives of improving the tourism investment and operating climate in the Caribbean, raising awareness of development opportunities and stimulating a continuing flow of equity and loan capital into the region.

CHTIC sponsors currently confirmed include the American Resort Development Association (ARDA), Choice Hotels International, FirstCaribbean International Bank, Group RCI, Interval International and MasterCard.

For more information on CHTIC 2010 – including sponsorship opportunities – contact CHTA at 305-443-3040; E-mail [events@caribbeanhotelandtourism.com](mailto:events@caribbeanhotelandtourism.com); or visit [www.caribbeanhotelandtourism.com/InvestmentConference.php](http://www.caribbeanhotelandtourism.com/InvestmentConference.php).

For information on CHTIC, visit [www.caribbeanhotelandtourism.com](http://www.caribbeanhotelandtourism.com).

# Tourism Leaders Join in Promoting a Sustainable Amazon

**P**uerto Montt, Chile - Tourism industry and government representatives from Ecuador and Peru and the US company Travelocity – a major online travel agency – used a panel organized by the international conservation organization the **Rainforest Alliance** during **TravelMart Chile 2009** to stress the importance of working for a “Sustainable Amazonia.”

Patricio Gaybor, marketing director at **Ecuador’s Ministry of Tourism**; Jascivan Carvalho, general manager of the tour company **TROPIC Journeys in Nature**; Kurt Hole, sales manager at the **Peruvian company Rainforest Expeditions**, and Federico D’Adamo, **Travelocity’s** marketing manager for Ecuador and Peru, shared their experiences and explained how the Rainforest Alliance has contributed to the conservation of local cultures and the environment in the Amazon region.

“Ecuador has taken key steps toward sustainable tourism development,” said Patricio Gaybor, of the Ecuador’s tourism ministry, during the panel. “One of the pillars of our country’s new marketing plan is to identify Ecuador as a destination that is committed to the concepts of sustainability.” When asked whether the Amazon is already a sustainable destination, Gaybor added, “It could be polemical to talk about sustainability in the region without yet having successful models of sustainable products or circuits.”

He noted that while Ecuador’s tourism marketing has always been based on the country’s “four worlds” – the Coast, Andes, Galapagos and Amazonia – the plan is to improve the Ecuadorian Amazon’s visibility by promoting the development of routes and circuits linking quality tourism products that are moving toward sustainability.

Jascivan Carvalho, of TROPIC Journeys in Nature, which runs tours to the Ecuadorian Amazon, explained that his experience in working with the Rainforest Alliance in sustainable management has brought benefits on two fronts – it has helped him communicate the company’s commitment to the cultures and conservation of the indigenous communities while strengthening its management through the application of business tools that help with planning. “This model has come to be our business’s mission,” noted Carvalho.

Carvalho also explained that sustainable practices have been applied at the Huao Lodge, a Huarorani indigenous community enterprise that TROPIC works closely with. “They’ve established a manual of procedures with the basic concepts of sustainability developed by the Rainforest Alliance,” he said, adding that for his business, “this way of working has provided opportunities and benefits.”

Kurt Hole, sales manager at Rainforest Expeditions, in Peru, explained that the company’s three nature lodges have been working with the Rainforest Alliance’s sustainable tourism program. He observed that “Sustainable practices are difficult to implement anywhere, but more so in areas as remote as the Peruvian Amazon. Nevertheless, those difficulties have come to represent some of our com-



TRAVELMART CHILE 2009

pany’s most moving and relevant opportunities. We constantly asked ourselves ‘how can we invest in the community?’ and ‘how can we increase the community’s income and generate a more permanent commitment to conservation?’ When we finally answered this, we realized that the involvement of local people also lends an exclusive characteristic to our products.”

“The challenge is to establish a connection between quality of life and standing forest through tourism opportunities, creation of employment, development of suppliers, payment for use, etc. Only once those compensation incentives have been created, can we expect sacrifices in traditional activities,” Hole said.

The panel also discussed the growing demand for sustainable tourism services. In a Travelocity survey of its clients, 59 percent responded that a “green” distinction would influence their choice of lodging in 2009, which provides evidence that sustainability is an excellent tool for making a business more distinctive and competitive in these difficult times. This factor is no doubt greater in a unique region of such biological importance and remarkable natural treasures.

Travelocity’s Federico D’Adamo explained that “We take sustainability seriously and we encourage our clients to do the same. With our redesigned Web site, we’ve been able to considerably increase awareness of trips in our ‘Travel for Good’ program through links on the home page. We also have a platform in the social communication sphere with a green Travelocity Twitter account, and visitors will soon find that information in a “green trips” window on our Facebook page.”

The forum was just one of many activities organized by the Rainforest Alliance as part of its commitment to integrate sustainable tourism into and make it more visible at the tourism industry’s most important trade fairs, such as TravelMart Latin America. To help buyers identify Latin American sustainable tourism businesses, signs were placed at strategic points with the message “Follow the green trail,” which helped tour operators to identify businesses that work in a responsible manner and/or have earned a tourism certification seal.

# World Travel Awards North & Central America Winners Unveiled

**C**ozumel, Europcar, Anthony Travel, Fairmont Hotels & Resorts and Mexicana were amongst companies who triumphed during the World Travel Awards North and Central America regional ceremony, which was staged in the luxurious Hacienda Tres Rios in Mexico on September 21.

The awards, described by the Wall Street Journal as the 'Oscars' of the global travel and tourism industry, unveiled who are the 'best of the best' in the region.

In the North American categories, **American Airlines** won the title North America's Leading Airline. Meanwhile **Fairmont Hotels & Resorts** bagged four awards including Canada's Leading Golf Resort, Canada's Leading Ski Resort, Canada's Leading Business Hotel and North America's Leading Golf Resort. The Leading Hotel Brand for North America went to **Marriott Hotels & Resorts**, and North America's Leading Destination went to Miami.

In the Central America categories, **Mexi-**



**Adolfo Crespo, Executive VP Customer Services, Mexicana Airlines Mexico & Central America**

**cana** triumphed as Central America's Leading Airline, while **Parador Boutique Resort & Spa** picked up Central America's Leading Hotel award. **Cancun Convention & Visitors Bureau** picked up Central America's Leading Destination award.

The full list of winners for the World Travel Awards North and Central Americas can be found by logging on to [www.worldtravelawards.com/winners](http://www.worldtravelawards.com/winners)

More than 500 travel organisations were nominated in the ceremony, held in partnership with Hacienda Tres Rios, **Cancun Convention & Visitors Bureau**, **Yucatan Holidays**, **Yucatan.Travel**, **RCI** and **Vive Mexico**. Senior management and decision



makers of America's travel and tourism industry came together to celebrate their achievements during the ceremony.

Graham Cooke, President, World Travel Awards commented: "The past 12 months have brought several challenges, namely the economic downturn and the outbreak of swine flu, which has impacted travel and tourism worldwide; today's winners have remained focused on their long term objectives, and continued to deliver above and beyond the call of duty, setting an industry example."

Throughout the evening, winners were presented with their prestigious trophies by key industry figures, with live entertainment which included performances from **The Village People** (top left), as well as **KC** and the **Sunshine Band** (top right).

These inspirational organisations will



**Orlando Arroyo, CEO of Tres Rios, Hacienda Tres Rios Resort Mexico & Central America's Leading All-inclusive Resort, Mexico & Central America's Leading Green Hotel**

continue to reap profile and commercial benefits over the next year.

Cooke explained: "This year's winners can display the official World Travel Awards symbol with pride on their sales and marketing literature, offering travellers a cast-iron assurance that what they are

buying is a guarantee of travel excellence."

Each winner has automatically been put forward for the spectacular WTA Grand Final which will take place at the five-star **Grosvenor House**, a JW Marriott Hotel in London on November 8, 2009 immediately before **World Travel Market**.

## About Hacienda Tres Rios

Hacienda Tres Rios is an eco-luxury resort located in a 326-acre pristine nature park in the Riviera Maya. This 100% Mexican resort offers unique activities and Mexican traditions to travellers while striking the delicate balance of luxury holidays and environmental conservation. Visit [www.haciendatresrios.com](http://www.haciendatresrios.com)

## About World Travel Awards

- The World Travel Awards were launched in 1993 to acknowledge and recognize excellence in the world's travel and tourism industry.
- Now celebrating its 15th Anniversary, the awards are regarded as the very highest achievement that a travel product could ever hope to receive.
- Thousands of votes are cast by travel professionals from 183,000 travel agencies, tour and transport companies and tourism organizations in over 160 countries across the globe.
- Votes are cast globally by fellow industry professionals in 919 different categories.
- Attended by senior executives from major travel companies, operators and destinations, WTA events are universally respected as providing established, top-level networking opportunities, regionally and globally.

Vsiti: [www.worldtravelawards.com](http://www.worldtravelawards.com)

## Germany's Christmas Market

Stepping back in time is a consistent theme in this year's celebration of the November and December holiday season — and five members of Historic Highlights of Germany's tourism consortium — Augsburg, Freiburg, Münster, Osnabrück and Wiesbaden — are offering true Old World-style Christmas markets. Twinkling lights, traditional yuletide music, festively decorated old-fashioned wooden stalls selling one-of-a-kind local crafts and culinary treats, and opportunities to tour the Old Towns all contribute to bring back the feeling of simpler times. Many of the cities have also created packages combining hotel stays with city and market tours.

With more than 500 years of holiday tradition behind it, and set to a backdrop a Renaissance-style City Hall, **Augsburg's market** (Nov. 23 to Dec. 24) will again host its **Augsburg Fairy Tale Street**, relaying the story of "The Nutcracker" in nine store front windows. An angel theme is front and center during the city's traditional angel performance, where every Friday and Saturday at 6 p.m., City Hall is transformed into a monumental Advent calendar where angels provide musical performances in front of the structure's windows. Augsburg is offering a two-night package that includes accommodations in a deluxe hotel, breakfast and a guided tour of the Fuggerei, the world's oldest social housing complex which still follows rules first set nearly 500 years ago - rent is one Rheinischer Gulden (0.88/\$1.33), daily prayers are required and the citadel gates are locked daily at 10 p.m., among others. For information and package prices, visit [www.augsburg-tourismus.de](http://www.augsburg-tourismus.de) and [www.augsburger-christkindlesmarkt.com](http://www.augsburger-christkindlesmarkt.com).

**Freiburg's Christmas market**, drawing thousands of visitors annually, takes place on four different squares in the center of the city's beautiful and historic old quarter from Nov. 23 to Dec. 23. One of the market's hallmarks is the unique charm of its rustic wooden stalls, boasting traditional arts and crafts from the Black Forest — including one-of-a-kind holiday gift items such as straw shoes, vibrantly painted wooden toys, ceramics, puppets and jewelry. Market workshops enable visitors to watch glassblowers, gem cutters and wood carvers practice their craft and seeing beeswax candles being made to order. Christmas cookies and regional specialties are in abundance. Freiburg has a one-night package that includes accommodations, a tour of the city and its cathedral, and a voucher for a bratwurst and mulled wine at the market. For more information, log onto [www.freiburg.de](http://www.freiburg.de).

The 1,200-year-old **Old Town of Münster** is transformed into a winter wonderland where the scent of gingerbread, mulled wine and roasting chestnuts evokes the positive feelings associated with the season. From Nov. 23 to Dec. 23 the city's main Christmas markets — all in close proximity to one another — are open to the public. They all offer different possibilities — the largest, set in the inner courtyard of the Town Hall, features what appears to be Santa's village, where a range of jewelry and artisan items are for sale



Munich

in addition to culinary offerings. **The Lamberti Christmas market**, located at the foot of Lamberti Church, is appointed with blue roofed stalls and a 72-foot-high Christmas tree decked out in glittering lights. The Christmas Village is centered around the statue of the Kiepenkerl, the traveling salesman who traded goods and gossip in medieval Münsterland. The Aegidii market boasts a striking nativity scene and a 20-foot wooden pyramid and a host of well-appointed Christmas stalls. Contact [www.muenster-tourismus.de](http://www.muenster-tourismus.de).

**Osnabrück's Christmas market**, twice voted the "most beautiful Christmas market in north Germany" by viewers of a German television show, is held in the city's distinct Old Town from Nov. 25 to Dec. 22. The world's largest Christmas music box and 19-foot high nutcracker (fully functional) take center stage while twice daily visits by St. Nikolaus provoke enthusiastic responses from the city's youngest visitors. Five local churches located near the market also offer special organ and choral performances. Wooden huts near the Heger Tor gate offer a step into the time of the Renaissance, with the glow of lamps and candlelight. Travelers can take advantage of Osnabrück's one-night package that includes an evening Christmas Market and Old Town tour, mulled wine with Christmas mugs; and hotel accommodations. For more information, visit [www.osnabruecker.de](http://www.osnabruecker.de).

**The Twinkling Star Market, Wiesbaden's famous Christmas market**, is held from Nov. 25 through Dec. 23 at the Schlossplatz, in front of the city's historic palace. Children are able to enjoy a merry-go-round and toy train rides — with a large and luminous Christmas tree serving as the center piece. Wood carvers create life size Nativity scene figures, candle makers show off their special skills, and the world champion of confectioners enthralls the visitors. Concerts and nativity plays, and storytellers spinning fairytale yarns provide the entertainment. For the first time ever, Wiesbaden will feature Advent calendars created from the city's very own chocolate, to be sold in several local shops. The city is also introducing a one-night package featuring a market tour; vouchers for a mug of mulled wine and soup; admission to the Eiszeit ice rink and the Thermalbad Aukammtal thermal bath; and hotel accommodations with full breakfast. Further information can be found at [www.wiesbaden.de](http://www.wiesbaden.de).

Additional information on each city's offerings and highlights may be found at [www.historicgermany.com](http://www.historicgermany.com). Historic Highlights of Germany is a tourism consortium consisting of Augsburg, Erfurt, Freiburg, Heidelberg, Koblenz, Mainz, Münster, Osnabrück, Potsdam, Regensburg, Rostock, Trier, Wiesbaden and Würzburg - cities rich in history and cultural. Contact **Historic Highlights of Germany** at [info@historicgermany.com](mailto:info@historicgermany.com) or visit [www.historicgermany.com](http://www.historicgermany.com).

## AFRICA

### \$2199 EGYPT

FIT has reduced the price of an air-inclusive 15-day trip through Egypt that starts with history and culture, sails the Nile for four nights and ends with three nights at the all-inclusive Al Nabila Grand Makadi Resort on the Red Sea. This well-paced tour includes extensive sightseeing plus 27 meals starting at \$2,199 per person double. Shore excursions are included as well as all transfers including the one between Luxor and Hurghada.

In another offer from FIT, an eight-night program, also priced at \$2,199 per person double with airfare from the U.S., covers Cairo and Lake Nasser to Abu Simbel with a stay at the **Belle Epoque Hotel**. Enhancing the program is a Nile cruise aboard the Empress Eugenie of France. Constructed in 1993 in the style of a turn-of-the-last-century Nile steamship, The M.S. Eugenie was the first ship to sail Lake Nasser, launching a new era of tourism while offering travelers fresh vistas of Egypt's natural beauty and archeological treasures. Call 800-248-3487; [www.fittours.com](http://www.fittours.com)

### \$344 SOUTH AFRICA

The **Grande Roche**, which is managed by The Mantis Group, and is known for its Shamwari Game Reserve in South Africa and international five-star boutique hotels, has received the Best of Award of Excellence from Wine Spectator Magazine.

With 550 wines hailing mainly from South Africa and France, having to choose is sure to be the most unpleasant part of the meal! Luckily, sommelier Tobias Brauweiler will gladly accompany you through the hotel's extensive wine list and cellar. Situated just 45 minutes from Cape Town, the Grande Roche combines old-world elegance with modern indulgences. Originally built in the early 18th century, the hotel has been restored, blending together classical European elegance with the original Cape Dutch style of thatched roofs, bamboo, and yellow wood ceilings. The hotel offers 29 suites and five executive rooms. Prices range from \$344 per suite, with Champagne and oyster breakfast. Visit [www.granderoche.co.za](http://www.granderoche.co.za) or [www.mantiscollection.com](http://www.mantiscollection.com)

### \$3300 ZAMBIA

**Norman Carr Safaris** offers the perfect opportunity to discover the real Zambia with its Rivers and Rainbows package. The package provides four nights at the exclusive Kapani Lodge and three nights at the secluded Kakuli Camp. Located in the main Mfuwe area of the South Luangwa, Kapani Lodge is an ideal place from which to start your Zambian safari, with the possibility of sighting elephants, giraffes, zebra, buffalo, lions, and over 400 species of migratory birds. Available from mid-January to early April, the Rivers and Rainbows package is priced at \$3,300. These prices include all activities, domestic flights, airport and camp transfers, laundry, bar, and national park fees. Norman Carr safaris are tailor-made, and this itinerary can be customized to better suit your clients' requirements. Call + 260 216 246025; E-mail [kapani@normancarsafaris.com](mailto:kapani@normancarsafaris.com); [www.normancarsafaris.com](http://www.normancarsafaris.com)

### \$440 TANZANIA

**Sanctuary Swala Camp** in Tanzania, has just re-opened and is poised to become one of Africa's most iconic retreats. Following a \$1.5 million rebuild, the camp now offers guests a new level of high-end accommodations developed all within eco-friendly standards. Now, each of the 12 spacious canvas pavilions, designed around an open-plan model, offer large living areas, king beds and en suite bathrooms with both indoor and outdoor showers. Floor to ceiling canvas windows lead onto large private lounge decks that overlook the main watering hole which regularly draws lions, leopards and resident bull elephants for which Sanctuary Swala is famed.

In celebration of the opening of Sanctuary Swala Camp, 2009 rates will remain throughout 2010, and Game Package Rates will start at \$440 per person, per night, all-inclusive. Sanctuary Retreats' properties can be booked through a number of tour operators, including Abercrombie & Kent USA, LLC; Hippo Creek Safaris and Andrew Harper Travel. Visit [www.sanctuaryretreats.com](http://www.sanctuaryretreats.com)

### \$5100 BOTSWANA

**Maupintour** is selling an eight-day independent tour, The Wild Botswana Safari, starting at \$5,100 per person double; departing daily year round. This independent program allows clients to choose their departure date, have assistance at all stops, enjoy game viewing in Botswana at both the famous Okavango Delta and Chobe National Park, plus explore Cape Town and Victoria Falls.

Included in the land-only prices are two nights each at **The Table Bay Hotel** in Cape Town, **Camp Moremi** in the Okavango Delta and at **Chobe Game Lodge** in Chobe National Park and one night at **Sussi Lodge** in Livingstone as well as seven breakfasts, five lunches, five dinners. Call 800-255-4266; E-mail [info@maupintour.com](mailto:info@maupintour.com); or, visit [www.maupintour.com](http://www.maupintour.com)

### *AFRICAExperts' Ultimate Winners*

The winners of the **Goway AFRICAExperts** Ultimate Fam Competition have been announced. **Next month**, six lucky travel agents will be winging their way to South Africa for an all-inclusive trip of a lifetime. Starting off in Cape Town, the Canadian agents will go head to head with the USA agents in an exciting Amazing Race. The teams will experience all that Cape Town and the surrounding winelands have to offer. Then it's on to Shamwari Safari School for an incredible 4 day hands-on ranging opportunity where they will encounter South Africa's wild and diverse fauna and flora from a rangers' perspective. The group completes the trip in Johannesburg for some history, partying and pampering.

"We are delighted with the results of the promotion," said Moira Smith, General Manager of Goway's AFRICAExperts. "And I'm pleased to announce that we will be operating the competition again next year, but with even more exciting components." Participating Agents from Canada are: Jane Greasley – Pacific Travel Corporation; Cheryl Watson – Executive Travel; and Sue Bihun – Marlin Travel; and from the U.S.: Heather Dolstra – Democracy Travel; Kathy Skelton – Myrna's Travel Service and Elfi Anderson – Travel Advisors. Call 800-245-0920; E-mail [info@africaexperts.com](mailto:info@africaexperts.com); visit [www.africaexperts.com](http://www.africaexperts.com)

## ASIA

### \$468 CHINA

The **Langham, Yangtze Boutique**, Shanghai opened its doors in May 2009 with a trio of introductory offers, valid through Dec. 30, inviting guests to experience the glamour of the Golden Age of Old Shanghai in this Art Deco masterpiece. The hotel has created exclusive offers highlighting the metropolis of Shanghai, the luxurious art-deco guest rooms, and the blissful Chuan Spa. The De-Lovely Deco package is designed for guests in need of a true sanctuary to escape to from Shanghai's buzzing metropolis. Priced from \$468. Visit [www.langhamhotels.com](http://www.langhamhotels.com)

### \$249 INDIA

The **Leela Kempinski Kovalam's** five-night Summer Wellness Ayurvedic Package starts as low as \$1,245 (60,000 rupees) per person and includes all meals, yoga classes and daily Ayurvedic therapy – all under a doctor's supervision. That works out to only \$249 per person, per night – and the lavish pampering is free of charge. As Kerala's largest five-star resort on its longest stretch of pristine beach, The Leela Palace Kempinski Kovalam has won accolades. Stunningly situated on a cliff, flanked by two sweeping beaches, the 182-room property – set on 44 lush acres – boasts three restaurants, two lounges and stunning pool. Visit [www.theleela.com](http://www.theleela.com)

## CARIBBEAN

### \$2875 BARBADOS

**Sandy Lane**, Barbados' AAA 5 Diamond resort, has announced new autumn 2009 pricing on eight packages for stays between November 1 and December 16, 2009. Travelers will be able to take advantage of a number of value-added extras – such as spa credits, complimentary rounds of golf, and lunch at the resort's newly renovated Bajan Blue – and those who book the Rejuvenating Adventure, Golf & Spa, Family Fun or Gourmet Challenge packages will enjoy five nights at the price of a four-night stay.

Rates for the Rejuvenating Adventure start at \$5,400 pay for four and get a five-night stay, and from \$8,100 for a seven-night stay, pay for six. The Golf and Spa at Sandy Lane, Barbados package ranges from \$4,600 to \$10,200 depending on rooms chosen and length of stay; the package also includes four rounds of golf with a seven-night stay or two rounds per person with a five-night stay. Family Fun rates range from \$2,875 to \$6,900 for stays in an Orchid Room. And finally, the Gourmet Challenge package, which includes accommodations in a luxury Ocean room as well as cooking class and food and wine tasting menus ranges from \$5,400 to \$8,100. Call 866-444-4080; or, visit [www.sandylane.com](http://www.sandylane.com)

### \$55 ST. LUCIA

Bargain travel deals to the Caribbean and beyond for the fall are unlikely to be repeated for a very long time, says Feolla Chastanet, a leading hotel executive on the island of St. Lucia. Announcing an unprecedented \$55 nightly room rate for the hotel's lead-in and recently upgraded Kreole room category, Chastanet said the promotional **Coco Palm** rates are to counter

the traditional challenging slow fall season. The special hotel rates, which also include discounts on Coco Palm's higher room categories, are available for travel through to December 15, 2009. Located in the heart of St. Lucia's entertainment capital, the award-winning Coco Palm caters to the savvy traveler looking for a chic boutique hotel with affordable rates and excellent standards of style and service. Call 877-655-2626; [www.coco-resorts.com](http://www.coco-resorts.com)

## EUROPE

### \$2695 ITALY

**Italian Connection**, an Italy-based tour operator, offers hand-crafted walking, cooking and cultural tours for corporate meetings and incentive groups of 10 to 100 people. Customized itineraries can include stays in a five-star Palazzo in Siena, Tuscany, a 300-year-old former monastery in the Barolo wine region of Piedmont, or in a hillside hotel in Positano with spectacular views of the Amalfi Coast. The hotels have well-equipped meeting facilities and some have spas and golf nearby. Groups can learn how to shape provola cheese and make bread in Sicily, truffle hunt in Piedmont or cook with a chef in a local trattoria on the Amalfi Coast. For the more adventurous groups, hiking and rock climbing can be arranged in the Dolomites (Italian Alps). Italian Connection will customize the tours and activities according to the group's budget. A four-day program for eight in Sicily costs \$2,695 per person double for accommodations in three or four-star properties. Call 800-462-7911; [www.italian-connection.com](http://www.italian-connection.com)

### \$145 IRELAND

Escape to **Hilton Templepatrick Hotel & Country Club** for a two-night Pamper & Golf Package. Set in wooded parkland within the Castle Upton Estate, County Antrim and situated just 15 minutes from Belfast, Hilton Templepatrick Hotel & Country Club is the perfect location for a short break away. Guests can decide how best to spend their time, whether it's enjoying a leisurely round of golf on Hilton Templepatrick Hotel and Country Club's golf course or being blissfully pampered in the LivingWell health club and Beauty Salon. On the first night, guests can indulge in a delicious dinner in Treffner's restaurant, overlooking the golf course, and can wake up to a delicious Hilton Breakfast each morning. Prices start from about \$145 for a single room and \$220 for a double room.

Call +44-289-443-5500; [www.hilton.co.uk/templepatrick](http://www.hilton.co.uk/templepatrick)

### \$2229 CZECH REPUBLIC, HUNGARY

**Tatra Travel** combines Budapest with Prague and sells two triangle tours: Vienna, Budapest and Prague and Prague, Budapest and Krakow as well as several city break packages to Berlin, Dubrovnik, Moscow and St. Petersburg. **Bohemia Step by Step** is a six-night program that takes clients through the Czech Republic's star attractions such as Prague, Karlovy Vary, Cesky Krumlov, and others that clients may not be as familiar with. **Bohemia Step by Step** is a nine-day escorted program priced from \$2,229 per person double. Call 800-321-2999; [www.tatratravel.com](http://www.tatratravel.com)

## LATIN AMERICA

**\$966 PERU** La Casona Inkaterra, Cusco's first boutique hotel, reflects the city's mélange of cultures and traditions. This striking 16th-century mansion—perhaps the first Spanish construction in Cusco—was once occupied by the first Conquistadores and their mestizo descendants. A national monument, it is now an exclusive hotel located in the beautiful Plaza Las Nazarenas, at the heart of the historical Andean city of Cusco. INKATERRA has meticulously created an 11-suite manor house, maintaining the original design and architecture around two open terraces. A three-day/two-night Vintage Cusco package includes transfers from the airport or train station and visits to key Incan sites at an easygoing to moderate pace that helps guests adjust to the high altitude. Rates start at \$996 per person with breakfast and dinner. Visit [www.inkaterra.com](http://www.inkaterra.com)

**\$1026 BELIZE** The Kanantik Reef & Jungle Resort, a luxurious eco-sensitive resort, has its own private airstrip, and offers just 25 secluded, hand-crafted cabanas along the beach and is located on 300 acres of pristine land, just four miles away from the Cockscomb Basin Jaguar Preserve. As the owners are both from Italy, the resort also has an interesting European influence with a wood fire pizza oven and imported Italian fixtures in the bathrooms. There are a number of adventure day trips on offer, such as diving, canoeing and exploring the ruins. Kanantik is also offering a special this fall from November 1 to December 15, 2009. The value-added deals include four nights for the price of three at \$1026, with a savings of \$340 per couple and seven nights for the price of five, \$1710 for a savings of \$680 per couple. Call 877-759-8834; [www.kanantik.com](http://www.kanantik.com)

### Free Airfare to Antarctica Extended

ADVENTURES Incorporated, the exclusive adventure division of 39-year old Goway Travel, has announced the extension of its Free Airfare To Antarctica promotion. "The response to the promotion has been overwhelming," stated Don Forster, Product Manager for ADVENTURES Incorporated. "Antarctica is the last undiscovered continent and demand for the destination has been incredible."

The promotion includes free economy air transportation from most North American international gateways combined with bookings on the voyages listed: November 2 to 21, 2009 - Antarctic Quest aboard Ocean Nova; December 28, 2009 to January 16, 2010 - Explorers' Route aboard Clipper Adventurer; January 15 to 25, 2010 - Classic Antarctica aboard Lyubov Orlova or Clipper Adventurer; January 22 to February 10, 2010 - Antarctic Quest aboard Ocean Nova; January 24 to February 10, 2010 - Explorers' Route aboard Lyubov Orlova; February 20 to March 3, 2010 - Classic Antarctica - aboard Lyubov Orlova; and February 22 to March 13, 2010 - Antarctic Quest - aboard Ocean Nova. Call 888-469 2949; E-mail [info@adventuresincorporated.com](mailto:info@adventuresincorporated.com) or visit [ADVENTURES Incorporated.com](http://ADVENTURESincorporated.com)

## U.S. AND CANADA

**\$59 GEORGIA** The Alpharetta Convention and Visitors Bureau is giving you the perfect reason to getaway this holiday season to the upscale, family-friendly city just north of Atlanta. Take advantage of the "Unwrap the Magic" getaway giveaway package, which starts as low as \$59 per night. More than 300 attractions within a 50-mile radius of Alpharetta mean boredom is nary a worry. Seven unique shopping districts provide all the resources you need to check everyone off your holiday list. And, the CVB is offering a shopping spree valued at more than \$500 to one lucky winner. Winner drawn January 1. Packages available November - December. Call 800-294-0923. [www.awesomealpharetta.com](http://www.awesomealpharetta.com)

**\$331 WHISTLER, BC, CANADA** Whistler, British Columbia outfitters, resorts and operators are expecting another epic and wildly anticipated snow season starting this month. Whistler vacation packages booked before November 15 can save clients up to 39 percent on accommodations and lift tickets. Families can save even more with free skiing or snowboarding, equipment rental and airport transfers for kids 12 and under. Rates start as low as \$331 for a four-night accommodation, three-day lift ticket package. Every Book Early and Save package comes with discounted lift tickets - delivered directly to your lodging - and access to the new PEAK 2 PEAK Gondola. Add in Whistler.com's Best Price Guarantee: if the price drops on an equivalent package during the 2009/ 2010 season, Whistler.com will match the price. Visit [www.whistler.com/winter\\_packages](http://www.whistler.com/winter_packages)

**\$204 CANADA** Just in time for the winter sports season, and for those that want to take a peak at the Winter Olympics 2010 venues before the games begin, Pan Pacific is offering a free night when guests book a four night stay, or two free nights when eight nights are booked. Translated, that's a 25% savings on bookings of four or more nights. Rates for the (early to mid-winter) season start as low as \$204-\$298, respectively, per night. In order to secure these savings, bookings must be made by November 15, 2009 for travel through April 25, 2010. Call 888-905-9995; [www.panpacificwhistler.com](http://www.panpacificwhistler.com)

**\$325 SOUTH CAROLINA** Looking for a last-minute hoorah with the girls in 2009? Women can book the King Charles Inn's Cheers to the Girls three-day, two-night package that is available until December 30, 2009 with rates starting at \$409 (per room, per night). When it comes to pampering, HarbourView Inn's This One's for the Girls three-day, two-night package is available until Dec. 30, 2009 with rates starting at \$539 (per room, per night).

Couples might prefer the Wild Dunes Resort's Ties That Bind package is available now through December 31, 2009, featuring rates as low as \$325 (per room, per night). Visit [www.explorecharleston.com](http://www.explorecharleston.com)

## IS 2 PUBLICATIONS IN 1

The front half of each issue consists of editorial features, supplier updates and destination articles.

### Feature Stories

### Supplier Updates

- Written by leading travel writers and on-site correspondants.
- Edited to provide travel agents with the information needed to sell the featured worldwide destinations.
- Provides the contact information to reach the suppliers mentioned in the story.
- Includes maps, photos and quick reference info. box to bring the destination to life.
- Arranged in 11 editorial department for easy reference including: USA/Canada, Europe, Caribbean/Bermuda, Central & South America, Africa & Eastern Med, Asia & South Pacific.
- News briefs are formatted to include in the first paragraph all the information you need for quick reference.
- Provides the latest offerings from airlines, tour operators, cruise lines, hotels and other suppliers to destinations worldwide.

The second half of each issue consists of consolidator air and tour package listings.

## HOW TO USE JAX FAX LISTINGS SECTION

LISTINGS ARE COLOR CODED

A	B	C	D	E	F	G	H	I	KEY LABELS
DEPARTING	TRIP TYPE	# DAYS	MIN	MAX	ROUND TRIP PRICE	SUPPLIER	VALIDITY PERIOD	ADDITIONAL INFORMATION	COUNTRY CITY FROM/TO
<b>BRITAIN</b>									
<b>LOS ANGELES</b>						<b>To: LONDON</b>			
DAILY	BUSINESS		\$ 3600	Net		EXTRA VALUE AIR	ALL YEAR	800-758-1382; OTHER CITY:	
DAILY	SKED AIR		\$ 355	Net		SOLAR TOURS	1/1/07-3/31/07	800-388-7652; OTHER CITY:	
<b>NEW YORK</b>						<b>To: LONDON</b>			
DAILY	SKED AIR		\$ 375	Net		AMTRAVEL CORPORATION	1/1/07-3/31/07	TAXES XTRA; CALL 973-373-	
DAILY	BUSINESS		\$ 1950	Net	\$ 3650	ARROW TRAVEL	ALL YEAR	CALL FOR OTHER CITIES; 8	
DAILY	SKED TUR	4	\$ 445		\$ 695	EUROGROUPS	LOW SEASON	3N STC HTL; 800-462-2577; S	

**A DEPARTING:** Specific dates of departure (i.e., FEB 13).

Departure on numbered days of the week: 1 = MON, 2 = TUE, 3 = WED, 4 = THR, 5 = FRI, 6 = SAT, 7 = SUN • Generic terms (MNTHL, DAILY)

**B TRIP TYPE:** SKED AIR = Round trip **AIR ONLY** via scheduled airline  
CHTR AIR = Round trip **AIR ONLY** via charter airline

SKED TUR = Round trip **air & land** package via scheduled airline

APT AIR = Apartment package **with round-trip air**

VILA AIR = Villa package **with round-trip air**

RENT CAR = Car rental package. **Air additional.**

TOUR PKG = Motorcoach package. **Air additional.**

HTL PKG = Hotel/land package. **Air additional.**

APT PKG = Apartment package. **Air additional.**

VILA PKG = Villa package. **Air additional.**

BUSINESS = Business class **air only**

FIRST = First class **air only**

CRUZ PKG = Cruise accommodations **only. Air additional.**

**C # OF DAYS:** Number of days for tours, flights or hotel packages with specific durations. (Number of **nights**: usually one less).

**D MINIMUM PRICE:** Lowest quoted price within validity period. Restrictions may apply. Availability of seats limited. Must be applicable within 45 days unless otherwise stated. **If flights are included, the fare is round-trip.** If rooms are included, price is per person/double occupancy (PP/DO).

**E NET:** The word **NET** between the MIN and MAX Fares indicates that travel agents pay the supplier the full displayed (or agreed) fare and add whatever they feel their compensation should be when billing clients.

**F MAXIMUM PRICE:** Highest quoted price *during* validity period.

**G SUPPLIER:** Contact information, including (800) and local phone numbers, can be found in our ADVERTISERS AND LISTERS DIRECTORY (last 8 pages of the book).

**H VALIDITY:** Time span for quoted prices

**I ADDITIONAL INFORMATION:** Details from supplier

**NOTICE TO TRAVEL AGENTS:** The listings displayed in JAX FAX may or may not include all of the government taxes/fees, airport facility fees and airline security charges, since these will vary depending upon the airline(s) used and the specific route flown for the ticket(s) actually purchased. Travel agents are hereby advised that the U.S. Department of Transportation requires that consumers be advised of the total amount of applicable taxes, fees and charges before the ticket sale is consummated. Be sure to determine from the wholesaler what the applicable amount is and advise your clients. —The Publisher

## AEGEAN & MEDITERRANEAN CRUISES & TOURS

1702 Quentin Rd., Brooklyn, NY 11229; 888-968-0335; 718-645-6499; F: 718-645-4865; www.aegeanmedtours.com; aegean@aol.com

## AIR ASTANA

285 Westside Avenue, Suite 277-278, Jersey City, NJ 07305; 888-855-1557; usa.sales@airastana.com; usa.reservations@airastana.com

## AMERICAN TRAVEL ABROAD, INC.

505 Eighth Ave., Ste 801, New York, NY 10018; 212-586-5230; 800-228-0877 ex NY; F: 212-581-7925; info@amta.com; www.amta.com

## ARROW TRAVEL

280 Madison Ave., New York, NY 10016; 212-889-2550; F: 212-889-5959; 866-359-2776; www.arrowtravel.com; info@arrowtravel.com

## AUSSIE ADVENTURES

4200 Eutaw Drive, Boulder, CO 80303-3627; 866-828-AUSSIE; 303-828-0757; F: 303-828-0820; info@aussie-adventures.com

## C & H INTERNATIONAL

4751 Wilshire Blvd., Suite 201, Los Angeles, CA 90010; 800-833-8888; 323-933-2288; F: 323-933-2286; www.chintl.com

## CARAVANS TOURS, INC.

401 N. Michigan Ave., Chicago, IL 60611; 800-CARAVAN; 312-321-9800; F: 312-321-9810; www.caravants.com; info@caravants.com

## CENTRAL HOLIDAYS

250 Moonachie Road, Moonachie, NJ 07074; 800-935-5000; Fax 800-329-4248; info@centralholidays.com; www.centralholidays.com

## CHANTECLAIR TRAVEL / AKA - C-TRAVEL

152 West 36th Street, Suite 805, New York, NY 10018; 866-361-3500; 212-695-3514; F: 212-695-8333; info@chanteclairtravel.com; www.chanteclairtravel.com

## CHINA NATIONAL TOURIST OFFICE

370 Lexington Avenue, Suite 912, New York, NY 10017; 212-760-8218; F: 212-760-8809; info@cno.org; www.cno.org

## CLOUD TOURS

Newtown Plaza, 31-09 Newtown Ave., Long Island City, NY 11102; 800-223-7880; 718-721-3808; F: 718-721-4019; info@cloutours.com; www.cloudtours.com

## CROATIAN NATIONAL TOURIST OFFICE

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